

## **HEALTH ANNUAL STATEMENT**

FOR THE YEAR ENDED DECEMBER 31, 2019 OF THE CONDITION AND AFFAIRS OF THE

## **Humana Benefit Plan of Illinois, Inc.**

January 10, 2021

| NAIC Gro  | oup Code 0119  |   | ompany Code  | 60052 Employer's I   | D Number 37   | <u>'-1326199</u>  |
|---|--|---|--|--|---|---|
| Organized under the Laws of   | (Current)<br>Illi  | (Prior)<br>nois   | , Sta  | ate of Domicile or Port of E   | ntry  | IL  |
| Country of Domicile   |  | Ur  | nited States of  | America  |   |   |
| Licensed as business type:  |  | L   | ife, Accident 8  | k Health   |   |   |
| Is HMO Federally Qualified? Yes   | s[]No[X]   |   |  |  |   |   |
| Incorporated/Organized  | 06/20/1994   |   |  | Commenced Business _   |   | 02/01/1995  |
| Statutory Home Office   | 4501 North Sterling  |   |  |  | Peoria, IL, US 6  |   |
|   | (Street and N  | ,   |  | ,  | r Town, State, Count  | ry and Zip Code)  |
| Main Administrative Office  |  |   | 500 West Main<br>(Street and No  |  |   |   |
|   | ouisville, KY, US 40202<br>wn, State, Country and Zip  | Code)   |  | (A   | 502-580-100<br>Area Code) (Telephoi   |   |
| Mail Address  | P.O. Box 74003   | 6   | ,  |  | Louisville, KY, US 40   | )201-7436   |
|   | (Street and Number or F  |   |  |  | r Town, State, Count  |   |
| Primary Location of Books and R   | ecords   |   | 500 West Mai   |  |   |   |
|   | ouisville, KY, US 40202  |   |  |  | 502-580-100   |   |
| , ,   | wn, State, Country and Zip   | Code)   |  | ,  | Area Code) (Telephoi  | ie Number)  |
| Internet Website Address  |  |   | www.humana   | a.com  |   |   |
| Statutory Statement Contact   | Stepr  | nen Jackson<br>(Name)   |  | ,  | (Area Code) (Tele   | ephone Number)  |
| DOI   | INQUIRIES@humana.com<br>(E-mail Address)   |   |  |  | 502-580-209<br>(FAX Numbe   |   |
|   |  |   | OFFICE   | RS   |   |   |
| President & CEO<br>Associate VP, Asst Gen   | Bruce Dale   | Broussard   |  | Chief Financial Officer _  | В   | rian Andrew Kane  |
| Counsel & Corporate Secretary   | Joseph Matthe  | w Ruschell #  |  | SVP, Chief Actuary _   | Va  | nessa Marie Olson   |
|   | 1D 0 T   |   | OTHER  |  | 0   |   |
| Alan James Bailey, Courtney Danielle Durall #, Sr   | Legal Professional & Asst  |   |  | II #, Appointed Actuary  |   | our Dow Jr., Regional President rnandez, SVP, Medicare West and   |
| Corp Se<br>Christopher Howal Hunter, Se<br>Busine:  | egment President, Group  |   |  | s, Vice President  |   | MarketPOINT eilly, SVP, Enterprise Compliance &   |
| William Mark Preston,   |  |   |  | ey, SVP, Medicare<br>P, Employer Group Sales   | George Renaudi  | ief Compliance Officer II, SVP, Medicare East & Provider follmer Jr., SVP, Medicare Divisional  |
| Donald Hank Robin   | son, SVP, Tax  | Gilbert Alan Ste  | wart, SVP, Me  | edicare Divisional Leader  |   | Leader nd Zipperle, SVP, Chief Accounting   |
| Timothy Alan Wheatley, Seg  | gment President, Retail  | Ralph I   | Martin Wilson,   | Vice President   |   | Officer & Controller  |
| D D.I. D  |  |   | CTORS OR   |  |   | Discontinuity of  |
| Bruce Dale Br<br>Praveen Gope   |  | IN  | leal Curtis Fisc<br>Ross Alan W  |  |   | Brian Andrew Kane<br>mothy Alan Wheatley  |
|   | K. J. J.   |   |  |  |   |   |
| State of County of  | Kentucky<br>Jefferson  | SS:   |  |  |   |   |
| all of the herein described asset<br>statement, together with related e<br>condition and affairs of the said re<br>in accordance with the NAIC Anr<br>rules or regulations require differespectively. Furthermore, the si | s were the absolute proper<br>exhibits, schedules and expleporting entity as of the rep<br>rural Statement Instructions<br>erences in reporting not recope of this attestation by the<br>cope of this attestation by the services of t | ty of the said repo-<br>anations therein co-<br>orting period stated<br>and Accounting Pi-<br>elated to accounting<br>he described office | orting entity, from the protection of the protec | ee and clear from any liens<br>exed or referred to, is a full a<br>fits income and deductions<br>frocedures manual except to<br>and procedures, according<br>es the related correspondir | s or claims thereon,<br>and true statement of<br>s therefrom for the pe<br>to the extent that: (1)<br>g to the best of the<br>ng electronic filing wi | at on the reporting period stated above, except as herein stated, and that this fall the assets and liabilities and of the briod ended, and have been completed a state law may differ; or, (2) that state ir information, knowledge and belief, the the NAIC, when required, that is an rious regulators in lieu of or in addition |
| Bruce Dale Brouss President & CEO   |  |   | eph Matthew I<br>Corporate Se  |  |   | Alan James Bailey<br>VP & Treasurer   |
| Subscribed and sworn to before r 24th day of Julia Wentworth  |  | iary, 2020  |  | a. Is this an original filin b. If no, 1. State the amendm 2. Date filed   | nent number   | Yes [X] No []   |
| Notary Public   |  |   |  |  |   |   |

## **ASSETS**

|       |   | Current Year |                         |   | Prior Year                  |
|-------|---|--------------|-------------------------|---|-----------------------------|
|       |   | 1<br>Assets  | 2<br>Nonadmitted Assets | 3<br>Net Admitted Assets<br>(Cols. 1 - 2) | 4<br>Net Admitted<br>Assets |
| 1.    | Bonds (Schedule D)  | 539,830,364  | 0                       | 539,830,364                               | 375,397,532                 |
| 2.    | Stocks (Schedule D):  |              |                         |   |                             |
|       | 2.1 Preferred stocks  | 0            | 0                       | 0   | 0                           |
|       | 2.2 Common stocks   | 0            | 0                       | 0   | 0                           |
| 3.    | Mortgage loans on real estate (Schedule B):   |              |                         |   |                             |
|       | 3.1 First liens   | 0            | 0                       | 0   | 0                           |
|       | 3.2 Other than first liens  |              |                         |   | 0                           |
| 4.    | Real estate (Schedule A):   |              |                         |   |                             |
|       | 4.1 Properties occupied by the company (less \$   | 0            | 0                       | 0   | 0                           |
|       | 4.2 Properties held for the production of income (less \$   |              |                         | 0   | 0                           |
|       | 4.3 Properties held for sale (less \$   |              |                         | 0   | 0                           |
| 5.    | Cash (\$(7,441,973) , Schedule E - Part 1), cash equivalents (\$113,026,225 , Schedule E - Part 2) and short-term |              |                         |   |                             |
|       | investments (\$   |              |                         |   |                             |
| 6.    | Contract loans, (including \$   |              |                         |   |                             |
| 7.    | Derivatives (Schedule DB)   |              |                         |   | 0                           |
| 8.    | Other invested assets (Schedule BA)   |              |                         |   |                             |
| 9.    | Receivables for securities  Securities lending reinvested collateral assets (Schedule DL)                         |              |                         |   |                             |
| 10.   | Aggregate write-ins for invested assets (Schedule DL)   |              |                         |   | 0                           |
| 11.   | Aggregate write-ins for invested assets  Subtotals, cash and invested assets (Lines 1 to 11)                      |              |                         |   |                             |
| 12.   | Title plants less \$  | 945,419,010  |                         | 943,419,610                               | 407,443,310                 |
| 13.   | only)   | 0            |                         | 0   | 0                           |
| 14.   | Investment income due and accrued   |              |                         | 3,196,908                                 |                             |
| 15.   | Premiums and considerations:  | 5, 190, 906  | 0                       |   |                             |
| 15.   | 15.1 Uncollected premiums and agents' balances in the course of collection.                                       | 11 105 064   | 1 001 626               | 10 103 438                                | 8 348 660                   |
|       | 15.2 Deferred premiums and agents' balances and installments booked but   | 11, 100,004  | 1,001,020               | 10, 100, 400                              | 0,040,000                   |
|       | deferred and not yet due (including \$0   |              |                         |   |                             |
|       | earned but unbilled premiums)   | 0            | 0                       | 0   | 0                           |
|       | 15.3 Accrued retrospective premiums (\$   |              |                         |   |                             |
|       | contracts subject to redetermination (\$  | 35.169.676   | 0                       | 35, 169, 676                              | 34.474.313                  |
| 16.   | Reinsurance:  | 90, 100,070  |                         |   | 94,474,010                  |
| 10.   | 16.1 Amounts recoverable from reinsurers  | 0            | 0                       | 0   | 14 794                      |
|       | 16.2 Funds held by or deposited with reinsured companies  |              |                         |   | 0                           |
|       | 16.3 Other amounts receivable under reinsurance contracts   |              |                         |   | 725                         |
| 17.   | Amounts receivable relating to uninsured plans  |              |                         | 14,595,149                                | 5,379,981                   |
| 18.1  |   |              |                         |   | 0                           |
|       | Net deferred tax asset  |              | 408,975                 | 8,122,295                                 | 4,049,482                   |
| 19.   | Guaranty funds receivable or on deposit   |              |                         | 0   | 0                           |
| 20.   | Electronic data processing equipment and software   |              |                         |   | 0                           |
| 21.   | Furniture and equipment, including health care delivery assets  | -            |                         |   |                             |
|       | (\$   | 45.830       | 45.830                  | 0   | 0                           |
| 22.   | Net adjustment in assets and liabilities due to foreign exchange rates  |              |                         | 0   | 0                           |
| 23.   | Receivables from parent, subsidiaries and affiliates  |              |                         |   | 0                           |
| 24.   | Health care (\$39,936,810 ) and other amounts receivable  | 41,714,173   | 1,172,374               |   | 28,291,101                  |
| 25.   | Aggregate write-ins for other than invested assets  |              |                         |   | 0                           |
| 26.   | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)        |              |                         |   | 551,034,591                 |
| 27.   | From Separate Accounts, Segregated Accounts and Protected Cell Accounts   |              |                         |   |                             |
| 28.   | Total (Lines 26 and 27)   | 766,721,373  | 9,572,063               | 757,149,309                               | 551,034,591                 |
|       | DETAILS OF WRITE-INS  |              |                         |   |                             |
| 1101. |   |              |                         |   |                             |
| 1102. |   |              |                         |   |                             |
| 1103. |   |              |                         |   |                             |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page   |              |                         | 0   | 0                           |
| 1199. | Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above)  | 0            |                         | 0   | 0                           |
| 2501. | Prepaid Commissions   |              |                         |   | 0                           |
| 2502. | Deposits  |              | 84,035                  | 0   | 0                           |
| 2503. |   |              |                         |   |                             |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page   |              |                         |   | 0                           |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above)  | 6,853,257    | 6,853,257               | 0   | 0                           |

# LIABILITIES, CAPITAL AND SURPLUS

| 1     | LIADILITIES, CAPI  |                |                   |                 | Drior Voor   |
|-------|--|----------------|-------------------|-----------------|--------------|
|       | _  | 1              | Current Year<br>2 | 3               | Prior Year   |
|       |  | '              | 2                 | 3               | 7            |
|       |  | Covered        | Uncovered         | Total           | Total        |
| 1.    | Claims unpaid (less \$0 reinsurance ceded)   | 239,304,482    | 17,080,857        | 256,385,339     | 169,980,481  |
| 2.    | Accrued medical incentive pool and bonus amounts   | 20 , 198 , 141 | 0                 | 20, 198, 141    | 13, 155, 514 |
| 3.    | Unpaid claims adjustment expenses  |                |                   |                 |              |
| 4.    | Aggregate health policy reserves, including the liability of   |                |                   |                 |              |
| ٦.    |  |                |                   |                 |              |
|       | \$0 for medical loss ratio rebate per the Public   |                |                   |                 |              |
|       | Health Service Act   |                |                   |                 |              |
| 5.    | Aggregate life policy reserves   |                |                   |                 |              |
| 6.    | Property/casualty unearned premium reserves.   | 0              | 0                 | 0               | 0            |
| 7.    | Aggregate health claim reserves  | 0              | 0                 | 0               | 0            |
| 8.    | Premiums received in advance   |                |                   |                 |              |
|       | General expenses due or accrued  |                | 0                 |                 |              |
| 9.    |  | 4,004,795      |                   | 4,004,790       | , 3,303,317  |
| 10.1  | 9 , ,  |                |                   |                 |              |
|       | (including \$143,127 on realized capital gains (losses))   |                |                   |                 |              |
| 10.2  | Net deferred tax liability   | 0              | 0                 | 0               | 0            |
| 11.   | Ceded reinsurance premiums payable   | 0              | 0                 | 0               | 24,791       |
| 12.   | Amounts withheld or retained for the account of others   | 102            | 0                 | 102             | 0            |
| 13.   | Remittances and items not allocated.   |                |                   |                 |              |
|       |  |                |                   |                 |              |
| 14.   | Borrowed money (including \$0 current) and   |                |                   |                 |              |
|       | interest thereon \$0 (including  |                |                   |                 |              |
|       | \$0 current)   |                |                   |                 |              |
| 15.   | Amounts due to parent, subsidiaries and affiliates.  | 14,668,479     | 0                 | 14,668,479      | 18,701,913   |
| 16.   | Derivatives  | 0              | 0                 | 0               | 0            |
| 17.   | Payable for securities   |                |                   |                 | 0            |
| 18.   | Payable for securities lending   |                |                   |                 | 0            |
|       |  |                |                   |                 |              |
| 19.   | Funds held under reinsurance treaties (with \$0  |                |                   |                 |              |
|       | authorized reinsurers, \$0 unauthorized  |                |                   |                 |              |
|       | reinsurers and \$0 certified reinsurers)   | 0              | 0                 | 0               | 0            |
| 20.   | Reinsurance in unauthorized and certified (\$0 )   |                |                   |                 |              |
|       | companies  | 0              | 0                 | 0               | 0            |
| 21.   | Net adjustments in assets and liabilities due to foreign exchange rates  |                |                   |                 | 0            |
| 22.   | Liability for amounts held under uninsured plans   |                |                   | 2,642,046       | -            |
|       |  | 2,042,040      |                   | 2,042,040       | 0,200,004    |
| 23.   | Aggregate write-ins for other liabilities (including \$  |                |                   |                 | 2/2 22/      |
|       | current)   |                |                   |                 |              |
| 24.   | Total liabilities (Lines 1 to 23)  | 324,021,359    | 17,080,857        | 341,102,216     | 222,571,238  |
| 25.   | Aggregate write-ins for special surplus funds  | XXX            | XXX               | 50,884,532      | 0            |
| 26.   | Common capital stock   | XXX            | XXX               | 2,500,000       | 2,500,000    |
| 27.   | Preferred capital stock  | xxx            | XXX               | 0               | 0            |
| 28.   | Gross paid in and contributed surplus.   |                |                   |                 |              |
|       |  |                |                   |                 |              |
| 29.   | Surplus notes.   |                |                   |                 |              |
| 30.   | Aggregate write-ins for other than special surplus funds   |                |                   |                 |              |
| 31.   | Unassigned funds (surplus)   | XXX            | XXX               | 135 , 134 , 478 | 110,663,353  |
| 32.   | Less treasury stock, at cost:  |                |                   |                 |              |
|       | 32.10 shares common (value included in Line 26   |                |                   |                 |              |
|       | \$0 ).   | XXX            | XXX               | 0               | 0            |
|       | 32.2   | 700            |                   |                 |              |
|       |  | 2004           | 2004              | 0               | 0            |
|       | \$   |                |                   |                 |              |
| 33.   | Total capital and surplus (Lines 25 to 31 minus Line 32)   | XXX            | XXX               | 416,047,094     | 328,463,353  |
| 34.   | Total liabilities, capital and surplus (Lines 24 and 33)   | XXX            | XXX               | 757, 149, 309   | 551,034,591  |
|       | DETAILS OF WRITE-INS   |                |                   |                 |              |
| 2301  | Unclaimed Property   | 239 903        | 0                 | 239 903         | 212 894      |
| 2302. |  |                |                   |                 |              |
|       |  |                |                   |                 |              |
|       |  |                |                   |                 |              |
| 2398. | Summary of remaining write-ins for Line 23 from overflow page  | 0              | 0                 | 0               | 0            |
| 2399. | Totals (Lines 2301 thru 2303 plus 2398)(Line 23 above)   | 239,903        | 0                 | 239,903         | 212,894      |
| 2501. | Special Surplus - Projected HCRL Assessment for the Upcoming Year  | xxx            | XXX               | 50,884,532      | 0            |
|       | or the opening that the opening the opening that the opening that the opening that the opening the opening the opening that the opening that the opening the opening the opening that the opening th |                |                   |                 |              |
|       |  |                |                   |                 |              |
|       |  |                |                   |                 |              |
|       | Summary of remaining write-ins for Line 25 from overflow page  |                |                   |                 |              |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above)   | XXX            | XXX               | 50,884,532      | 0            |
| 3001. |  | xxx            | XXX               |                 |              |
| 3002  |  | XXX            | XXX               |                 |              |
|       |  |                |                   |                 |              |
|       | Summary of remaining write-ins for Line 30 from overflow page  |                |                   |                 |              |
|       |  |                |                   |                 |              |
|       | Totals (Lines 3001 thru 3003 plus 3098)(Line 30 above)   | XXX            | XXX               | 0               | 0            |

## **STATEMENT OF REVENUE AND EXPENSES**

|       | STATEMENT OF REVENUE AN   |              |               | D: 1/           |
|-------|---|--------------|---------------|-----------------|
|       |   | Current<br>1 | Year 2        | Prior Year<br>3 |
|       |   | Uncovered    | Total         | Total           |
| 1.    | Member Months.  | XXX          | 2,857,306     | 2,049,396       |
|       |   |              | , , ,         | , ,,,,          |
| 2.    | Net premium income ( including \$   | XXX          | 2 581 501 896 | 1 906 065 268   |
|       |   |              |               |                 |
| 3.    | Change in unearned premium reserves and reserve for rate credits                                      |              |               |                 |
| 4.    | Fee-for-service (net of \$  | XXX          | 0             | 0               |
| 5.    | Risk revenue  | XXX          | 0             | 0               |
| 6.    | Aggregate write-ins for other health care related revenues  | XXX          | 0             | 0               |
| 7.    | Aggregate write-ins for other non-health revenues   |              |               | 0               |
|       |   |              |               |                 |
| 8.    | Total revenues (Lines 2 to 7)   | XXX          | 2,381,301,896 | 1,906,065,268   |
|       | Hospital and Medical:   |              |               |                 |
| 9.    | Hospital/medical benefits   |              |               |                 |
| 10.   | Other professional services   | 1,479,090    | 22,201,289    | 22,625,430      |
| 11.   | Outside referrals   | 0            | 0             | 0               |
| 12.   | Emergency room and out-of-area  | 3.307.263    | 49.642.348    | 58.062.663      |
| 13.   | Prescription drugs  |              |               |                 |
|       |   |              |               |                 |
| 14.   | Aggregate write-ins for other hospital and medical.   |              |               |                 |
| 15.   | Incentive pool, withhold adjustments and bonus amounts  | 0            | 20,476,016    | 10,389,876      |
| 16.   | Subtotal (Lines 9 to 15)  | 145,895,834  | 2,210,386,862 | 1,624,792,233   |
|       | Less:   |              |               |                 |
| 17.   | Net reinsurance recoveries  | 0            | 30 , 105      | 254,688         |
| 18.   | Total hospital and medical (Lines 16 minus 17)  | 145 895 834  | 2 210 356 756 | 1 624 537 545   |
|       |   |              |               |                 |
| 19.   | Non-health claims (net)   |              |               |                 |
| 20.   | Claims adjustment expenses, including \$68,822,055 cost containment expenses                          |              | 81,878,807    | 56,612,606      |
| 21.   | General administrative expenses   | 0            | 202,128,540   | 176,902,528     |
| 22.   | Increase in reserves for life and accident and health contracts (including \$                         |              |               |                 |
|       | increase in reserves for life only)   | 0            | 19 377 000    | 0               |
| 00    | • /   |              |               |                 |
| 23.   | Total underwriting deductions (Lines 18 through 22)   |              |               |                 |
| 24.   | Net underwriting gain or (loss) (Lines 8 minus 23)  |              |               |                 |
| 25.   | Net investment income earned (Exhibit of Net Investment Income, Line 17)                              |              |               |                 |
| 26.   | Net realized capital gains (losses) less capital gains tax of \$                                      | 0            | 1,258,468     | 441,947         |
| 27.   | Net investment gains (losses) (Lines 25 plus 26)  | 0            | 20,455,144    | 11,214,043      |
| 28.   | Net gain or (loss) from agents' or premium balances charged off [(amount recovered                    |              |               |                 |
| 20.   | , , ,   | 0            | 0             | 0               |
|       | \$0 ) (amount charged off \$  |              |               | 0               |
| 29.   | Aggregate write-ins for other income or expenses  | 0            | (1,396,204)   | 14              |
| 30.   | Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24 plus |              |               | 50 000 010      |
|       | 27 plus 28 plus 29)   | XXX          | 86,819,733    | 59,226,646      |
| 31.   | Federal and foreign income taxes incurred   | XXX          | 23,598,987    | 19,019,637      |
| 32.   | Net income (loss) (Lines 30 minus 31)   | XXX          | 63,220,746    | 40,207,009      |
|       | DETAILS OF WRITE-INS  |              |               |                 |
| 0601. |   | XXX          |               |                 |
| 0602. |   |              |               |                 |
|       |   |              |               |                 |
| 0603  |   |              |               |                 |
| 0698. |   |              | 0             | 0               |
| 0699. | Totals (Lines 0601 thru 0603 plus 0698)(Line 6 above)   | XXX          | 0             | 0               |
| 0701. |   | XXX          |               |                 |
| 0702. |   | xxx          |               |                 |
| 0703  |   | xxx          |               |                 |
| 0798. | Summary of remaining write-ins for Line 7 from overflow page  | xxx          | 0             | 0               |
| 0799. | Totals (Lines 0701 thru 0703 plus 0798)(Line 7 above)   | XXX          | 0             | 0               |
| 1401. | (   |              |               |                 |
|       |   |              |               |                 |
| 1402. |   |              |               |                 |
| 1403. |   |              |               |                 |
| 1498. | Summary of remaining write-ins for Line 14 from overflow page   |              | 0             | 0               |
| 1499. | Totals (Lines 1401 thru 1403 plus 1498)(Line 14 above)  | 0            | 0             | 0               |
| 2901. | Miscellaneous Income  | 0            | 54            | 14              |
| 2902. | Loss on Disposal  | 0            | (1,396,258)   | 0               |
| 2903  |   |              |               |                 |
| 2998. | Summary of remaining write-ins for Line 29 from overflow page   |              | n             | 0               |
|       |   | 0            | (1,396,204)   | 14              |
| 2999. | Totals (Lines 2901 thru 2903 plus 2998)(Line 29 above)  | U            | (1,080,204)   | 14              |

**STATEMENT OF REVENUE AND EXPENSES (Continued)** 

|                | STATEMENT OF REVENUE AND EXPENS  | 1            | 2           |
|----------------|--|--------------|-------------|
|                |  | Current Year | Prior Year  |
|                |  |              |             |
|                |  |              |             |
|                | CAPITAL AND SURPLUS ACCOUNT  |              |             |
|                |  |              |             |
|                |  |              |             |
| 33.            | Capital and surplus prior reporting year                                     | 328,463,353  | 208,914,525 |
| 34.            | Net income or (loss) from Line 32  | 63,220,746   | 40,207,009  |
| 35.            | Change in valuation basis of aggregate policy and claim reserves             | 0            | 0           |
| 36.            | Change in net unrealized capital gains (losses) less capital gains tax of \$ |              |             |
| 37.            | Change in net unrealized topical gains (tosses) less capital gains (ax or \$ |              |             |
| 38.            | Change in net deferred income tax  |              |             |
|                |  |              |             |
| 39.            | Change in nonadmitted assets   |              |             |
| 40             | Change in unauthorized and certified reinsurance                             |              |             |
| 41.            | Change in treasury stock   |              |             |
| 42.            | Change in surplus notes  |              |             |
| 43.            | Cumulative effect of changes in accounting principles.                       | 0            | 0           |
| 44.            | Capital Changes:   |              |             |
|                | 44.1 Paid in   | 0            | 0           |
|                | 44.2 Transferred from surplus (Stock Dividend)                               | 0            | 0           |
|                | 44.3 Transferred to surplus.   | 0            | 0           |
| 45.            | Surplus adjustments:   |              |             |
|                | 45.1 Paid in   | 12,228,084   | 90,000,000  |
|                | 45.2 Transferred to capital (Stock Dividend)                                 | 0            | 0           |
|                | 45.3 Transferred from capital  | 0            | 0           |
| 46.            | Dividends to stockholders  | 0            | 0           |
| 47.            | Aggregate write-ins for gains or (losses) in surplus                         | 0            | 0           |
| 48.            | Net change in capital and surplus (Lines 34 to 47)                           | 87,583,741   | 119,548,828 |
| 49.            | Capital and surplus end of reporting period (Line 33 plus 48)                | 416,047,094  | 328,463,353 |
|                | DETAILS OF WRITE-INS   |              |             |
| 4701.          |  |              |             |
| 4702.          |  |              |             |
| 4702.          |  |              |             |
| 4703.<br>4798. | Summary of remaining write-ins for Line 47 from overflow page                |              | 0           |
| 4799.          | Totals (Lines 4701 thru 4703 plus 4798)(Line 47 above)                       | 0            | 0           |

## **CASH FLOW**

|     |   | 1             | 2             |
|-----|---|---------------|---------------|
|     |   |               |               |
|     |   | Current Year  | Prior Year    |
|     | Cash from Operations  |               |               |
| 1.  | Premiums collected net of reinsurance   | , , ,         |               |
| 2.  | Net investment income   | _             | 12,098,566    |
| 3.  | Miscellaneous income  |               | 0             |
| 4.  | Total (Lines 1 through 3)   |               | 1,895,406,399 |
| 5.  | Benefit and loss related payments   | 2,128,856,591 | 1,542,045,569 |
| 6.  | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts                   | 0             | 0             |
| 7.  | Commissions, expenses paid and aggregate write-ins for deductions                                     | 295,256,215   | 228,725,312   |
| 8.  | Dividends paid to policyholders   |               | 0             |
| 9.  | Federal and foreign income taxes paid (recovered) net of \$301,857 tax on capital gains (losses)      | 23,560,285    | 24,186,177    |
| 10. | Total (Lines 5 through 9)   | 2,447,673,092 | 1,794,957,058 |
| 11. | Net cash from operations (Line 4 minus Line 10)   | 168,006,103   | 100,449,341   |
|     |   |               |               |
|     | Cash from Investments   |               |               |
| 12. | Proceeds from investments sold, matured or repaid:  |               |               |
|     | 12.1 Bonds  | 214,073,190   | 173,031,162   |
|     | 12.2 Stocks   | 0             | 0             |
|     | 12.3 Mortgage loans   | 0             | 0             |
|     | 12.4 Real estate  | 0             | 0             |
|     | 12.5 Other invested assets  |               | 0             |
|     | 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments                       | 198           | 0             |
|     | 12.7 Miscellaneous proceeds   | 0             | 260,000       |
|     | 12.8 Total investment proceeds (Lines 12.1 to 12.7)   | 214,073,388   | 173,291,162   |
| 13. | Cost of investments acquired (long-term only):  |               |               |
|     | 13.1 Bonds  |               | 352,854,106   |
|     | 13.2 Stocks   | 0             | 0             |
|     | 13.3 Mortgage loans   | 0             | 0             |
|     | 13.4 Real estate  |               | 0             |
|     | 13.5 Other invested assets  |               |               |
|     | 13.6 Miscellaneous applications   |               | 49,974,181    |
|     | 13.7 Total investments acquired (Lines 13.1 to 13.6)  |               | 402,828,287   |
| 1.4 | , ,   |               | 0             |
| 14. | Net increase (decrease) in contract loans and premium notes   |               | -             |
| 15. | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)                                   | (164,054,440) | (229,537,125) |
|     | Cash from Financing and Miscellaneous Sources   |               |               |
| 16. | Cash provided (applied):  |               |               |
|     | 16.1 Surplus notes, capital notes   | 0             | 0             |
|     | 16.2 Capital and paid in surplus, less treasury stock   |               |               |
|     | 16.3 Borrowed funds   |               |               |
|     | 16.4 Net deposits on deposit-type contracts and other insurance liabilities                           |               |               |
|     | 16.5 Dividends to stockholders  |               |               |
|     |   |               |               |
| 47  | 16.6 Other cash provided (applied)  |               | 13,042,578    |
| 17. | Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) | 9,586,603     | 103,042,578   |
|     | RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS                                   |               |               |
| 18. | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)       | 13,538,266    | (26,045,206)  |
| 19. | Cash, cash equivalents and short-term investments:  |               |               |
|     | 19.1 Beginning of year  | 92,045,986    | 118,091,192   |
|     | 19.2 End of year (Line 18 plus Line 19.1)   | 105,584,252   | 92,045,986    |
|     |   | ,             | ,0,000        |

| Note: Supplemental disclosures of cash flow information for non-cash transactions: |   |       |
|--|---|-------|
|  | • | <br>ı |

## **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

|                |  |               |                                    |                | 110110      |   | LIIILO (    |                           |                     |                   |              | 0 10                |
|----------------|--|---------------|------------------------------------|----------------|-------------|---|-------------|---------------------------|---------------------|-------------------|--------------|---------------------|
|                |  | 1             | 2                                  | 3<br>Medicare  | 4<br>Dental |   | 5<br>Vision | 6<br>Federal<br>Employees | 7<br>Title<br>XVIII | 8<br>Title<br>XIX | 9            | 10<br>Other         |
|                |  | Total         | Comprehensive (Hospital & Medical) | Supplement     | Only        |   | Only        | Health<br>Benefits Plan   | Medicare            | XIX<br>Medicaid   | Other Health | Other<br>Non-Health |
| 1.             | Net premium income                                       | 2,581,501,896 | (Hospital & Medical)               | 29,934,965     | Offig       | _ | Offity      | Dellellis Flair           | 2,551,566,931       | ivieuicaiu        | Other Health | Non-nealth          |
|                | Change in unearned premium reserves and reserve for      | 2,581,501,890 | u                                  | 29,934,900     |             | u |             |                           | 2,331,300,931       | u                 | u            |                     |
| ۷.             | rate credit  | 0             | 0                                  | 0              |             | 0 | 0           | 0                         | 0                   | 0                 | 0            | 0                   |
| 3              | Fee-for-service (net of \$0                              | g             |                                    |                |             |   | y           |                           |                     |                   |              |                     |
| 0.             | medical expenses)  | 0             | 0                                  | 0              |             | 0 | 0           | 0                         | 0                   | 0                 | 0            | XXX                 |
| 4              | Risk revenue   | 0             | 0                                  | 0              |             | 0 | <br>0       | 0                         | 0                   | 0                 | 0            | XXX                 |
| 5.             |  |               |                                    |                |             |   |             |                           |                     |                   |              |                     |
| 0.             | revenues   | 0             | 0                                  | 0              |             | 0 | 0           | 0                         | 0                   | 0                 | 0            | XXX                 |
| 6.             | Aggregate write-ins for other non-health care related    |               |                                    |                |             |   |             |                           |                     |                   |              |                     |
|                | revenues   | 0             | XXX                                | XXX            | XXX         |   | XXX         | XXX                       | XXX                 | XXX               | XXX          | 0                   |
| 7.             | Total revenues (Lines 1 to 6)                            | 2,581,501,896 | 0                                  | 29,934,965     |             | 0 | 0           | 0                         | 2,551,566,931       | 0                 | 0            | 0                   |
| 8.             | Hospital/medical benefits                                | 1,984,272,415 | 0                                  | 31,773,432     |             | 0 | 0           | (17,230)                  | 1,952,516,214       | 0                 | 0            | XXX                 |
| 9.             | Other professional services                              | 22,201,289    | 0                                  | 0              |             | 0 | 0           | 0                         | 22,201,289          | 0                 | 0            | XXX                 |
| 10.            | Outside referrals  | 0             | 0                                  | 0              |             | 0 | 0           | 0                         | 0                   | 0                 | 0            | XXX                 |
| 11.            | Emergency room and out-of-area                           | 49,642,348    | 0                                  | 238,232        |             | 0 | 0           | 0                         | 49,404,116          | 0                 | 0            | XXX                 |
| 12.            | Prescription drugs                                       | 133,794,794   | 0                                  | 0              |             | 0 | 0           | (2,544)                   | 133,797,338         | 0                 | 0            | XXX                 |
| 13.            | Aggregate write-ins for other hospital and medical       | 0             | 0                                  | 0              |             | 0 | 0           | 0                         | 0                   | 0                 | 0            | XXX                 |
| 14.            | Incentive pool, withhold adjustments and bonus amounts   | 20,476,016    | 0                                  | 0              |             | 0 | 0           | 0                         | 20,476,016          | 0                 | 0            | XXX                 |
| 15.            | Subtotal (Lines 8 to 14)                                 | 2,210,386,862 | 0                                  | 32,011,663     |             | 0 | 0           | (19,775)                  | 2, 178, 394, 973    | 0                 | 0            | XXX                 |
| 16.            | Net reinsurance recoveries                               | 30 , 105      | 0                                  | 0              |             | 0 | 0           | 0                         | 30,105              | 0                 | 0            | XXX                 |
| 17.            | Total medical and hospital (Lines 15 minus 16)           | 2,210,356,756 | 0                                  | 32,011,663     |             | 0 | 0           | (19,775)                  | 2, 178, 364, 868    | 0                 | 0            | XXX                 |
| 18.            | Non-health claims (net)                                  | 0             | XXX                                | XXX            | XXX         |   | XXX         | XXX                       | XXX                 | XXX               | XXX          | 0                   |
| 19.            | Claims adjustment expenses including                     |               |                                    |                |             |   |             |                           |                     |                   |              |                     |
|                | \$68,822,055 cost containment expenses                   | 81,878,807    | 0                                  | 435,091        |             | 0 | 0           | 279                       | 81,443,437          | 0                 | 0            | 0                   |
| 20.            | •  | 202, 128,543  | 0                                  | 7,225,144      |             | 0 | 0           | 340                       | 194,903,059         | 0                 | 0            | 0                   |
| 21.            | Increase in reserves for accident and health contracts   | 19,377,000    | 0                                  | 19,377,000     |             | 0 | 0           | 0                         | 0                   | 0                 | 0            | XXX                 |
| 22.            | Increase in reserves for life contracts                  | 0             | XXX                                | XXX            | XXX         |   | XXX         | XXX                       | XXX                 | XXX               | XXX          | 0                   |
| 23.            | ,  | 2,513,741,107 | 0                                  | 59,048,898     |             | 0 | 0           | (19,156)                  | 2,454,711,364       | 0                 | 0            | 0                   |
| 24.            | Total underwriting gain or (loss) (Line 7 minus Line 23) | 67,760,789    | 0                                  | (29, 113, 934) |             | 0 | 0           | 19, 156                   | 96,855,567          | 0                 | 0            | 0                   |
|                | DETAILS OF WRITE-INS                                     |               |                                    |                |             |   |             |                           |                     |                   |              |                     |
|                |  |               |                                    |                |             |   |             |                           |                     |                   |              | XXX                 |
| 0502.          |  |               |                                    |                |             |   |             |                           |                     |                   |              | XXX                 |
| 0503.          |  |               |                                    |                |             |   |             |                           |                     |                   |              | XXX                 |
| 0598.          | Summary of remaining write-ins for Line 5 from overflow  | 0             |                                    |                |             |   | 0           |                           | •                   | 0                 | 0            | <b>V</b> 00/        |
| 0500           | page   |               |                                    |                |             |   | <br>0       | <sub>0</sub>              |                     |                   |              | XXX                 |
| 0599.          | Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above)   | 0             | · ·                                | XXX            | XXX         | U |             | VVV                       | •                   | 0                 | 0            | XXX                 |
| 0601.<br>0602. |  |               | XXX<br>XXX                         | XXX            | XXX         |   | XXX XXX     | XXX                       | XXX                 | XXX<br>XXX        | XXX<br>XXX   |                     |
| 0602.          |  |               | XXX                                | XXX            | XXX         |   | XXX         | XXX                       | XXX                 | XXX               | XXX          |                     |
| 0603.          | Summary of remaining write-ins for Line 6 from overflow  |               |                                    |                |             |   |             |                           |                     |                   |              |                     |
| 0096.          | page   | n             | XXX                                | XXX            | XXX         |   | XXX         | XXX                       | XXX                 | XXX               | XXX          | n                   |
| 0699.          | Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)   | <br>n         | XXX                                | XXX            | XXX         |   | XXX         | XXX                       | XXX                 | XXX               | XXX          | n                   |
| 1301.          | Totale (Ellie door till dood plus dood) (Ellie d above)  | 0             | 7000                               | ////           | ///         |   | ///\        | 7000                      | ////                | ////              | ////         | XXX                 |
| 1301.          |  |               | †                                  |                |             |   |             | †····                     |                     |                   |              | XXX                 |
| 1303.          |  |               |                                    |                |             |   |             | †                         |                     |                   |              | XXX                 |
|                | Summary of remaining write-ins for Line 13 from          |               |                                    |                |             | T |             |                           |                     |                   |              |                     |
|                | overflow page  | 0             | 0                                  | 0              |             | 0 | 0           | 0                         | 0                   | 0                 | 0            | XXX                 |
| 1300           | Totals (Lines 1301 thru 1303 plus 1398) (Line 13 above)  | 0             | 0                                  | 0              |             | 0 | 0           | 0                         | 0                   | 0                 | 0            | XXX                 |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 1 - PREMIUMS

|   | 1                  | 2                      | 3                    | 4  |
|---|--------------------|------------------------|----------------------|--|
| Line of Business                          | Direct<br>Business | Reinsurance<br>Assumed | Reinsurance<br>Ceded | Net Premium<br>Income<br>(Cols. 1 + 2 - 3) |
| Comprehensive (hospital and medical)      | 0                  | 0                      | 0                    | 0  |
| Medicare Supplement                       | 29,934,965         | 0                      | 0                    | 29,934,965                                 |
| 3. Dental only                            | 0                  | 0                      | 0                    | 0  |
| 4. Vision only                            | 0                  | 0                      | 0                    | 0  |
| 5. Federal Employees Health Benefits Plan | 0                  | 0                      | 0                    | 0  |
| 6. Title XVIII - Medicare                 | 2,551,633,005      | 0                      | 66,074               | 2,551,566,931                              |
| 7. Title XIX - Medicaid                   | 0                  | 0                      | 0                    | 0  |
| 8. Other health                           | 0                  | 0                      | 0                    | 0  |
| 9. Health subtotal (Lines 1 through 8)    | 2,581,567,970      | 0                      | 66,074               | 2,581,501,896                              |
| 10. Life                                  | 0                  | 0                      | 0                    | 0  |
| 11. Property/casualty                     | 0                  | 0                      | 0                    | 0  |
| 12. Totals (Lines 9 to 11)                | 2,581,567,970      | 0                      | 66,074               | 2,581,501,896                              |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2 - CLAIMS INCURRED DURING THE YEAR

|     |   |   |                                       | PART 2 - CLAI          | MS INCURRED DU | RING THE YEAR |                                      |                            |                          |              |                     |
|-----|---|---|---------------------------------------|------------------------|----------------|---------------|--------------------------------------|----------------------------|--------------------------|--------------|---------------------|
|     |   | 1                                       | 2                                     | 3                      | 4              | 5             | 6<br>Federal                         | 7                          | 8                        | 9            | 10                  |
|     |   | Total                                   | Comprehensive<br>(Hospital & Medical) | Medicare<br>Supplement | Dental Only    | Vision Only   | Employees<br>Health<br>Benefits Plan | Title<br>XVIII<br>Medicare | Title<br>XIX<br>Medicaid | Other Health | Other<br>Non-Health |
| 1   | Payments during the year:                                     |   | ( respires a meaning                  |                        |                |               |                                      |                            |                          |              |                     |
|     | 1.1 Direct  | 2,115,483,120                           | 0                                     | 27,997,662             | 0              | 0             | (19,247)                             | 2,087,504,705              | 0                        | 0            | 0                   |
|     | 1.2 Reinsurance assumed                                       | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
|     | 1.3 Reinsurance ceded   | 53,077                                  | 0                                     | 0                      | 0              | 0             | 0                                    | 53.077                     | 0                        | 0            | 0                   |
|     | 1.4 Net   | 2, 115, 430, 044                        | 0                                     | 27,997,662             | 0              | 0             | (19,247)                             | 2,087,451,628              | 0                        | 0            | 0                   |
| 2.  | Paid medical incentive pools and bonuses                      | 13,433,389                              | 0                                     | 0                      | 0              | 0             | 0                                    | 13,433,389                 | 0                        | 0            | 0                   |
| 3.  | Claim liability December 31, current year from Part 2A:       |   |                                       |                        |                |               |                                      |                            | -                        |              |                     |
|     | 3.1 Direct  | 256,385,339                             | 0                                     | 4,923,607              | 0              | 0             | .23                                  | 251,461,709                | 0                        | 0            | 0                   |
|     | 3.2 Reinsurance assumed                                       | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
|     | 3.3 Reinsurance ceded   | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
|     | 3.4 Net   | 256,385,339                             | 0                                     | 4,923,607              | 0              | 0             | .23                                  | 251,461,709                | 0                        | 0            | 0                   |
| 4.  | Claim reserve December 31, current year from Part 2D:         | , |                                       | ,,,,,,                 |                |               |                                      | , ,                        |                          |              |                     |
|     | 4.1 Direct  | 0                                       | 0                                     | 0                      | 0              | 0             |                                      | 0                          | 0                        |              | 0                   |
|     | 4.2 Reinsurance assumed                                       | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        |              | 0                   |
|     | 4.3 Reinsurance ceded   | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
|     | 4.4 Net   | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
| 5.  | Accrued medical incentive pools and bonuses, current year     | 20 , 198 , 141                          | 0                                     | 0                      | 0              | 0             | 0                                    | 20, 198, 141               | 0                        | 0            | 0                   |
| 6.  | Net healthcare receivables (a)                                | 11,968,956                              | 0                                     | (9,447)                | 0              | 0             | (230)                                | 11,978,632                 | 0                        | 0            | 0                   |
|     | Amounts recoverable from reinsurers December 31, current year | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
| 8.  | Claim liability December 31, prior year from Part 2A:         |   |                                       |                        |                |               |                                      |                            |                          |              |                     |
|     | 8.1 Direct  | 169,988,659                             | 0                                     | 919,053                | 0              | 0             | 780                                  | 169,068,826                | 0                        | 0            | 0                   |
|     | 8.2 Reinsurance assumed                                       | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
|     | 8.3 Reinsurance ceded   | 8,178                                   | 0                                     | 0                      | 0              | 0             | 0                                    |                            | 0                        | 0            | 0                   |
|     | 8.4 Net   | 169,980,481                             | 0                                     | 919,053                | 0              | 0             | 780                                  | 169,060,648                | 0                        | 0            | 0                   |
| 9.  | Claim reserve December 31, prior year from Part 2D:           | ,                                       |                                       | ·                      |                |               |                                      | , ,                        |                          |              |                     |
|     | 9.1 Direct  | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
|     | 9.2 Reinsurance assumed                                       | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
|     | 9.3 Reinsurance ceded   | 0                                       | 0                                     | 0                      | 0              | 0             |                                      | 0                          | 0                        |              | 0                   |
|     | 9.4 Net   | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        |              | 0                   |
| 10. | Accrued medical incentive pools and bonuses, prior year       | 13, 155, 514                            | 0                                     | 0                      | 0              | 0             | 0                                    | 13,155,514                 | 0                        | 0            | 0                   |
| 11. | Amounts recoverable from reinsurers December 31,              | 14 704                                  |                                       | 2                      | _              | •             |                                      | 44 704                     | _                        |              | ^                   |
|     | prior year  | 14,794                                  | 0                                     | 0                      | 0              | 0             | 0                                    | 14,794                     | 0                        | 0            | 0                   |
| 12. | Incurred Benefits:  | 0 400 040 045                           |                                       | 00 044 004             | _              | 2             | (40.775)                             | 0 457 040 050              | 0                        |              | •                   |
|     | 12.1 Direct   | 2,189,910,845                           | 0                                     | 32,011,664             | 0              | 0             | (19,775)                             | 2, 157, 918, 956           | 0                        | 0            | 0                   |
|     | 12.2 Reinsurance assumed                                      | 0                                       | 0                                     | 0                      | 0              | 0             | 0                                    | 0                          | 0                        | 0            | 0                   |
|     | 12.3 Reinsurance ceded  | 30,105                                  | 0                                     | 00 044 004             | 0              | 0             | (40.775)                             | 30,105                     | 0                        | 0            | 0                   |
|     | 12.4 Net  | 2,189,880,740                           | 0                                     | 32,011,664             | 0              | 0             | (19,775)                             | 2,157,888,851              | 0                        | 0            | 0                   |
| 13. | Incurred medical incentive pools and bonuses                  | 20,476,016                              | 0                                     | 0                      | 0              | 0             | 0                                    | 20,476,016                 | 0                        | 0            | 0                   |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

|  | 4           |                                    |                        | O LIADILITI LIAD |             |                           | 7                 | 0               | _            | 40                  |
|--|-------------|------------------------------------|------------------------|------------------|-------------|---------------------------|-------------------|-----------------|--------------|---------------------|
|  | 1           | 2                                  | 3                      | 4                | 5           | 6<br>Federal<br>Employees | 7<br>Title        | 8<br>Title      | 9            | 10                  |
|  | Total       | Comprehensive (Hospital & Medical) | Medicare<br>Supplement | Dental Only      | Vision Only | Health<br>Benefits Plan   | XVIII<br>Medicare | XIX<br>Medicaid | Other Health | Other<br>Non-Health |
| Reported in Process of Adjustment:                 |             |                                    |                        |                  |             |                           |                   |                 |              |                     |
| 1.1 Direct   | 61,419,551  | 0                                  | 397,808                | 0                | 0           | 23                        | 61,021,721        | 0               | 0            | 0                   |
| 1.2 Reinsurance assumed                            | 0           | 0                                  | 0                      | 0                | 0           | 0                         | 0                 | 0               | 0            | 0                   |
| 1.3 Reinsurance ceded                              | 0           | 0                                  | 0                      | 0                | 0           | 0                         | 0                 | 0               | 0            | 0                   |
| 1.4 Net  | 61,419,551  | 0                                  | 397,808                | 0                | 0           | 23                        | 61,021,721        | 0               | 0            | 0                   |
| Incurred but Unreported:                           |             |                                    |                        |                  |             |                           |                   |                 |              |                     |
| 2.1 Direct   | 154,592,256 | 0                                  | 4,525,800              | 0                | 0           | 0                         | 150,066,456       | 0               | 0            | 0                   |
| 2.2 Reinsurance assumed                            | 0           | 0                                  | 0                      | 0                | 0           | 0                         | 0                 | 0               | 0            | 0                   |
| 2.3 Reinsurance ceded                              | 0           | 0                                  | 0                      | 0                | 0           | 0                         | 0                 | 0               | 0            | 0                   |
| 2.4 Net  | 154,592,256 | 0                                  | 4,525,800              | 0                | 0           | 0                         | 150,066,456       | 0               | 0            | 0                   |
| Amounts Withheld from Paid Claims and Capitations: |             |                                    |                        |                  |             |                           |                   |                 |              |                     |
| 3.1 Direct   | 40,373,532  | 0                                  | 0                      | 0                | 0           | 0                         | 40,373,532        | 0               | 0            | 0                   |
| 3.2 Reinsurance assumed                            | 0           | 0                                  | 0                      | 0                | 0           | 0                         | 0                 | 0               | 0            | 0                   |
| 3.3 Reinsurance ceded                              | 0           | 0                                  | 0                      | 0                | 0           | 0                         | 0                 | 0               | 0            | 0                   |
| 3.4 Net  | 40,373,532  | 0                                  | 0                      | 0                | 0           | 0                         | 40,373,532        | 0               | 0            | 0                   |
| 4. TOTALS:   |             |                                    |                        |                  |             |                           |                   |                 |              |                     |
| 4.1 Direct   | 256,385,339 | 0                                  | 4,923,607              | 0                | 0           | 23                        | 251,461,709       | 0               | 0            | 0                   |
| 4.2 Reinsurance assumed                            | 0           | 0                                  | 0                      | 0                | 0           | 0                         | 0                 | 0               | 0            | 0                   |
| 4.3 Reinsurance ceded                              | 0           | 0                                  | 0                      | 0                | 0           | 0                         | 0                 | 0               | 0            | 0                   |
| 4.4 Net  | 256,385,339 | 0                                  | 4,923,607              | 0                | 0           | 23                        | 251,461,709       | 0               | 0            | 0                   |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

| .,,u., <b>25</b> ,,u, a 16.6 G.               | Claims Paid D                      | Claims Paid During the Year           |                              |                                       | 5                                 | 6   |
|---|------------------------------------|---------------------------------------|------------------------------|---------------------------------------|-----------------------------------|---|
|   | 1 On Claims Incurred               | 2                                     | 3<br>On Claims Unpaid        | 4                                     | Claims Incurred                   | Estimated Claim<br>Reserve and Claim<br>Liability |
| Line of Business                              | Prior to January 1 of Current Year | On Claims Incurred<br>During the Year | December 31 of<br>Prior Year | On Claims Incurred<br>During the Year | In Prior Years<br>(Columns 1 + 3) | December 31 of<br>Prior Year                      |
| Comprehensive (hospital and medical)          | 0                                  | 0                                     | 0                            | 0                                     | 0                                 | 0   |
| Medicare Supplement                           | 964,417                            | 27,033,245                            | 1,440                        | 4,922,168                             | 965,857                           | 919,053   |
| 3. Dental Only                                | 0                                  | 0                                     | 0                            | 0                                     | 0                                 | 0   |
| 4. Vision Only                                | 0                                  | 0                                     | 0                            | 0                                     | 0                                 | 0   |
| 5. Federal Employees Health Benefits Plan     | (19,247)                           | 0                                     | 23                           | 0                                     | (19,224)                          | 780   |
| 6. Title XVIII - Medicare                     | 125,811,099                        | 1,961,655,323                         | 2,617,210                    | 248,844,499                           | 128,428,309                       | 169,060,648                                       |
| 7 Title XIX - Medicaid                        | 0                                  | 0                                     | 0                            | 0                                     | 0                                 | 0   |
| 8. Other health                               | 0                                  | 0                                     | 0                            | 0                                     | 0                                 | 0   |
| 9. Health subtotal (Lines 1 to 8)             |                                    | 1,988,688,569                         | 2,618,672                    | 253,766,667                           | 129,374,941                       | 169,980,481                                       |
| 10. Healthcare receivables (a)                | 0                                  | 41, 109, 184                          | 0                            | 0                                     | 0                                 | 29,140,229  |
| 11. Other non-health                          | 0                                  | 0                                     | 0                            | 0                                     | 0                                 | 0   |
| 12. Medical incentive pools and bonus amounts | 10,573,413                         | 2,859,976                             | 0                            | 20 , 198 , 141                        | 10,573,413                        | 13, 155, 514                                      |
| 13. Totals (Lines 9 - 10 + 11 + 12)           | 137,329,683                        | 1,950,439,360                         | 2,618,672                    | 273,964,808                           | 139,948,354                       | 153,995,766                                       |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Comprehensive (Hospital & Medical)

|                                    |      | C    | umulative Net Amounts | Paid |      |
|------------------------------------|------|------|-----------------------|------|------|
|                                    | 1    | 2    | 3                     | 4    | 5    |
| Year in Which Losses Were Incurred | 2015 | 2016 | 2017                  | 2018 | 2019 |
| 1. Prior                           |      |      |                       |      |      |
| 2. 2015                            |      |      |                       |      |      |
| 3. 2016                            | XXX  |      |                       |      |      |
| 4. 2017                            | XXX  | XXX  |                       |      |      |
| 5. 2018                            | XXX  | XXX  | XXX                   |      |      |
| 6. 2019                            | XXX  | XXX  | XXX                   | XXX  |      |

Section B - Incurred Health Claims - Comprehensive (Hospital & Medical)

| Contain D mount of mount of mount of mount of mounts of |                     |                                |                     |      |      |
|---|---------------------|--------------------------------|---------------------|------|------|
|   | Sum of Cumulative N | erve and Medical Incenti<br>ar | ve Pool and Bonuses |      |      |
|   | 1                   | 2                              | 3                   | 4    | 5    |
| Year in Which Losses Were Incurred  | 2015                | 2016                           | 2017                | 2018 | 2019 |
| 1. Prior  |                     |                                |                     |      |      |
| 2. 2015   |                     |                                |                     |      |      |
| 3. 2016   | XXX                 |                                |                     |      |      |
| 4. 2017   | XXX                 | XXX                            |                     |      |      |
| 5. 2018   | XXX                 | XXX                            | XXX                 |      |      |
| 6. 2019   | XXX                 | XXX                            | XXX                 | XXX  |      |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Comprehensive (Hospital & Medical)

|                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
| Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
| Premiums were Earned and Claims |                 |                | Claim Adiustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
| were Incurred                   | Premiums Earned | Claims Payment | ense ymer        | Perc       |                    | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. 2015                         |                 |                |                  |            |                    |            |               |               |                   |            |
| 2 2016                          |                 |                |                  |            |                    |            |               |               |                   |            |
| 3. 2017                         |                 |                |                  |            |                    |            |               |               |                   |            |
|                                 |                 |                |                  |            |                    |            |               |               | +                 |            |
| 4. 2018                         |                 |                |                  |            |                    |            |               |               |                   |            |
| 5. 2019                         |                 |                |                  |            |                    |            |               |               |                   |            |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)
Section A - Paid Health Claims - Medicare Supplement

|    | COOLON Y T una Troutin Granico de persinoni |      |      | Cumulative Net Amounts P | Paid  |        |
|----|---|------|------|--------------------------|-------|--------|
|    |   | 1    | 2    | 3                        | 4     | 5      |
|    | Year in Which Losses Were Incurred          | 2015 | 2016 | 2017                     | 2018  | 2019   |
| 1. | Prior                                       | 0    |      | .0                       | 0     | 0      |
| 2. | 2015  | 21   |      | 2323                     | 23    | 23     |
| 3. | 2016  | XXX  |      | 2428                     | 28    | 30     |
| 4. | 2017  | XXX  | XXX  | 55                       | 75    | 75     |
| 5. | 2018  | XXX  | XXX  | XXX                      | 3,033 | 3,996  |
| 6. | 2019  | XXX  | XXX  | XXX                      | XXX   | 27,033 |

Section B - Incurred Health Claims - Medicare Supplement

|                                    | Sum of Cumulative Net | Amount Paid and Clair<br>Out | n Liability, Claim Resetstanding at End of Yea | rve and Medical Incenti<br>ar | ve Pool and Bonuses |
|------------------------------------|-----------------------|------------------------------|--|-------------------------------|---------------------|
|                                    | 1                     | 2                            | 3  | 4                             | 5                   |
| Year in Which Losses Were Incurred | 2015                  | 2016                         | 2017   | 2018                          | 2019                |
| 1. Prior                           | 0                     | 0                            | 0  | 0                             | 0                   |
| 2. 2015                            | 23                    | 23                           | 23   | 23                            | 23                  |
| 3. 2016                            | XXX                   | 29                           | 28   | 28                            | 30                  |
| 4. 2017                            | XXX                   | XXX                          | 63   | 75                            | 75                  |
| 5. 2018                            | XXX                   | XXX                          | XXX  | 3,952                         | 3,997               |
| 6. 2019                            | XXX                   | XXX                          | XXX  | XXX                           | 31,955              |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Medicare Supplement

|    |                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|----|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|    |                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
|    | Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
|    | Premiums were Earned and Claims |                 | 01             | Claim Adjustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
|    | were Incurred                   | Premiums Earned | Claims Payment | Expense Payments | Percent    | (Col. 2 + 3)       | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. | 2015                            | 16              | 23             | 0                | 1.0        | 23                 | 145.1      | 0             | 0             | 23                | 145.1      |
| 2. | 2016                            | 28              | 30             | 0                | 0.9        | 30                 | 107.1      | 0             | 0             | 30                | 107.1      |
| 3. | 2017                            | 88              | 75             | 1                | 0.9        | 76                 | 85.9       | 0             | 0             | 76                | 85.9       |
| 4. | 2018                            | 4,122           | 3,996          | 38               | 1.0        | 4,034              | 97.9       | 1             | 0             | 4,035             | 97.9       |
| 5. | 2019                            | 29,935          | 27,033         | 257              | 1.0        | 27,290             | 91.2       | 4,922         | 41            | 32,253            | 107.7      |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Dental Only

|    | ,                                  |      | С    | umulative Net Amounts F | Paid |      |
|----|------------------------------------|------|------|-------------------------|------|------|
|    |                                    | 1    | 2    | 3                       | 4    | 5    |
|    | Year in Which Losses Were Incurred | 2015 | 2016 | 2017                    | 2018 | 2019 |
| 1. | Prior                              | 6    | 6    | 6                       | 6    | 6    |
| 2. | 2015                               | 0    | (    | 0                       | 0    | 0    |
| 3. | 2016                               | XXX  | (    | 0                       | 0    | 0    |
| 4. | 2017                               | XXX  | XXX  | 0                       | 0    | 0    |
| 5. | 2018                               | XXX  | XXX  | XXX                     | 0    | 0    |
| 6. | 2019                               | XXX  | XXX  | XXX                     | XXX  | 0    |

Section B - Incurred Health Claims - Dental Only

|          |                                    | Sum of Cumulative N | of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and B Outstanding at End of Year           1         2         3         4         5           2015         2016         2017         2018         2019           .6         .6         .6         .6         .6           .0         .0         .0         .0         .0           .XXX         .0         .0         .0         .0           .XXX         .0         .0         .0         .0 |           |           |           |  |  |  |
|----------|------------------------------------|---------------------|---|-----------|-----------|-----------|--|--|--|
|          | Year in Which Losses Were Incurred | 1<br>2015           | 2<br>2016   | 3<br>2017 | 4<br>2018 | 5<br>2019 |  |  |  |
| 1. Prior |                                    | 6                   | 6   | 6         | 6         | 6         |  |  |  |
| 2. 2015  |                                    | 0                   | 0   | 0         | 0         | 0         |  |  |  |
| 3. 2016  |                                    | XXX                 | 0   | 0         | 0         | 0         |  |  |  |
| 4. 2017  |                                    | XXX                 | XXX   | 0         | 0         | 0         |  |  |  |
| 5. 2018  |                                    | XXX                 | XXX   | XXX       | 0         | 0         |  |  |  |
| 6. 2019  |                                    | XXX                 | XXX   | XXX       | XXX       | 0         |  |  |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Dental Only

|    |                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|----|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|    |                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
|    | Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
|    | Premiums were Earned and Claims |                 |                | Claim Adiustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
|    | were Incurred                   | Premiums Earned | Claims Payment | ense ymer        | Perc       |                    | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. | 2015                            |                 |                |                  |            |                    |            |               |               |                   |            |
| 2. | 2016                            |                 |                |                  |            |                    |            |               |               |                   |            |
| 3. | 2017                            |                 |                |                  |            |                    |            |               |               |                   |            |
| 4. | 2018                            |                 |                |                  |            |                    |            |               |               |                   |            |
| 5. | 2019                            |                 |                |                  | _          | T                  |            |               |               |                   |            |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Vision Only

|    |                                    |      | Cı   | umulative Net Amounts F | Paid |      |
|----|------------------------------------|------|------|-------------------------|------|------|
|    |                                    | 1    | 2    | 3                       | 4    | 5    |
|    | Year in Which Losses Were Incurred | 2015 | 2016 | 2017                    | 2018 | 2019 |
| 1. | Prior                              | 14   | 14   | 14                      | 14   | 14   |
| 2. | 2015                               | 0    | 0    | 0                       | 0    | 0    |
| 3. | 2016                               | XXX  | 0    | 0                       | 0    | 0    |
| 4. | 2017                               | XXX  | XXX  | 0                       | 0    | 0    |
| 5. | 2018                               | XXX  | XXX  | XXX                     | 0    | 0    |
| 6. | 2019                               | XXX  | XXX  | XXX                     | XXX  | 0    |

Section B - Incurred Health Claims - Vision Only

|                                    | Sum of Cumulative | e Net Amount Paid and C | laim Liability, Claim Rese<br>Outstanding at End of Ye |      | ive Pool and Bonuses |  |  |
|------------------------------------|-------------------|-------------------------|--|------|----------------------|--|--|
|                                    | 1 2 3 4           |                         |  |      |                      |  |  |
| Year in Which Losses Were Incurred | 2015              | 2016                    | 2017   | 2018 | 2019                 |  |  |
| 1. Prior                           | 1                 | 14                      |  | 14   | 14                   |  |  |
| 2. 2015                            | ,                 | .0                      | 0  | 0    | 0                    |  |  |
| 3. 2016                            | XXX               | 0                       | 0  | 0    | 0                    |  |  |
| 4. 2017                            | XXX               | XXX                     | 0  | 0    | 0                    |  |  |
| 5. 2018                            | XXX               | XXX                     | XXX  | 0    | 0                    |  |  |
| 6 2019                             | XXX               | XXX                     | XXX  | XXX  | 0                    |  |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Vision Only

|    |                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|----|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|    |                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
|    | Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
|    | Premiums were Earned and Claims |                 |                | Claim Adiustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
|    | were Incurred                   | Premiums Earned | Claims Payment | ense ymer        | Perc       |                    | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. | 2015                            |                 |                |                  |            |                    |            |               |               |                   |            |
| 2. | 2016                            |                 |                |                  |            |                    |            |               |               |                   |            |
| 3. | 2017                            |                 |                |                  |            |                    |            |               |               |                   |            |
| 4. | 2018                            |                 |                |                  |            |                    |            |               |               |                   |            |
| 5. | 2019                            |                 |                |                  | _          | T                  |            |               |               |                   |            |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Federal Employees Health Benefits Plan Premium

|    |                                    | Cumulative Net Amounts Paid |       |       |       |       |  |  |
|----|------------------------------------|-----------------------------|-------|-------|-------|-------|--|--|
|    |                                    | 1                           | 2     | 3     | 4     | 5     |  |  |
|    | Year in Which Losses Were Incurred | 2015                        | 2016  | 2017  | 2018  | 2019  |  |  |
| 1. | Prior                              | 580                         | 571   | 564   | 565   | 565   |  |  |
| 2. | 2015                               | 6,476                       | 7,248 | 7,235 | 7,235 | 7,235 |  |  |
| 3. | 2016                               | XXX                         | 3,874 | 4,265 | 4,265 | 4,265 |  |  |
| 4. | 2017                               | XXX                         | XXX   | 0     | (8)   | (8)   |  |  |
| 5. | 2018                               | XXX                         | XXX   | XXX   | 0     | (19)  |  |  |
| 6. | 2019                               | XXX                         | XXX   | XXX   | XXX   | 0     |  |  |

Section B - Incurred Health Claims - Federal Employees Health Benefits Plan Premium

|          | . ,                                | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonus Outstanding at End of Year |           |           |       |       |  |  |
|----------|------------------------------------|--|-----------|-----------|-------|-------|--|--|
|          | Year in Which Losses Were Incurred | 1<br>2015  | 4<br>2018 | 5<br>2019 |       |       |  |  |
| 1. Prior |                                    | 634  | 571       | 564       | 565   | 565   |  |  |
| 2. 2015  |                                    | 7,311  | 7,263     | 7,235     | 7,235 | 7,235 |  |  |
| 3. 2016  |                                    | XXX  | 4,445     | 4,269     | 4,265 | 4,265 |  |  |
| 4. 2017  |                                    | XXX  | XXX       | 0         | (8)   | (8)   |  |  |
| 5. 2018  |                                    | XXX  | XXX       | XXX       | 0     | (19)  |  |  |
| 6. 2019  |                                    | XXX  | XXX       | XXX       | XXX   | 0     |  |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Federal Employees Health Benefits Plan Premium

|    |                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|----|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|    |                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
|    | Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
|    | Premiums were Earned and Claims |                 |                | Claim Adjustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
|    | were Incurred                   | Premiums Earned | Claims Payment | Expense Payments | Percent    | (Col. 2 + 3)       | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. | 2015                            | 6,601           | 7,235          | 69               | 1.0        | 7,304              | 110.6      | 0             |               | 7,304             | 110.6      |
| 2. | 2016                            | 4,585           | 4,265          | 41               | 1.0        | 4,306              | 93.9       | 0             |               | 4,306             | 93.9       |
| 3. | 2017                            | 134             | (8)            | 0                | 0.0        | (8)                | (6.0)      | 0             |               | (8)               | (6.0)      |
| 4. | 2018                            | (54)            | (19)           | 0                | 0.0        | (19)               | 35.6       | 0             |               | (19)              | 35.6       |
| 5  | 2019                            | 0               | 0              | 0                | 0.0        | 0                  | 0.0        | 0             | (             | 0                 | 0.0        |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Title XVIII

|                                    | Cumulative Net Amounts Paid |         |         |           |           |  |  |  |
|------------------------------------|-----------------------------|---------|---------|-----------|-----------|--|--|--|
|                                    | 1                           | 2       | 3       | 4         | 5         |  |  |  |
| Year in Which Losses Were Incurred | 2015                        | 2016    | 2017    | 2018      | 2019      |  |  |  |
| 1. Prior                           | 19,164                      | 19,252  | 19,258  | 19, 195   | 19,189    |  |  |  |
| 2. 2015                            | 559,166                     | 599,855 | 599,401 | 598,993   | 598,905   |  |  |  |
| 3. 2016                            | XXX                         | 748,060 | 807,815 | 807,356   | 807,236   |  |  |  |
| 4. 2017                            | XXX                         | XXX     | 767,897 | 833,252   | 833,371   |  |  |  |
| 5. 2018                            | XXX                         | XXX     | XXX     | 1,474,503 | 1,610,984 |  |  |  |
| 6. 2019                            | XXX                         | XXX     | XXX     | XXX       | 1,964,515 |  |  |  |

#### Section B - Incurred Health Claims - Title XVIII

|                                    | Sum of Cumulative Net A |         | Liability, Claim Resestanding at End of Yea |           | ve Pool and Bonuses |  |
|------------------------------------|-------------------------|---------|---|-----------|---------------------|--|
|                                    | 1 2 3 4                 |         |   |           |                     |  |
| Year in Which Losses Were Incurred | 2015                    | 2016    | 2017  | 2018      | 2019                |  |
| 1. Prior                           | 19,634                  | 19,270  | 19,258                                      | 19 , 195  | 19,189              |  |
| 2. 2015                            | 618,254                 | 600,280 | 599,446                                     | 598,993   | 598,905             |  |
| 3. 2016                            | XXX                     | 821,601 | 808,616                                     | 807,431   | 807,236             |  |
| 4. 2017                            | XXX                     | XXX     | 852,802                                     | 834,545   | 833,504             |  |
| 5. 2018                            | XXX                     | XXX     | XXX   | 1,655,351 | 1,613,468           |  |
| 6. 2019                            | XXX                     | XXX     | XXX   | XXX       | 2,233,558           |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XVIII

|                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
| Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
| Premiums were Earned and Claims |                 |                | Claim Adjustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
| were Incurred                   | Premiums Earned | Claims Payment | Expense Payments | Percent    | (Col. 2 + 3)       | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. 2015                         | 693,510         | 598,905        | 5,696            | 1.0        | 604,600            | 87.2       | 0             | 0             | 604,600           | 87.2       |
| 2. 2016                         | 964,901         | 807,236        | 7,677            | 1.0        | 814,913            | 84.5       | 0             | 0             | 814,913           | 84.5       |
| 3. 2017                         | 1,016,289       | 833,371        | 7,925            | 1.0        | 841,296            | 82.8       | 133           | 1             | 841,430           | 82.8       |
| 4. 2018                         | 1,901,997       | 1,610,984      | 15,320           | 1.0        | 1,626,304          | 85.5       | 2,484         | 16            | 1,628,804         | 85.6       |
| 5. 2019                         | 2,551,567       | 1,964,515      | 18,683           | 1.0        | 1,983,198          | 77.7       | 269,043       | 1,685         | 2,253,926         | 88.3       |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Title XIX

| Cumulative Net Amounts Paid        |      |      |      |      |      |
|------------------------------------|------|------|------|------|------|
|                                    | 1    | 2    | 3    | 4    | 5    |
| Year in Which Losses Were Incurred | 2015 | 2016 | 2017 | 2018 | 2019 |
| 1. Prior                           |      |      |      |      |      |
| 2. 2015                            |      |      |      |      |      |
| 3. 2016                            | XXX  |      |      |      |      |
| 4. 2017                            | XXX  | XXX  |      |      |      |
| 5. 2018                            | XXX  | XXX  | XXX  |      |      |
| 6. 2019                            | XXX  | XXX  | XXX  | XXX  |      |

Section B - Incurred Health Claims - Title XIX

|    | Occition D incurred reduiting the AIX |  |      |      |      |      |  |  |
|----|---------------------------------------|--|------|------|------|------|--|--|
|    |                                       | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive F<br>Outstanding at End of Year |      |      |      |      |  |  |
|    |                                       | 1 2 3  |      |      |      |      |  |  |
|    | Year in Which Losses Were Incurred    | 2015   | 2016 | 2017 | 2018 | 2019 |  |  |
| 1. | Prior                                 |  |      |      |      |      |  |  |
| 2. | 2015                                  |  |      |      |      |      |  |  |
| 3. | 2016                                  | XXX  |      |      |      |      |  |  |
| 4. | 2017                                  | XXX  | XXX  |      |      |      |  |  |
| 5. | 2018                                  | XXX  | XXX  | XXX  |      |      |  |  |
| 6. | 2019                                  | XXX  | XXX  | XXX  | XXX  |      |  |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XIX

|                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
| Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
| Premiums were Earned and Claims |                 |                | Claim Adiustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
| were Incurred                   | Premiums Earned | Claims Payment | ense ymer        | Perc       |                    | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. 2015                         |                 |                |                  |            |                    |            |               |               |                   |            |
| 2. 2016                         |                 |                |                  |            |                    |            |               |               |                   |            |
| 3. 2017                         |                 |                |                  |            |                    |            |               |               |                   |            |
| 4. 2018                         |                 |                |                  |            |                    |            |               |               |                   |            |
|                                 |                 |                |                  |            |                    |            |               |               |                   |            |
| 5. 2019                         |                 |                |                  |            |                    |            |               |               |                   |            |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS

(\$000 Omitted) Section A - Paid Health Claims - Other

|                                    | Cumulative Net Amounts Paid |      |      |      |      |  |  |
|------------------------------------|-----------------------------|------|------|------|------|--|--|
|                                    | 1                           | 2    | 3    | 4    | 5    |  |  |
| Year in Which Losses Were Incurred | 2015                        | 2016 | 2017 | 2018 | 2019 |  |  |
| 1. Prior                           |                             |      |      |      |      |  |  |
| 2. 2015                            |                             |      |      |      |      |  |  |
| 3. 2016                            | XXX                         |      |      |      |      |  |  |
| 4. 2017                            | XXX                         | XXX  |      |      |      |  |  |
| 5. 2018                            | XXX                         | XXX  | XXX  |      |      |  |  |
| 6. 2019                            | XXX                         | XXX  | XXX  | XXX  |      |  |  |

#### Section B - Incurred Health Claims - Other

|                                    | Sum of Cumulative No | et Amount Paid and Cl | aim Liability, Claim Resoutstanding at End of Ye | erve and Medical Incent<br>ear | ive Pool and Bonuses |
|------------------------------------|----------------------|-----------------------|--|--------------------------------|----------------------|
| · ·                                | 1                    | 2                     | 3  | 4                              | 5                    |
| Year in Which Losses Were Incurred | 2015                 | 2016                  | 2017   | 2018                           | 2019                 |
| 1. Prior                           |                      |                       |  |                                |                      |
| 2. 2015                            |                      |                       |  |                                |                      |
| 3. 2016                            | XXX                  |                       |  |                                |                      |
| 4. 2017                            | XXX                  | XXX                   |  |                                |                      |
| 5. 2018                            | XXX                  | XXX                   | XXX  |                                |                      |
| 6. 2019                            | XXX                  | XXX                   | XXX  | XXX                            |                      |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Other

|                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
| Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
| Premiums were Earned and Claims |                 |                | Claim Adiustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
| were Incurred                   | Premiums Earned | Claims Payment | ense ymer        | Perc       |                    | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. 2015                         |                 |                |                  |            |                    |            |               |               |                   |            |
| 2. 2016                         |                 |                |                  |            |                    |            |               |               |                   |            |
|                                 |                 |                |                  |            | ·····              |            |               |               |                   |            |
| 3. 2017                         |                 |                |                  |            | ·····              |            |               |               | .                 |            |
| 4. 2018                         |                 |                |                  |            |                    |            |               |               |                   |            |
| 5. 2019                         |                 |                |                  | _          |                    |            |               |               |                   |            |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Grand Total

|    |                                    |         | Cum     | ulative Net Amounts P | aid       |           |
|----|------------------------------------|---------|---------|-----------------------|-----------|-----------|
|    |                                    | 1       | 2       | 3                     | 4         | 5         |
|    | Year in Which Losses Were Incurred | 2015    | 2016    | 2017                  | 2018      | 2019      |
| 1. | Prior                              | 19,764  | 19,843  | 19,842                | 19,780    | 19,774    |
| 2. | 2015                               | 565,663 | 607,126 | 606,659               | 606,251   | 606, 163  |
| 3. | 2016                               | XXX     | 751,958 | 812,108               | 811,649   | 811,530   |
| 4. | 2017                               | XXX     | XXX     | 767,952               | 833,319   | 833,438   |
| 5. | 2018                               | XXX     | XXX     | XXX                   | 1,477,536 | 1,614,960 |
| 6. | 2019                               | XXX     | XXX     | XXX                   | XXX       | 1,991,549 |

#### Section B - Incurred Health Claims - Grand Total

|                                    | Sum of Cumulative Net A |         | Liability, Claim Rese tanding at End of Yea |           | re Pool and Bonuses |
|------------------------------------|-------------------------|---------|---|-----------|---------------------|
|                                    | 1                       | 2       | 3   | 4         | 5                   |
| Year in Which Losses Were Incurred | 2015                    | 2016    | 2017  | 2018      | 2019                |
| 1. Prior                           | 20,288                  | 19,861  | 19,842                                      | 19,780    | 19,774              |
| 2. 2015                            | 625,588                 | 607,566 | 606,704                                     | 606,251   | 606,163             |
| 3. 2016                            | XXX                     | 826,075 | 812,913                                     | 811,724   | 811,530             |
| 4. 2017                            | XXX                     | XXX     | 852,865                                     | 834,612   | 833,571             |
| 5. 2018                            | XXX                     | XXX     | XXX   | 1,659,303 | 1,617,446           |
| 6. 2019                            | XXX                     | XXX     | XXX   | XXX       | 2,265,513           |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

|    |                                 | 1               | 2              | 3                | 4          | 5                  | 6          | 7             | 8             | 9                 | 10         |
|----|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
|    |                                 |                 |                |                  |            | Claim and Claim    |            |               |               | Total Claims and  |            |
|    | Years in which                  |                 |                |                  |            | Adjustment Expense |            |               | Unpaid Claims | Claims Adjustment |            |
|    | Premiums were Earned and Claims |                 |                | Claim Adjustment | (Col. 3/2) | Payments           | (Col. 5/1) |               | Adjustment    | Expense Incurred  | (Col. 9/1) |
|    | were Incurred                   | Premiums Earned | Claims Payment | Expense Payments | Percent    | (Col. 2 + 3)       | Percent    | Claims Unpaid | Expenses      | (Col. 5+7+8)      | Percent    |
| 1. | 2015                            | 700 , 127       | 606 , 163      | 5,765            | 1.0        | 611,927            | 87.4       | 0             | 0             | 611,927           | 87.4       |
| 2. | 2016                            | 969,514         | 811,530        | 7,718            | 1.0        | 819,248            | 84.5       | 0             | 0             | 819,248           | 84.5       |
| 3. | 2017                            | 1,016,511       | 833,438        | 7,926            | 1.0        | 841,364            | 82.8       | 133           | 1             | 841,498           | 82.8       |
| 4. | 2018                            | 1,906,065       | 1,614,960      | 15,358           | 1.0        | 1,630,319          | 85.5       | 2,486         | 16            | 1,632,820         | 85.7       |
| 5. | 2019                            | 2,581,502       | 1,991,549      | 18,940           | 1.0        | 2,010,488          | 77.9       | 273,965       | 1,726         | 2,286,179         | 88.6       |

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY

|   | PART 2D - A | GGREGATE RESER                       | VE FOR ACCIDENT             | AND HEALTH CO    | NTRACTS ONLY     |  |                                 |                               |            |
|---|-------------|--------------------------------------|-----------------------------|------------------|------------------|--|---------------------------------|-------------------------------|------------|
|   | 1<br>Total  | 2 Comprehensive (Hospital & Medical) | 3<br>Medicare<br>Supplement | 4<br>Dental Only | 5<br>Vision Only | 6<br>Federal<br>Employees<br>Health<br>Benefits Plan | 7<br>Title<br>XVIII<br>Medicare | 8<br>Title<br>XIX<br>Medicaid | 9<br>Other |
| Unearned premium reserves   | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| Additional policy reserves (a)                                      | 19,377,000  | 0                                    | 19,377,000                  | 0                | 0                | 0  | 0                               | 0                             |            |
| Reserve for future contingent benefits                              | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| Reserve for rate credits or experience rating refunds (including    |             |                                      |                             |                  |                  |  |                                 |                               |            |
| \$0 ) for investment income   | 9,633,083   | 0                                    | 0                           | 0                | 0                | 0  | 9,633,083                       | 0                             |            |
| Aggregate write-ins for other policy reserves                       | 6,416,131   | 0                                    | 0                           | 0                | 0                | 0  | 6,416,131                       | 0                             |            |
| 6. Totals (gross)   | 35,426,214  | 0                                    | 19,377,000                  | 0                | 0                | 0  | 16,049,214                      | 0                             |            |
| 7. Reinsurance ceded  | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| 8. Totals (Net)(Page 3, Line 4)                                     | 35,426,214  | 0                                    | 19,377,000                  | 0                | 0                | 0  | 16,049,214                      | 0                             | 0          |
| Present value of amounts not yet due on claims                      | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| 10. Reserve for future contingent benefits                          | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| 11. Aggregate write-ins for other claim reserves                    | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| 12. Totals (gross)  | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| 13. Reinsurance ceded   | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| 14. Totals (Net)(Page 3, Line 7)                                    | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             | (          |
| DETAILS OF WRITE-INS  |             |                                      |                             |                  |                  |  |                                 |                               |            |
| 0501. Risk Adjustment Premium Payable                               | 6,416,131   | 0                                    | 0                           | 0                | 0                | 0  | 6,416,131                       | 0                             |            |
| 0502.   |             |                                      |                             |                  |                  |  |                                 |                               |            |
| 0503.   |             |                                      |                             |                  |                  |  |                                 |                               |            |
| 0598. Summary of remaining write-ins for Line 5 from overflow page  | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| 0599. Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above)        | 6,416,131   | 0                                    | 0                           | 0                | 0                | 0  | 6,416,131                       | 0                             | (          |
| 1101.   |             |                                      |                             |                  |                  |  |                                 |                               |            |
| 1102.   |             |                                      |                             |                  |                  |  |                                 |                               |            |
| 1103.   |             |                                      |                             |                  |                  |  |                                 |                               |            |
| 1198. Summary of remaining write-ins for Line 11 from overflow page | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |
| 1199. Totals (Lines 1101 thru 1103 plus 1198) (Line 11 above)       | 0           | 0                                    | 0                           | 0                | 0                | 0  | 0                               | 0                             |            |

(a) Includes \$ ......19,377,000 premium deficiency reserve.

## **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 3 - ANALYSIS OF EXPENSES

|       |  | Claim Adjustme<br>1             | nt Expenses<br>2                      | 3                                     | 4                      | 5            |
|-------|--|---------------------------------|---------------------------------------|---------------------------------------|------------------------|--------------|
|       |  | Cost<br>Containment<br>Expenses | Other Claim<br>Adjustment<br>Expenses | General<br>Administrative<br>Expenses | Investment<br>Expenses | Total        |
| 1.    | Rent (\$0 for occupancy of                                       |                                 |                                       |                                       |                        |              |
|       | own building)  | 695,456                         | 166,280                               | 2,062,928                             | 4,488                  | 2,929,15     |
| 2.    | Salary, wages and other benefits                                 | 28,891,421                      | 6,585,444                             | 80,494,395                            | 172,337                | 116,143,59   |
| 3.    | Commissions (less \$0  |                                 |                                       |                                       |                        |              |
|       | ceded plus \$  | 0                               | 0                                     | 46,781,476                            | 2,871                  | 46,784,34    |
| 4.    | Legal fees and expenses  | 211,370                         | 50,387                                | 623,548                               | 1,356                  | 886,66       |
| 5.    | Certifications and accreditation fees                            | 8,243                           | 5,696                                 | 70,709                                | 154                    | 84,80        |
| 6.    | Auditing, actuarial and other consulting services                | 973,850                         | 207,604                               | 2,310,549                             | 4,940                  | 3,496,94     |
| 7.    | Traveling expenses   | 744,935                         | 163,607                               | 1,880,888                             | 4,044                  | 2,793,47     |
| 8.    | Marketing and advertising  | 3, 177,903                      | 750,010                               | 9,210,626                             | 20,011                 | 13,158,55    |
| 9.    | Postage, express and telephone                                   | 2,352,144                       | 541,857                               | 6,519,885                             | 13,886                 | 9,427,77     |
| 10.   | Printing and office supplies                                     | 634,644                         | 140,702                               | 1,632,802                             | 3,515                  | 2,411,6      |
| 11.   | Occupancy, depreciation and amortization                         | 354,491                         | 84,763                                | 1,064,595                             | (9)                    | 1,503,8      |
| 12.   | Equipment  |                                 | 88,409                                | 1,096,896                             | 2,387                  | 1,557,4      |
| 13.   | Cost or depreciation of EDP equipment and software               |                                 | 194,923                               | 2,404,577                             |                        | 3,429,9      |
| 14.   | Outsourced services including EDP, claims, and                   | 05 004 000                      | 0.057.554                             | 04 040 070                            | 74 070                 | 00.000.0     |
|       | other services   |                                 |                                       |                                       |                        |              |
| 15.   | Boards, bureaus and association fees                             |                                 |                                       | 211,596                               |                        |              |
| 16.   | Insurance, except on real estate                                 |                                 |                                       | 536,609                               |                        |              |
| 17.   | Collection and bank service charges                              |                                 |                                       | 1,371,228                             |                        |              |
| 18.   | Group service and administration fees                            |                                 |                                       |                                       |                        |              |
| 19.   | Reimbursements by uninsured plans                                |                                 |                                       |                                       |                        |              |
| 20.   | Reimbursements from fiscal intermediaries                        |                                 |                                       |                                       |                        |              |
| 21.   | Real estate expenses   |                                 |                                       |                                       |                        | 2,662,7      |
| 22.   | Real estate taxes  | 0                               | 0                                     | 0                                     | 0                      |              |
| 23.   | Taxes, licenses and fees:  |                                 |                                       |                                       |                        |              |
|       | 23.1 State and local insurance taxes                             |                                 |                                       |                                       | 3                      | 1,654,2      |
|       | 23.2 State premium taxes   |                                 |                                       |                                       |                        | 421,5        |
|       | 23.3 Regulatory authority licenses and fees                      |                                 |                                       |                                       |                        | 925,8        |
|       | 23.4 Payroll taxes   | 0                               | 0                                     | 4,524,349                             | 9,686                  | 4,534,0      |
|       | 23.5 Other (excluding federal income and real estate taxes)      | 6,317                           | 1,276                                 | (3,224,087)                           | 82                     | (3,216,4     |
| 24.   | Investment expenses not included elsewhere                       | 172,188                         | 41,172                                | 511,788                               | 227                    | 725,3        |
| 25.   | Aggregate write-ins for expenses                                 | 548,980                         | 131,267                               | 2,489,448                             | 2,947                  | 3,172,6      |
| 26.   | Total expenses incurred (Lines 1 to 25)                          | 68,822,057                      | 13,056,750                            | 202,128,540                           | 312,189                | (a)284,319,5 |
| 27.   | Less expenses unpaid December 31, current year                   | 0                               | 1,742,463                             | 4,834,795                             | 0                      | 6,577,2      |
| 28.   | Add expenses unpaid December 31, prior year                      | 0                               | 1,122,105                             | 3,335,917                             | 0                      | 4,458,0      |
| 29.   | Amounts receivable relating to uninsured plans, prior year       |                                 | 0                                     | 5,379,981                             | 0                      | 5,379,9      |
| 30.   | Amounts receivable relating to uninsured plans, current year     | 0                               | 0                                     | 14,595,149                            | 0                      | 14,595,1     |
| 31.   | Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30) | 68,822,057                      | 12,436,392                            | 209,844,830                           | 312,189                | 291,415,4    |
|       | DETAILS OF WRITE-INS   |                                 |                                       |                                       |                        |              |
| 2501. | Miscellaneous Administrative Expenses                            | 548,980                         | 131,267                               | 2,490,647                             | 2,947                  | 3,173,8      |
| 2502. | Expense Allowance on Reinsurance Ceded                           | 0                               | 0                                     | (1,199)                               | 0                      | (1,1         |
| 2503. |  |                                 |                                       |                                       |                        |              |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page    | 0                               | 0                                     | 0                                     | 0                      |              |
|       | Totals (Lines 2501 thru 2503 plus 2598)(Line 25                  |                                 |                                       |                                       |                        |              |

## **EXHIBIT OF NET INVESTMENT INCOME**

|       |   | 1          |     | 2                 |
|-------|---|------------|-----|-------------------|
|       |   |            |     | arned During Year |
| 1.    | U.S. government bonds   | (a)367,7   | '16 | 309,877           |
| 1.1   | Bonds exempt from U.S. tax  | . (a)      | 0   | 0                 |
| 1.2   | Other bonds (unaffiliated)  | (a)13,490, | 172 | 13,695,436        |
| 1.3   | Bonds of affiliates   | (a)        | 0   | 0                 |
| 2.1   | Preferred stocks (unaffiliated)                                     | (b)        | 0   | 0                 |
| 2.11  | Preferred stocks of affiliates                                      | (b)        | 0   | 0                 |
| 2.2   | Common stocks (unaffiliated)  |            | 0   | 0                 |
| 2.21  | Common stocks of affiliates   |            | 0   | 0                 |
| 3.    | Mortgage loans  | (c)        | 0   | 0                 |
| 4.    | Real estate   | (d)        | 0   | 0                 |
| 5     | Contract Loans  |            | _   | 0                 |
| 6     | Cash, cash equivalents and short-term investments                   | (e)5,399,2 | 24  | 5,469,211         |
| 7     | Derivative instruments  | (f)        | 0   | 0                 |
| 8.    | Other invested assets   |            | 0   | 0                 |
| 9.    | Aggregate write-ins for investment income                           | 34,3       | 341 | 34,341            |
| 10.   | Total gross investment income                                       | 19,291,4   | 153 | 19,508,865        |
| 11.   | Investment expenses   |            | (q  | 300,731           |
| 12.   | Investment taxes, licenses and fees, excluding federal income taxes |            |     | )11,458           |
| 13.   | Interest expense  |            |     | ý0                |
| 14.   | Depreciation on real estate and other invested assets               |            | ,   | 0                 |
| 15.   | Aggregate write-ins for deductions from investment income           |            |     |                   |
| 16.   | Total deductions (Lines 11 through 15)                              |            |     |                   |
| 17.   | Net investment income (Line 10 minus Line 16)                       |            |     | 19,196,676        |
|       | DETAILS OF WRITE-INS  |            |     |                   |
| 0901. |   | 34.3       | 341 | 34.341            |
| 0902. |   | ,          |     | , .               |
| 0903. |   |            |     |                   |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page        |            | 0   | 0                 |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above)             | 34.3       |     | 34.341            |
| 1501. |   | ,-         |     |                   |
| 1502. |   |            |     |                   |
| 1503. |   |            |     |                   |
| 1598. | Summary of remaining write-ins for Line 15 from overflow page       |            |     |                   |
| 1599. | Totals (Lines 1501 thru 1503 plus 1598) (Line 15, above)            |            |     | 0                 |

| (a) Includes \$ | 72,640            | accrual of discount less \$2,607,784        | amortization of premium and less \$ | 993,291             | paid for accrued interest on purchases. |
|-----------------|-------------------|---|-------------------------------------|---------------------|---|
| (b) Includes \$ | 0                 | accrual of discount less \$0                | amortization of premium and less \$ | 0                   | paid for accrued dividends on purchases |
| (c) Includes \$ | 0                 | accrual of discount less \$0                | amortization of premium and less \$ | 0                   | paid for accrued interest on purchases. |
| (d) Includes \$ | 0                 | for company's occupancy of its own building | s; and excludes \$0                 | interest on encur   | mbrances.                               |
| (e) Includes \$ | 4,006,166         | accrual of discount less \$2,696            | amortization of premium and less \$ | 41,733              | paid for accrued interest on purchases. |
| (f) Includes \$ | 0                 | accrual of discount less \$0                | amortization of premium.            |                     |   |
|                 | and Separate Acco | investment expenses and \$ounts.            | 0 investment taxes, licenses and fe | ees, excluding fede | ral income taxes, attributable to       |
| (h) Includes \$ | 0                 | interest on surplus notes and \$            | 0 interest on capital notes.        |                     |   |
| (i) Includes \$ | 0                 | depreciation on real estate and \$          | depreciation on other inves         | ted assets          |   |

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

|       |  | 4                    |                | _ \                    | 1                  |                      |
|-------|--|----------------------|----------------|------------------------|--------------------|----------------------|
|       |  | 1                    | 2              | 3                      | 4                  | 5                    |
|       |  |                      |                |                        |                    |                      |
|       |  |                      |                |                        |                    |                      |
|       |  |                      |                | Total Realized Capital | Change in          | Change in Unrealized |
|       |  | Realized Gain (Loss) | Other Realized | Gain (Loss)            | Unrealized Capital | Foreign Exchange     |
|       |  | On Sales or Maturity | Adjustments    | (Columns 1 + 2)        | Gain (Loss)        | Capital Gain (Loss)  |
| 1.    | U.S. Government bonds  | 303,808              | 0              | 303,808                | 0                  | 0                    |
| 1.1   | Bonds exempt from U.S. tax                                   | 0                    | 0              | 0                      | 0                  | 0                    |
| 1.2   | Other bonds (unaffiliated)                                   | 1,288,991            | 0              | 1,288,991              | 1,325,538          | 0                    |
| 1.3   | Bonds of affiliates  | 0                    | 0              | 0                      | 0                  | 0                    |
| 2.1   | Preferred stocks (unaffiliated)                              | 0                    | 0              | 0                      | 0                  | 0                    |
| 2.11  | Preferred stocks of affiliates                               | 0                    | 0              | 0                      | 0                  | 0                    |
| 2.2   | Common stocks (unaffiliated)                                 | 0                    | 0              | 0                      | 0                  | 0                    |
| 2.21  | Common stocks of affiliates                                  | 0                    | 0              | 0                      | 0                  | 0                    |
| 3.    | Mortgage loans   | 0                    | 0              | 0                      | 0                  | 0                    |
| 4.    | Real estate  | 0                    | 0              | 0                      | 0                  | 0                    |
| 5.    | Contract loans   | 0                    | 0              | 0                      | 0                  | 0                    |
| 6.    | Cash, cash equivalents and short-term investments            | 198                  | 0              | 198                    | 0                  | 0                    |
| 7.    | Derivative instruments                                       | 0                    | 0              | 0                      | 0                  | 0                    |
| 8.    | Other invested assets  | 0                    | 0              | 0                      | 0                  | 0                    |
| 9.    | Aggregate write-ins for capital gains (losses)               | 0                    | 0              | 0                      | 0                  | 0                    |
| 10.   | Total capital gains (losses)                                 | 1,592,997            | 0              | 1,592,997              | 1,325,538          | 0                    |
|       | DETAILS OF WRITE-INS   |                      |                |                        |                    |                      |
| 0901. |  |                      |                |                        |                    |                      |
| 0902. |  |                      |                |                        |                    |                      |
| 0903. |  |                      |                |                        |                    |                      |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | 0                    | 0              | 0                      | 0                  | 0                    |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above)      | 0                    | 0              | 0                      | 0                  | 0                    |

## **EXHIBIT OF NON-ADMITTED ASSETS**

|       |   | 1  | 2                                      | 3<br>Change in Total                    |
|-------|---|--|--|---|
|       |   | Current Year Total<br>Nonadmitted Assets | Prior Year Total<br>Nonadmitted Assets | Nonadmitted Assets<br>(Col. 2 - Col. 1) |
| 1.    | Bonds (Schedule D)  | _  | 0                                      | 0                                       |
| 2.    | Stocks (Schedule D):  |  |  |   |
|       | 2.1 Preferred stocks  | 0  | 0                                      | 0                                       |
|       | 2.2 Common stocks   |  | 0                                      | 0                                       |
| 3.    | Mortgage loans on real estate (Schedule B):   |  |  |   |
| ٥.    | 3.1 First liens   | 0  | 0                                      | 0                                       |
|       | 3.2 Other than first liens  | _  | 0                                      | 0                                       |
| 4.    | Real estate (Schedule A):   |  |  |   |
|       | 4.1 Properties occupied by the company  | 0  | 0                                      | 0                                       |
|       | 4.2 Properties held for the production of income.   |  |  | 0                                       |
|       | 4.3 Properties held for sale  |  | 0                                      | 0                                       |
| 5.    | Cash (Schedule E - Part 1), cash equivalents (Schedule E - Part 2) and short-term investments (Schedule DA) |  | 0                                      | 0                                       |
| 6.    | Contract loans  |  | 0                                      | 0                                       |
| 7.    | Derivatives (Schedule DB)   |  |  |   |
| 8.    | Other invested assets (Schedule BA)   |  |  | 0                                       |
| 9.    | Receivables for securities  |  | 0                                      | 0                                       |
| 10.   | Securities lending reinvested collateral assets (Schedule DL)   |  | 0                                      | 0                                       |
| 11.   | Aggregate write-ins for invested assets   | 0  | 0                                      | 0                                       |
| 12.   | Subtotals, cash and invested assets (Lines 1 to 11)   | 0  | 0                                      | 0                                       |
| 13.   | Title plants (for Title insurers only)  | 0  | 0                                      | 0                                       |
| 14.   | Investment income due and accrued   | 0  | 0                                      | 0                                       |
| 15.   | Premiums and considerations:  |  |  |   |
|       | 15.1 Uncollected premiums and agents' balances in the course of collection                                  | 1,091,626                                | 8,276,914                              | 7, 185, 288                             |
|       | 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due               | 0  | 0                                      | 0                                       |
|       | 15.3 Accrued retrospective premiums and contracts subject to redetermination                                |  | 0                                      | 0                                       |
| 16.   | Reinsurance:  |  |  |   |
|       | 16.1 Amounts recoverable from reinsurers  | 0  | 0                                      | 0                                       |
|       | 16.2 Funds held by or deposited with reinsured companies  | 0  | 0                                      | 0                                       |
|       | 16.3 Other amounts receivable under reinsurance contracts   | 0  | 0                                      | 0                                       |
| 17.   | Amounts receivable relating to uninsured plans  | 0  | 0                                      | 0                                       |
| 18.1  | Current federal and foreign income tax recoverable and interest thereon                                     | 0  | 0                                      | 0                                       |
| 18.2  | Net deferred tax asset  | 408,975                                  | 106,408                                | (302,567)                               |
| 19.   | Guaranty funds receivable or on deposit   | 0  | 0                                      | 0                                       |
| 20.   | Electronic data processing equipment and software   | 0  | 0                                      |   |
| 21.   | Furniture and equipment, including health care delivery assets  |  |  | 1,321,611                               |
| 22.   | Net adjustment in assets and liabilities due to foreign exchange rates                                      |  | 0                                      | 0                                       |
| 23.   | Receivable from parent, subsidiaries and affiliates   |  |  | 0                                       |
| 24.   | Health care and other amounts receivable  |  |  |   |
| 25.   | Aggregate write-ins for other than invested assets  |  |  | (1,447,202)                             |
| 26.   | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25)  |  |  |   |
| 27.   | From Separate Accounts, Segregated Accounts and Protected Cell Accounts                                     | 0  | 0                                      | 0                                       |
| 28.   | Total (Lines 26 and 27)   | 9,572,063                                | 16,006,052                             | 6,433,989                               |
|       | DETAILS OF WRITE-INS  |  |  |   |
| 1101. |   |  |  |   |
| 1102. |   |  |  |   |
| 1103. |   |  |  |   |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page   | 0  | 0                                      | 0                                       |
| 1199. | Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above)  | 0  | 0                                      | 0                                       |
| 2501. | Prepaid Commissions   |  |  |   |
| 2502. | Deposits  |  | 164,915                                |   |
| 2503. | Prepaid Expenses  |  | 12,116                                 |   |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page   | 0  | 0                                      | 0                                       |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above)  | 6,853,257                                | 5,406,055                              | (1,447,202)                             |

## **EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

|  | BIT ROBOUT TIT ET OK |               | Total Members at End of  | <u> </u>      |                   | 6                 |
|--|----------------------|---------------|--------------------------|---------------|-------------------|-------------------|
|  | 4                    | 2             | l otal Members at End of | 4             | -                 | о<br>Current Year |
| Source of Enrollment   | Prior Year           | First Quarter | Second Quarter           | Third Quarter | 5<br>Current Year | Member Months     |
|  |                      |               |                          |               |                   |                   |
| Health Maintenance Organizations                                   |                      | 100,727       | 102,443                  | 104,576       | 105,610           | 1,234,889         |
| Provider Service Organizations                                     | 0                    | 0             | 0                        | 0             | 0                 | 0                 |
| Preferred Provider Organizations                                   | 83,007               | 111,869       | 116,515                  | 120,968       | 123,554           | 1,402,922         |
| 4. Point of Service  | 0                    | 0             | 0                        | 0             | 0                 | 0                 |
| 5. Indemnity Only  | 0                    | 0             | 0                        | 0             | 0                 | 0                 |
| Aggregate write-ins for other lines of business                    | 6,210                | 13,445        | 17,314                   | 21,811        | 26,785            | 219,495           |
| 7. Total   | 177,786              | 226,041       | 236,272                  | 247,355       | 255,949           | 2,857,306         |
| DETAILS OF WRITE-INS   |                      |               |                          |               |                   |                   |
| 0601. Medicare Supplement  |                      | 13,445        | 17,314                   | 21,811        | 26,785            | 219,495           |
| 0602.  |                      |               |                          |               |                   |                   |
| 0603.  |                      |               |                          |               |                   |                   |
| 0698. Summary of remaining write-ins for Line 6 from overflow page | 0                    | 0             | 0                        | 0             | 0                 | 0                 |
| 0699. Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)       | 6,210                | 13,445        | 17,314                   | 21,811        | 26,785            | 219,495           |

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### 1. Summary of Significant Accounting Policies and Going Concern

#### A. Accounting Practices

The financial statements of the Company are presented on the basis of accounting practices prescribed or permitted by the Illinois Department of Insurance.

The Illinois Department of Insurance (the Department) recognizes only statutory accounting practices prescribed or permitted by the State of Illinois for determining and reporting the financial condition and results of operations of an insurance company, for determining its solvency under the Illinois Insurance Law. The National Association of Insurance Commissioners' (NAIC) Accounting Practices and Procedures manual (NAIC SSAP) has been adopted as a component of prescribed or permitted practices by the State of Illinois. The Commissioner of Insurance has the right to permit other specific practices that deviate from prescribed practices. The Company, per the mandate of the Illinois Department of Insurance does not admit receivables from parent, subsidiaries, and affiliates in excess of the lesser of 5% of admitted assets or 10% of accumulated surplus, which is not in accordance with the NAIC SSAP. The omission of this prescribed practice would have had no impact to the results of the Company's risk-based capital calculations.

A reconciliation of the Company's net income and capital and surplus between NAIC SSAP and practices prescribed and permitted by the State of Illinois is shown below:

|  | SSAP<br># | F/S<br>Page | F/S<br>Line # | 2019              | 2018              |
|--|-----------|-------------|---------------|-------------------|-------------------|
| Net Income   |           |             |               |                   |                   |
| <ol> <li>Humana Benefit Plan of Illinois,<br/>Inc. Illinois basis</li> </ol> | XXX       | XXX         | XXX           | \$<br>63,220,746  | \$<br>40,207,009  |
| 2. State Prescribed Practices that is<br>an increase/(decrease) NAIC<br>SSAP |           |             |               | -                 | -                 |
| 3. State Permitted Practices that is an increase/(decrease) NAIC SSAP        |           |             |               | -                 | -                 |
| 4. NAIC SSAP   | XXX       | XXX         | XXX           | \$<br>63,220,746  | \$<br>40,207,009  |
| Surplus  |           |             |               |                   |                   |
| 5. Humana Benefit Plan of Illinois,<br>Inc. Illinois basis                   | XXX       | XXX         | XXX           | \$<br>416,047,094 | \$<br>328,463,353 |
| 6. State Prescribed Practices that is<br>an increase/(decrease) NAIC<br>SSAP |           |             |               | -                 | -                 |
| 7. State Permitted Practices that is an increase/(decrease) NAIC SSAP        |           |             |               | -                 | -                 |
| 8. NAIC SSAP   | XXX       | XXX         | XXX           | \$<br>416,047,094 | \$<br>328,463,353 |

#### B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. These estimates are based on knowledge of current events and anticipated future events, and accordingly, actual results could differ from those estimates.

#### C. Accounting Policy

Premiums are reported as earned in the period in which members are entitled to receive services, and are net of retroactive membership adjustments. Retroactive membership adjustments result from enrollment changes not yet processed, or not yet reported by an employer group or the government. Premiums received prior to such period are recorded as advance premiums.

Benefits incurred and loss adjustment expenses include claim payments, capitation payments, pharmacy costs net of rebates, allocations of certain centralized expenses, legal and administrative costs to settle claims, and various other costs incurred to provide health insurance coverage to members, as well as estimates of future payments to hospitals and others for medical care provided prior to the date of the statements of admitted assets, liabilities and surplus. Capitation payments represent monthly contractual fees disbursed to participating primary care physicians, and other providers who are responsible for providing medical care to members. Pharmacy costs represent payments for members' prescription drug benefits, net of rebates from drug manufacturers.

In addition, the Company uses the following accounting policies:

- (1) Short-term investments include investments mainly in U.S. Government obligations with a maturity of twelve months or less from the date of purchase. Short-term investments are recorded at amortized cost. The carrying value of short-term investments approximates fair value due to the short-term maturities of the investments.
- (2-4) Investments are valued and classified in accordance with methods prescribed by the NAIC. Bonds with an NAIC rating of 1 or 2 are carried at amortized cost, with all other bonds being recorded at the lower of amortized cost or fair value; redeemable preferred stocks are carried at amortized cost; and non-redeemable preferred stocks are carried at fair value. Common stocks are carried at fair value.

The Company regularly evaluates investment securities for impairment. For all securities other than loan-backed and structured securities, the Company considers factors affecting the investee, factors affecting the industry the investee operates within, and general debt and equity market trends. The Company also considers the length of time an investment's fair value has been below carrying value, the near term prospects for recovery to carrying value, and the Company's intent and ability to hold the investment until maturity or market recovery is realized. If and when a determination is made that a decline in fair value below the cost basis is other-than-temporary, the related investment is written down to its estimated fair value through earnings.

#### NOTES TO THE FINANCIAL STATEMENTS

Amortization of bond premium or discount is computed using the scientific interest method.

Income from investments is recorded on an accrual basis. For the purpose of determining realized gains and losses, the cost of securities sold is based upon specific identification. Investment income due and accrued over 90 days past due is nonadmitted.

- (5) Not Applicable.
- For loan backed and structured securities where the securities fair value is less than the amortized cost, the Company considers several factors to determine if the security's impairment is other-than-temporary. If the Company has the intent to sell the security or if the Company does not have the intent and ability to retain the security until recovery of its fair value, the related investment is written down to its estimated fair value through earnings. If, however, the Company has the intent and ability to retain the security until recovery of its fair value, the Company considers factors affecting the investee, factors affecting the industry the investee operates within, and general debt and equity market trends. The Company also considers the length of time an investment's fair value has been below carrying value and the near term prospects for recovery to carrying value. If the determination is made, based on these factors, that the Company does expect to recover the entire amortized cost of the security, then an other-than-temporary impairment has not occurred. If, however, the determination is made that the Company does not expect to recover the entire amortized cost of the security based on the factors noted above, the Company recognizes a realized loss in earnings for the non-interest related decline. No loss is recognized for the interest impairment.
- (7) Not Applicable.
- (8) Not Applicable.
- (9) Not Applicable.
- (10-11) The estimates of future medical benefit payments are developed using actuarial methods and assumptions based upon claim payment patterns, medical cost inflation, historical development such as claim inventory levels and claim receipt patterns, and other relevant factors. Corresponding administrative costs to process outstanding claims are estimated and accrued. Estimates of future payments relating to services incurred in the current and prior periods are continually reviewed by management and adjusted as necessary.

The Company assesses the profitability of its contracts for providing health insurance coverage to its members when current operating results or forecasts indicate probable future losses. The Company records a premium deficiency liability in current operations to the extent that the sum of expected future medical costs, claim adjustment expenses and maintenance costs exceed related future premiums. Investment income is not contemplated in the calculation of the premium deficiency liability.

Management believes the Company's benefits payable and loss adjustment expense are adequate to cover future claims and loss adjustment expense payments required, however, such estimates are based on knowledge of current events and anticipated future events and, therefore, the actual liability could differ from the amounts provided.

(12) The Company has not modified its capitalization policy from the prior period.

Equipment is stated at cost less accumulated depreciation. Depreciation expense is computed using the straight-line method over estimated useful lives generally ranging from three to five years. Improvements to leased facilities are depreciated over the shorter of the remaining lease term or the anticipated life of the improvement.

The Company recognizes an asset or liability for the deferred tax consequences of temporary differences between the tax basis of assets or liabilities and their reported amounts in the financial statements. The temporary differences will result in taxable or deductible amounts in future years when the reported amounts of the assets or liabilities are recovered or settled.

- (13) The Company estimates anticipated Pharmacy Rebate Receivables using the analysis of historical recovery patterns.
- (14) Not Applicable.
- (15) Not Applicable.
- D. Going Concern

Management of the Company has evaluated the Company's ability to continue as a going concern under SSAP No. 1, *Accounting Policies, Risks & Uncertainties, and Other Disclosures* (SSAP No. 1). Based on this evaluation, Management has determined that there is no substantial doubt about the Company's ability to continue as a going concern.

#### 2. Accounting Changes and Corrections of Errors

Not Applicable.

#### 3. Business Combinations and Goodwill

A. Statutory Purchase Method

Not Applicable.

#### **NOTES TO THE FINANCIAL STATEMENTS**

| B. | Statutory Merger |  |  |
|----|------------------|--|--|

Not Applicable.

C. Assumption Reinsurance

Not Applicable.

D. Impairment Loss

Not Applicable.

4. <u>Discontinued Operations</u>

Not Applicable.

#### Investments

A. Mortgage Loans, Including Mezzanine Real Estate Loans

Not Applicable.

B. Debt Restructuring

Not Applicable.

C. Reverse Mortgages

Not Applicable.

- D. Loan-Backed Securities
  - Prepayment assumptions for mortgage-backed/loan-backed and structured securities were obtained from industry market sources.
  - (2) Not Applicable.
  - (3) Not Applicable.
  - (4) The Company does not have any investments in an other-than-temporary impairment position at December 31, 2019.

Gross unrealized losses and related fair value of temporarily impaired securities that have been in a continuous unrealized loss position were as follows at December 31, 2019:

(a) The aggregate amount of unrealized losses:

| 1. | Less than Twelve Months | \$<br>(19,585)  |
|----|-------------------------|-----------------|
| 2. | Twelve Months or Longer | \$<br>(128,191) |

(b) The aggregate related fair value of securities with unrealized losses:

| 1. | Less than Twelve Months | \$<br>5,529,085  |
|----|-------------------------|------------------|
| 2. | Twelve Months or Longer | \$<br>38,701,174 |

- (5) Unrealized losses are primarily due to increases in market interest rates and tighter liquidity conditions in the current markets than when the securities were purchased. All issuers of securities trading at an unrealized loss remain current on all contractual payments and the Company believes it is probable that all amounts due according to the contractual terms of the debt securities are collectible. After taking into account these and other factors, including the severity of the decline and the Company's ability and intent to hold these securities until recovery or maturity, the Company determined the unrealized losses on these investment securities were temporary and, as such, no impairment was required.
- E. Dollar Repurchase Agreements and/or Securities Lending Transactions
  - (1) The Company has no repurchase agreements or securities lending transactions.
  - (2) The Company has not pledged any of its assets as collateral.
  - (3-7) Not Applicable.
- F. Repurchase Agreements Transactions Accounted for as Secured Borrowing

Not Applicable.

G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing

Not Applicable.

#### NOTES TO THE FINANCIAL STATEMENTS

H. Repurchase Agreements Transactions Accounted for as a Sale

Not Applicable.

I. Reverse Repurchase Agreements Transactions Accounted for as a Sale

Not Applicable.

J. Real Estate

Not Applicable.

K. Low-Income Housing Tax Credits (LIHTC)

Not Applicable.

- L. Restricted Assets
  - (1) Restricted Assets (Including Pledged)

|   | 1   | 2   | 3                                      | 4  | 5  | 6   | 7   |
|---|---|---|--|--|--|---|---|
| Restricted Asset Category   | Total Gross<br>(Admitted &<br>Nonadmitted)<br>Restricted from<br>Current Year | Total Gross<br>(Admitted &<br>Nonadmitted)<br>Restricted from<br>Prior Year | Increase/<br>(Decrease)<br>(1 minus 2) | Total Current<br>Year<br>Nonadmitted<br>Restricted | Total Current<br>Year<br>Admitted<br>Restricted<br>(1 minus 4) | Percentage<br>Gross<br>(Admitted &<br>Nonadmitted)<br>Restricted to<br>Total Assets (a) | Percentage Admitted Restricted to Total Admitted Assets (b) |
| a. Subject to contractual   |   |   |  |  |  |   |   |
| obligation for which liability is not shown                             | \$ -  | \$ -  | \$ -                                   | \$ -   | ¢  | -%  | -%  |
| b. Collateral held under  | φ -   | Ф -   | φ -                                    | <b>.</b>   | Ф -  | -70   | - /0  |
| security lending  |   |   |  |  |  |   |   |
| agreements  | -   | -   | -                                      | -  | -  | -   | -   |
| c. Subject to repurchase  |   |   |  |  |  |   |   |
| agreements  | -   | -   | -                                      | -  | -  | -   | -   |
| d. Subject to reverse repurchase agreements                             | _   | _   | _                                      | _  | _  | _   | _   |
| e. Subject to dollar  |   |   |  |  |  |   |   |
| repurchase agreements   | -   | -   | -                                      | -  | -  | -   | -   |
| f. Subject to dollar reverse  |   |   |  |  |  |   |   |
| repurchase agreements   | -   | -   | -                                      | -  | -  | -   | -   |
| g. Placed under option contracts  | _   | _   | _                                      | _  | _  | _   | _   |
| h. Letter stock or securities<br>restricted to sale –<br>excluding FHLB |   |   |  |  |  |   |   |
| capital stock   | -   | -   | -                                      | -  | -  | -   | -   |
| i. FHLB capital<br>stock  |   |   |  |  |  |   |   |
| j. On deposit with states   | 3,376,334   | 3,160,353   | 215,981                                | -  | 3,376,334  | 0.44%   | 0.45%   |
| k. On deposit with other  | -,,   | -,,   |  |  | -,-,-,   |   | 0.10  |
| regulatory bodies   | -   | -   | -                                      | -  | -  | -   | -   |
| Pledged collateral to     FHLB (including     assets backing funding    |   |   |  |  |  |   |   |
| agreements)   | _   | -   | _                                      | -  | -  | _   | -   |
| m. Pledged as collateral not captured in other                          |   |   |  |  |  |   |   |
| categories  | _   | _   | _                                      | -  | _  | _   | _   |
| n. Other restricted assets  | -   | =   | -                                      | -  | =  | -   | -   |
| o. Total Restricted Assets  | \$ 3,376,334  | \$ 3,160,353  | \$ 215,981                             | -  | \$ 3,376,334   | 0.44%   | 0.45%   |

(2) Detail of Assets Pledged as Collateral Not Captured in Other Categories (Contracts that Share Similar Characteristics, Such as Reinsurance and Derivatives, Are Reported in the Aggregate)

Not Applicable.

(3) Detail of Other Restricted Assets Categories (Contracts that Share Similar Characteristics, Such as Reinsurance and Derivatives, Are Reported in the Aggregate)

Not Applicable

(4) Collateral Received and Reflected as Assets Within the Reporting Entity's Financial Statements

Not Applicable.

M. Working Capital Finance Investments

Not Applicable.

N. Offsetting and Netting of Assets and Liabilities

Not Applicable.

#### NOTES TO THE FINANCIAL STATEMENTS

#### O. 5GI\* Securities

Not Applicable.

#### P. Short Sales

Not Applicable.

#### Q. Prepayment Penalty and Acceleration Fees

(1) Number of CUSIPS
 (2) Aggregate Amount of Investment Income
 \$ 50,395

### 6. <u>Joint Ventures, Partnerships and Limited Liability Companies</u>

- A. The Company has no investments in Joint Ventures, Partnerships or Limited Liability Companies that exceed 10.0 percent of its admitted assets.
- B. The Company did not recognize any impairment write down for its investments in Joint Ventures, Partnerships and Limited Liability Companies during the statement periods.

#### 7. <u>Investment Income</u>

A. Due and accrued income was excluded from surplus on the following basis:

All investment income due and accrued with amounts that are over 90 days past due with the exception of mortgage loans in default

B. The total amount excluded was \$0.

#### 8. <u>Derivative Instruments</u>

Not Applicable.

#### 9. <u>Income Taxes</u>

#### A. Deferred Tax Assets/(Liabilities)

 $(1) \qquad \text{The components of the net admitted deferred tax asset/(liability) by tax character were as follows:} \\$ 

|    |   |    | D         | ecen | nber 31, 2019 | 1  |           |
|----|---|----|-----------|------|---------------|----|-----------|
|    |   |    | Ordinary  |      | Capital       |    | Total     |
| a. | Gross deferred tax assets                   | \$ | 8,624,868 | \$   | 9,145         | \$ | 8,634,013 |
| b. | Statutory valuation allowance adjustments   |    | -         |      | (9,145)       |    | (9,145)   |
| c. | Adjusted gross deferred tax assets          | ·  | 8,624,868 |      | -             |    | 8,624,868 |
| d. | Deferred tax assets nonadmitted             |    | (408,975) |      | -             |    | (408,975) |
| e. | Net admitted deferred tax assets            |    | 8,215,893 |      | -             |    | 8,215,893 |
| f. | Deferred tax liabilities                    |    | (93,598)  |      | -             |    | (93,598)  |
| g. | Net admitted deferred tax asset/(liability) | \$ | 8,122,295 | \$   | -             | \$ | 8,122,295 |
|    |   |    | D         | ecen | nber 31, 2018 |    |           |
|    |   |    | Ordinary  |      | Capital       |    | Total     |
| a. | Gross deferred tax assets                   | \$ | 4,280,031 | \$   | 287,509       | \$ | 4,567,540 |
| b. | Statutory valuation allowance adjustments   |    | -         |      | (287,509)     |    | (287,509) |
| c. | Adjusted gross deferred tax assets          |    | 4,280,031 |      | -             |    | 4,280,031 |
| d. | Deferred tax assets nonadmitted             |    | (106,408) |      | -             |    | (106,408) |
| e. | Net admitted deferred tax assets            |    | 4,173,623 |      | -             |    | 4,173,623 |
| f. | Deferred tax liabilities                    |    | (124,141) |      | -             |    | (124,141) |
| g. | Net admitted deferred tax asset/(liability) | \$ | 4,049,482 | \$   | -             | \$ | 4,049,482 |
|    |   |    |           | (    | Change        |    |           |
|    |   |    | Ordinary  |      | Capital       |    | Total     |
| a. | Gross deferred tax assets                   | \$ | 4,344,837 | \$   | (278,364)     | \$ | 4,066,473 |
| b. | Statutory valuation allowance adjustments   |    | -         |      | 278,364       |    | 278,364   |
| c. | Adjusted gross deferred tax assets          |    | 4,344,837 |      | -             |    | 4,344,837 |
| d. | Deferred tax assets nonadmitted             |    | (302,567) |      | -             |    | (302,567) |
| e. | Net admitted deferred tax assets            |    | 4,042,270 |      | -             |    | 4,042,270 |
| f. | Deferred tax liabilities                    |    | 30,543    |      | -             |    | 30,543    |
| g. | Net admitted deferred tax asset/(liability) | \$ | 4,072,813 | \$   | -             | \$ | 4,072,813 |

### **NOTES TO THE FINANCIAL STATEMENTS**

(3) The amount of admitted adjusted gross deferred tax assets under SSAP No. 101 were as follows:

|   |    | Ordinary  | Dece | ember 31, 2019<br>Capital | Total           |
|---|----|-----------|------|---------------------------|-----------------|
| a. Federal income taxes paid in prior years recoverable through loss carrybacks   | \$ | 6,787,637 | \$   | -                         | \$<br>6,787,637 |
| <ul> <li>b. Adjusted gross deferred tax assets expected to be realized after application of the threshold limitation</li> <li>1. Adjusted gross deferred tax assets expected to be realized following the Balance Sheet</li> </ul>  |    | 1,334,658 |      | -                         | 1,334,658       |
| date 2. Adjusted gross deferred tax assets allowed  |    | XXX       |      | XXX                       | 1,334,658       |
| per limitation threshold  c. Adjusted gross deferred tax assets afford by   |    | XXX       |      | XXX                       | 61,188,720      |
| gross deferred tax liabilities  |    | 93,598    |      | -                         | 93,598          |
| d. Deferred tax assets admitted as the result of application of SSAP No. 101. Total   | \$ | 8,215,893 | \$   | - \$                      | \$<br>8,215,893 |
|   |    | Ordinary  | Dece | ember 31, 2018<br>Capital | Total           |
| <ul> <li>a. Federal income taxes paid in prior years recoverable through loss carrybacks</li> <li>b. Adjusted gross deferred tax assets expected</li> </ul>   | \$ | 4,019,907 | \$   | -                         | \$<br>4,019,907 |
| to be realized after application of the threshold limitation  1. Adjusted gross deferred tax assets expected to be realized following the Balance Sheet   |    | 29,575    |      | -                         | 29,575          |
| date  2. Adjusted gross deferred tax assets allowed   |    | XXX       |      | XXX                       | 29,575          |
| per limitation threshold  c. Adjusted gross deferred tax assets affset by   |    | XXX       |      | XXX                       | 48,662,081      |
| gross deferred tax liabilities d. Deferred tax assets admitted as the result of   |    | 124,141   |      |                           | 124,141         |
| application of SSAP No. 101. Total  | \$ | 4,173,623 | \$   | - \$                      | \$<br>4,173,623 |
|   | -  | Ordinary  |      | Change<br>Capital         | Total           |
| <ul> <li>a. Federal income taxes paid in prior years         recoverable through loss carrybacks</li> <li>b. Adjusted gross deferred tax assets expected</li> </ul>   | \$ | 2,767,730 | \$   | -                         | \$<br>2,767,730 |
| to be realized after application of the threshold limitation  1. Adjusted gross deferred tax assets expected to be realized following the Polence Sheet.  |    | 1,305,083 |      | -                         | 1,305,083       |
| to be realized following the Balance Sheet date   |    | XXX       |      | XXX                       | 1,305,083       |
| Adjusted gross deferred tax assets allowed per limitation threshold  Adjusted gross deferred tax assets affect by  Adjusted gross deferred tax assets affect by  The second second for the second |    | XXX       |      | XXX                       | 12,526,639      |
| c. Adjusted gross deferred tax assets offset by gross deferred tax liabilities  |    | (30,543)  |      | -                         | (30,543)        |
| d. Deferred tax assets admitted as the result of application of SSAP No. 101. Total   | \$ | 4,042,270 | \$   | - \$                      | \$<br>4,042,270 |

(3) The ratio percentage used to determine recovery period and threshold limitation amount was as follows:

|    |  | December 31, 2019 | December 31, 2018 |  |
|----|--|-------------------|-------------------|--|
| a. | Ratio percentage used to determine recovery period and threshold limitation amount | 558%              | 624%              |  |
| b. | Amount of adjusted capital and surplus used to                                     |                   |                   |  |
|    | determine recovery period and threshold limitation                                 |                   |                   |  |
|    | in 2 b.2 above   | 407,924,799       | 324,413,871       |  |

(4) The impact of tax planning strategies on adjusted gross DTAs and net admitted DTAs was as follows:

|    |  | December 31, 2019 |           |    |         |
|----|--|-------------------|-----------|----|---------|
|    |  |                   | Ordinary  |    | Capital |
| a. | Determination of adjusted gross deferred tax assets and net<br>admitted deferred tax assets, by tax character as a<br>percentage |                   |           |    |         |
| 1. | Adjusted gross DTAs amount from note 9A1(c)  | \$                | 8,624,868 | \$ | -       |
| 2. | Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies                         |                   | 0.00%     |    | 0.00%   |
| 3. | Net admitted adjusted gross DTAs amount from note 9A1(e)   | \$                | 8,215,893 | \$ | -       |
| 4. | Percentage of net admitted adjusted gross DTAs by tax<br>character admitted because of the impact of tax planning                |                   |           |    |         |
|    | strategies   |                   | 0.00%     |    | 0.00%   |

### **NOTES TO THE FINANCIAL STATEMENTS**

|          |   |    | Decemb                   | per 31, 2   | 018       |
|----------|---|----|--------------------------|-------------|-----------|
|          |   |    | Ordinary                 |             | Capital   |
| a.       | Determination of adjusted gross deferred tax assets and net admitted deferred tax assets, by tax character as a percentage  |    |                          |             |           |
| 1.<br>2. | Adjusted gross DTAs amount from note 9A1(c) Percentage of adjusted gross DTAs by tax character  | \$ | 4,280,031                | \$          | -         |
| 3.       | attributable to the impact of tax planning strategies<br>Net admitted adjusted gross DTAs amount from note  |    | 0.00%                    |             | 0.00%     |
| 4.       | 9A1(e)  | \$ | 4,173,623                | \$          | -         |
|          | character admitted because of the impact of tax planning strategies   |    | 0.00%                    |             | 0.00%     |
|          |   |    |                          |             |           |
|          |   |    | C                        | hange       |           |
|          |   |    | C<br>Ordinary            | hange       | Capital   |
| a.       | Determination of adjusted gross deferred tax assets and net admitted deferred tax assets, by tax character as a   |    |                          | hange       | Capital   |
|          | admitted deferred tax assets, by tax character as a percentage  |    | Ordinary                 |             | Capital   |
| 1.       | admitted deferred tax assets, by tax character as a percentage<br>Adjusted gross DTAs amount from note 9A1(c)   | \$ |                          | hange<br>\$ | Capital - |
|          | admitted deferred tax assets, by tax character as a percentage  | \$ | Ordinary                 |             | Capital - |
| 1.       | admitted deferred tax assets, by tax character as a percentage Adjusted gross DTAs amount from note 9A1(c) Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies Net admitted adjusted gross DTAs amount from note | •  | Ordinary 4,344,837 0.00% |             | -         |
| 1.<br>2. | admitted deferred tax assets, by tax character as a percentage Adjusted gross DTAs amount from note 9A1(c) Percentage of adjusted gross DTAs by tax character attributable to the impact of tax planning strategies   | \$ | Ordinary<br>4,344,837    | \$          | -         |

- b. Does the Company's tax planning strategies include the use of reinsurance? Yes [  $\ \ ]$  No [  $\ X\ \ ]$
- B. There are no temporary differences for which a DTL has not been established.
- C. Current and deferred income taxes
  - (1) Current income taxes incurred consist of the following major components:

|    |   | December 31, 2019   | December 31, 2018 | Change    |
|----|---|---------------------|-------------------|-----------|
| a. | Federal                                   | \$<br>23,812,692 \$ | 20,155,573 \$     | 3,657,119 |
| b. | Foreign                                   | <br>-               | -                 |           |
| c. | Subtotal                                  | 23,812,692          | 20,155,573        | 3,657,119 |
| d. | Federal income tax on net capital gains   | 334,529             | 117,480           | 217,049   |
| e. | Utilization of capital loss carryforwards | -                   | -                 | -         |
| f. | Other                                     | (213,705)           | (1,135,936)       | 922,231   |
| g. | Federal and foreign income taxes incurred | \$<br>23,933,516 \$ | 19,137,117 \$     | 4,796,399 |

(2–3) The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

## NOTES TO THE FINANCIAL STATEMENTS

DTAs resulting from Book/Tax Differences in:

|            | iting from Book/Tax Differences in:           |    | December 31, | December  |    | G!          |
|------------|---|----|--------------|-----------|----|-------------|
| a.         | Ordinary                                      |    | 2019         | 31, 2018  |    | Change      |
|            | 1. Discounting of unpaid losses               | \$ | 7,740,568 \$ | 2,249,546 | \$ | 5,491,022   |
|            | 2. Unearned premium reserve                   |    | 55,342       | 50,826    |    | 4,516       |
|            | 3. Policyholder reserves                      |    | -            | -         |    | -           |
|            | 4. Investments and other                      |    | -            | -         |    | -           |
|            | 5. Deferred acquisition costs                 |    | 631,362      | 78,395    |    | 552,967     |
|            | 6. Policyholder dividends accrual             |    | -            | -         |    | -           |
|            | 7. Fixed assets                               |    | 2,239        | 240,879   |    | (238,640)   |
|            | 8. Compensation and benefit                   |    |              |           |    |             |
|            | accruals                                      |    | -            | -         |    | -           |
|            | 9. Pension accruals                           |    | -            | -         |    | -           |
|            | 10. Receivables – nonadmitted                 |    | -            | -         |    | -           |
|            | 11. Net operating loss carry-forward          |    | -            | -         |    | -           |
|            | 12. Tax credit carry-forward                  |    | -            | -         |    | -           |
|            | 13. Other                                     |    | -            | -         |    | -           |
|            | 14. Bad debts                                 |    | 61,649       | 1,565,686 |    | (1,504,037) |
|            | 15. Accrued litigation                        |    | -            | -         |    | -           |
|            | 16. CMS Rx reserve                            |    | 108,246      | 66,406    |    | 41,840      |
|            | 17. CMS risk corridor -ACA                    |    | -            | _         |    | _           |
|            | 18. Medicare risk adjustment data             |    | -            | -         |    | _           |
|            | 19. Miscellaneous reserves                    |    | 21,346       | 28,293    |    | (6,947)     |
|            | 20. Accrued lease                             |    | 4,116        | -         |    | 4,116       |
|            | 21. Section 197 intangible                    |    | 1,110        | _         |    | 1,110       |
|            | 22. Reinsurance fee                           |    |              |           |    |             |
|            | 23. Provider contracts                        |    | _            | _         |    | _           |
|            |   |    | -            | -         |    | -           |
|            | 24. Premium Acquisition Expense               |    | 0.624.060    | 4 200 021 |    | 4 244 927   |
| b.         | 99. Subtotal<br>Statutory valuation allowance |    | 8,624,868    | 4,280,031 |    | 4,344,837   |
| υ.         | adjustment                                    |    | _            | _         |    | _           |
| c.         | Nonadmitted                                   |    | (408,975)    | (106,408) |    | (302,567)   |
| d.         | Admitted Ordinary DTAs                        | -  | 8,215,893    | 4,173,623 |    | 4,042,270   |
|            |   |    | 0,213,073    | 4,175,025 |    | 4,042,270   |
| e.         | Capital                                       |    | 0.145        | 297.500   |    | (279.264)   |
|            | 1. Investments                                |    | 9,145        | 287,509   |    | (278,364)   |
|            | 2. Net capital loss carry-forward             |    | -            | -         |    | -           |
|            | 3. Real estate                                |    | -            | -         |    | -           |
|            | 4. Other                                      | -  | -            |           |    |             |
| c          | 99. Subtotal                                  |    | 9,145        | 287,509   |    | (278,364)   |
| f.         | Statutory valuation allowance adjustment      |    | (9,145)      | (287,509) |    | 278,364     |
| ~          | Nonadmitted                                   |    | (9,143)      | (287,309) |    | 276,304     |
| g.         |   |    | -            |           |    |             |
| h.         | Admitted capital DTAs                         |    | -            |           |    | -           |
| i.         | Admitted DTAs                                 | \$ | 8,215,893 \$ | 4,173,623 | \$ | 4,042,270   |
| DET 1      | . C D 1/E D:cc :                              |    |              |           |    |             |
| D1Ls resul | ting from Book/Tax Differences in:            |    | December 31, | December  |    |             |
| a.         | Ordinary                                      |    | 2019         | 31, 2018  |    | Change      |
|            | 1. Investments                                | \$ | - \$         |           | \$ | -           |
|            | 2. Fixed assets                               | Ψ  | Ψ            |           | Ψ  |             |
|            | 3. Deferred and uncollected                   |    | _            | _         |    | _           |
|            | premium                                       |    | -            | -         |    | _           |
|            | 4. Policyholder reserves/salvage &            |    |              |           |    |             |
|            | subrogation                                   |    | -            | -         |    | -           |
|            | 5. Other                                      |    | -            | -         |    | -           |
|            | 6. Premium acquisition reserve                |    | (688)        | (601)     |    | (87)        |
|            | 7. CMS Rx Reserve                             |    | -            | -         |    | -           |
|            | 8. Reserve Transition Adjustment              |    | (92,910)     | (123,540) |    | 30,630      |
|            | 99. Subtotal                                  |    | (93,598)     | (124,141) |    | 30,543      |
| b.         | Capital                                       |    |              | ,         | -  |             |
|            | 1. Investments                                |    | -            | -         |    | _           |
|            | 2. Real estate                                |    | _            | _         |    | _           |
|            | 3. Other                                      |    | _            | _         |    | _           |
|            | 99. Subtotal                                  |    |              |           |    |             |
| 2          | DTLs  | Φ  |              |           | •  | 20.542      |
| c.         | DIL   | \$ | (93,598) \$  | (124,141) | φ  | 30,543      |
| / AS = =   |   |    | 0.100        |           |    | 4.0=2.::    |
| (4) Net    | t deferred tax asset/(liability)              | \$ | 8,122,295 \$ | 4,049,482 | \$ | 4,072,813   |
|            |   |    |              |           |    |             |

#### NOTES TO THE FINANCIAL STATEMENTS

D. The provision for federal income taxes incurred is different from that which would be obtained by applying the statutory Federal income tax rate to income before income taxes. The significant items causing this difference as of December 31, 2019 are as follows:

|  |                  |                  | Effective Tax |
|--|------------------|------------------|---------------|
|  | <br>Amount       | Tax Effect       | Rate          |
| Income before taxes                            | \$<br>87,154,262 | \$<br>18,302,395 | 21.00%        |
| Tax-exempt interest                            | (1,009,555)      | (212,007)        | (0.24%)       |
| Dividends received deduction                   | -                | -                | 0.00%         |
| Proration                                      | 252,389          | 53,002           | 0.06%         |
| Meals & entertainment, lobbying expenses, etc. | 902              | 189              | 0.00%         |
| Statutory valuation allowance adjustment       | -                | -                | 0.00%         |
| Parent assumption of tax liability*            | (998,924)        | (209,774)        | (0.24%)       |
| Change to nonadmitted assets & deferred tax    |                  |                  |               |
| true-up  | 6,736,557        | 1,414,677        | 1.62%         |
| Other, including prior year true-up            | <br>(571)        | (120)            | 0.00%         |
| Total  | \$<br>92,135,060 | \$<br>19,348,362 | 22.20%        |
| Federal income taxes incurred                  |                  |                  |               |
| [expense/(benefit)]                            |                  | \$<br>23,598,987 | 27.08%        |
| Tax on capital gains/(losses)                  |                  | 334,529          | 0.38%         |
| Change in net deferred income tax              |                  | (4 275 290)      | (5.029/)      |
| [charge/(benefit)]                             |                  | (4,375,380)      | (5.02%)       |
| Parent assumption of tax liability*            |                  | <br>(209,774)    | (0.24%)       |
| Total statutory income taxes                   |                  | \$<br>19,348,362 | 22.20%        |

<sup>\*</sup>In connection with an issue currently subject to IRS Appeals, the Parent assumes the tax payable associated with the issue in controversy.

E. Operating loss and tax credit carry-forwards and protective tax deposits

At December 31, 2019, the Company had no net operating loss carry-forwards.

At December 31, 2019, the Company had no capital loss carry-forwards.

At December 31, 2019, the Company had no AMT credit carry-forwards.

(2) The following table demonstrates the income tax expense for 2018 and 2019 that is available for the recoupment in the event of future net losses:

|       | Ordinary            | Capital | Total         |
|-------|---------------------|---------|---------------|
| 2018  | 19,941,868          | 117,480 | 20,059,348    |
| 2019  | 23,602,918          | 334,529 | 23,937,447    |
| Total | \$<br>43,544,786 \$ | 452,009 | \$ 43,996,795 |

- (3) There are no deposits admitted under IRC § 6603.
- F. The Company is included in a consolidated federal income tax return with its parent Company, Humana Inc. The Company has a written agreement, approved by the Company's Board of Directors, which sets forth the manner in which the total combined federal income tax is allocated to each entity which is a party to the consolidation. Pursuant to this agreement, the Company has the enforceable right to be paid for any future net losses it may incur. The Company has no contingent income tax liabilities. The Company has not adjusted gross deferred tax assets due to changes in judgment about the realizability of the related deferred tax asset. The Company has no deposits under Section 6603 of the Internal Revenue Code.

# HUMANA INC. AND SUBSIDIARIES INCLUDED IN 2019 CONSOLIDATED FEDERAL INCOME TAX RETURN

# CALENDAR YEAR ENDED DECEMBER 31, 2019 AFFILIATIONS SCHEDULE

# CORPORATE NAME AND EMPLOYER IDENTIFICATION NUMBER THE ADDRESS OF EACH COMPANY IS: P. O. BOX 740026, LOUISVILLE, KY 40201

|       |  | <b>EMPLOYER</b> |  |
|-------|--|-----------------|--|
| CORP. |  | IDENTIFICATION  |  |
| NO.   | CORPORATION NAME   | NUMBER          |  |
| 1     | HUMANA INC.  | 61-0647538      |  |
| 2     | 154TH STREET MEDICAL PLAZA, INC.                               | 65-0851053      |  |
| 3     | 516-526 WEST MAIN STREET CONDOMINIUM COUNCIL OF CO-OWNERS INC. | 5, 20-5309363   |  |

## NOTES TO THE FINANCIAL STATEMENTS

| 4        | 54TH STREET MEDICAL PLAZA, INC.  | 65-0293220               |
|----------|--|--------------------------|
| 5        | AMERICAN ELDERCARE, INC.   | 65-0380198               |
| 6        | ARCADIAN HEALTH PLAN, INC.   | 20-1001348               |
| 7        | CAC MEDICAL CENTER HOLDINGS, INC.  | 30-0117876               |
| 8        | CAC-FLORIDA MEDICAL CENTERS, LLC   | 26-0010657               |
| 9        | CARENETWORK, INC.  | 39-1514846               |
| 10       | CAREPLUS HEALTH PLANS, INC.  | 59-2598550               |
| 11       | CARITEN HEALTH PLAN INC.   | 62-1579044               |
| 12       | CHA HMO, INC.  | 61-1279717               |
| 13       | CHA SERVICE COMPANY, INC.  | 61-1279716               |
| 14       | COMPBENEFITS COMPANY   | 59-2531815               |
| 15       | COMPRENEITS CORPORATION  | 04-3185995               |
| 16       | COMPRENE DESCRIPTION OF THE COMPRENE DESCRIPTION OF THE COMPRENE DESCRIPTION OF THE COMPRENE DESCRIPTION OF THE COMPREN DESCRIPTION OF THE COMPREND DESCRIPT | 36-3686002               |
| 17<br>18 | COMPBENEFITS DIRECT, INC. COMPBENEFITS INSURANCE COMPANY   | 58-2228851<br>74-2552026 |
| 19       | COMPLEX CLINICAL MANAGEMENT, INC.  | 45-3713941               |
| 20       | CONTINUCARE CORPORATION  | 59-2716023               |
| 21       | CONTINUCARE MEDICAL MANAGEMENT, INC.   | 65-0791417               |
| 22       | CONTINUCARE MSO, INC.  | 65-0780986               |
| 23       | DENTAL CARE PLUS MANAGEMENT, CORP.   | 36-3512545               |
| 24       | DENTICARE, INC.  | 76-0039628               |
| 25       | EDGE HEALTH MSO, INC.  | 84-2214810               |
| 26       | EDGE HEALTH, P.C.  | 84-2752906               |
| 27<br>28 | EMPHESYS INC   | 31-0935772               |
| 29       | EMPHESYS, INC. FAMILY PHYSICIANS OF WINTER PARK, INC.  | 61-1237697<br>59-3164234 |
| 30       | FPG ACQUISITION CORP.  | 81-3802918               |
| 31       | FPG ACQUISITION HOLDINGS CORP.   | 81-3819187               |
| 32       | FPG HOLDING COMPANY, LLC   | 32-0505460               |
| 33       | HARRIS, ROTHENBERG INTERNATIONAL, INC.   | 27-1649291               |
| 34       | HEALTH VALUE MANAGEMENT, INC.  | 61-1223418               |
| 35       | HUMANA ACTIVE OUTLOOK, INC.  | 20-4835394               |
| 36       | HUMANA AT HOME (DALLAS), INC.  | 75-2739333               |
| 37       | HUMANA AT HOME (HOUSTON), INC.   | 76-0537878               |
| 38       | HUMANA AT HOME (SAN ANTONIO), INC.   | 01-0766084               |
| 39<br>40 | HUMANA AT HOME (TLC), INC.<br>HUMANA AT HOME 1, INC.   | 75-2600512<br>65-0274594 |
| 41       | HUMANA AT HOME, INC.   | 13-4036798               |
| 42       | HUMANA BENEFIT PLAN OF ILLINOIS, INC.  | 37-1326199               |
| 43       | HUMANA BENEFIT PLAN OF SOUTH CAROLINA, INC.  | 84-3226630               |
| 44       | HUMANA BENEFIT PLAN OF TEXAS, INC. (f/k/a HUMANA BEHAVIORAL  | 75-2043865               |
| 15       | HEALTH, INC.)<br>HUMANA DENTAL COMPANY   | 59-1843760               |
| 45<br>46 | HUMANA DIGITAL HEALTH AND ANALYTICS PLATFORM SERVICES,   | 80-0072760               |
| 40       | INC. (f/k/a TRANSCEND INSIGHTS, INC.)  | 00-0072700               |
| 47       | HUMANA EAP AND WORK-LIFE SERVICES OF CALIFORNIA, INC.  | 46-4912173               |
| 48       | HUMANA EMPLOYERS HEALTH PLAN OF GEORGIA, INC.  | 58-2209549               |
| 49       | HUMANA GOVERNMENT BUSINESS, INC.   | 61-1241225               |
| 50       | HUMANA HEALTH COMPANY OF NEW YORK, INC.  | 72-1279235               |
| 51<br>52 | HUMANA HEALTH COMPANY OF NEW YORK, INC. HUMANA HEALTH INSURANCE COMPANY OF FLORIDA, INC.   | 26-2800286<br>61-1041514 |
| 53       | HUMANA HEALTH PLAN OF CALIFORNIA, INC.   | 26-3473328               |
| 54       | HUMANA HEALTH PLAN OF OHIO, INC.   | 31-1154200               |
| 55       | HUMANA HEALTH PLAN OF TEXAS, INC.  | 61-0994632               |
| 56       | HUMANA HEALTH PLAN, INC.   | 61-1013183               |
| 57       | HUMANA HEALTHCARE RESEARCH, INC.   | 42-1575099               |
| 58       | HUMANA HOME ADVANTAGE (TX), P.A.   | 81-0789608               |
| 59       | HUMANA INNOVATION ENTERPRISES, INC.  | 61-1343791               |
| 60       | HUMANA INSURANCE COMPANY HUMANA INSURANCE COMPANY OF KENTLICKY   | 39-1263473               |
| 61<br>62 | HUMANA INSURANCE COMPANY OF KENTUCKY HUMANA INSURANCE COMPANY OF NEW YORK  | 61-1311685<br>20-2888723 |
| 62       | HUMANA MARKETPOINT, INC.   | 61-1343508               |
| 64       | HUMANA MEDICAL PLAN OF MICHIGAN, INC.  | 27-3991410               |
| 65       | HUMANA MEDICAL PLAN OF PENNSYLVANIA, INC.  | 27-4460531               |
| 66       | HUMANA MEDICAL PLAN OF UTAH, INC.  | 20-8411422               |
| 67       | HUMANA MEDICAL PLAN, INC.  | 61-1103898               |
| 68       | HUMANA PHARMACY SOLUTIONS, INC.  | 45-2254346               |
| 69       | HUMANA PHARMACY, INC.  | 61-1316926               |
|          |  |                          |

#### NOTES TO THE FINANCIAL STATEMENTS

| 70 | HUMANA REAL ESTATE COMPANY (f/k/a PRESERVATION ON MAIN, INC.) | 20-1724127 |
|----|---|------------|
| 71 | HUMANA REGIONAL HEALTH PLAN, INC.                             | 20-2036444 |
| 72 | HUMANA VETERANS HEALTHCARE SERVICES, INC.                     | 20-8418853 |
| 73 | HUMANA WISCONSIN HEALTH ORGANIZATION INSURANCE CORPORATION    | 39-1525003 |
| 74 | HUMANADENTAL INSURANCE COMPANY                                | 39-0714280 |
| 75 | HUMANADENTAL, INC.  | 61-1364005 |
| 76 | HUMCO, INC.   | 61-1239538 |
| 77 | HUM-e-FL, INC.  | 61-1383567 |
| 78 | MANAGED CARE INDEMNITY, INC.                                  | 61-1232669 |
| 79 | MEDICAL CARE CONSORTIUM INCORPORATED OF TEXAS                 | 27-4379634 |
| 80 | METCARE OF FLORIDA, INC.                                      | 65-0879131 |
| 81 | METROPOLITAN HEALTH NETWORKS, INC.                            | 65-0635748 |
| 82 | PARTNERS IN INTEGRATED CARE, INC.                             | 47-2905609 |
| 83 | PARTNERS IN PRIMARY CARE (GA), P.C.                           | 83-2624178 |
| 84 | PARTNERS IN PRIMARY CARE (KS), P.C.                           | 82-2000699 |
| 85 | PARTNERS IN PRIMARY CARE (NC), P.C.                           | 82-1926920 |
| 86 | PARTNERS IN PRIMARY CARE, P.A.                                | 47-1161014 |
| 87 | PHP COMPANIES, INC.   | 62-1552091 |
| 88 | PREFERRED HEALTH PARTNERSHIP, INC.                            | 62-1250945 |
| 89 | PRIMARY CARE HOLDINGS, INC.                                   | 46-1225873 |
| 90 | ROHC, LLC   | 75-2844854 |
| 91 | SENIORBRIDGE FAMILY COMPANIES (FL), INC.                      | 65-1096853 |
| 92 | SENIORBRIDGE FAMILY COMPANIES (NY), INC.                      | 36-4484443 |
| 93 | TEXAS DENTAL PLANS, INC.                                      | 74-2352809 |
| 94 | THE DENTAL CONCERN, INC.                                      | 52-1157181 |
| 95 | TRANSCEND COMMUNITY PHYSICIAN NETWORK (AR), P.A.              | 47-2770181 |
| 96 | TRANSCEND COMMUNITY PHYSICIAN NETWORK (KS), P.A.              | 47-2111323 |
| 97 | TRANSCEND COMMUNITY PHYSICIAN NETWORK, P.C.                   | 47-2750105 |
| 98 | TRANSCEND POPULATION HEALTH MANAGEMENT, LLC                   | 46-5329373 |
|    |   |            |

G. The Company does not have any tax loss contingencies for which it is reasonably possible that the total liability will significantly increase within twelve months of the reporting date.

#### 10. Information Concerning Parent, Subsidiaries and Affiliates

A.-F. The Company has several management contracts with Humana, Inc. and other related parties whereby the Company is provided with medical and executive management, information systems, claims processing, billing and enrollment, and telemarketing and other services as required by the Company. Management fees charged to operations for the years ended December 31, 2019 and 2018 were \$229,292,255 and \$170,172,648, respectively. As a part of this agreement, Humana Inc. makes cash disbursements on behalf of the Company which includes, but is not limited to, medical related items, general and administrative expenses, commissions and payroll. The Company continues to be primarily liable for any outstanding payments made on behalf of the Company, should Humana Inc. not be able to fulfill its obligations.

In the ordinary course of business, the Company also directly contracts with related parties to provide services that are routine in nature to its members. The administrative services, access fees, and cost of care services provided are determined within each individual agreement. The following table identifies the amount for the administrative services, access fees, and cost of care services provided by related parties for the years ended December 31, 2019 and December 31, 2018, which meet the disclosure requirements pursuant to SSAP No. 25, *Affiliate and Other Related Parties* (SSAP No. 25), regardless of the effective date of the contract:

|                                       |    | <u>2019</u> | <u>2018</u>      |
|---------------------------------------|----|-------------|------------------|
| SeniorBridge and Humana At Home, Inc. | \$ | 17,336,167  | \$<br>18,383,545 |
| Oak Street Health, LLC                |    | 55,841,427  | 23,730,477       |
| Dupage Medical Group                  |    | 26,590,276  | 19,495,818       |
| Total                                 | \$ | 99,767,870  | \$<br>61,609,840 |

SeniorBridge and Humana at Home, Inc. provide in-home care as well as telephonic care management to eligible Humana, Inc. members. Oak Street Health, LLC is a joint venture of Humana, Inc. and is a network of health centers providing primary care for Medicare patients. DuPage Medical Group has a joint venture with Humana, Inc. that built care centers to provide a comprehensive, holistic outpatient clinic serving the most vulnerable seniors struggling with chronic disease.

In addition to the related parties above, the Company also has a contracted relationship with Humana Pharmacy Solutions, Inc. (HPS). HPS is responsible for designing pharmacy benefits, including defining member co-share responsibilities, determining formulary listings, contracting with retail pharmacies, confirming member eligibility, reviewing drug utilization, and processing claims for Humana, Inc. entities. HPS has various contracts with pharmacy manufacturers to provide the Company with purchase discounts and volume rebates on certain prescription drugs utilized by its members. The Company had \$632,484,201 and \$434,642,049 of administrative service and prescription costs in 2019 and 2018, respectively, with HPS. The prescription costs included in fees paid to HPS are gross of the pharmacy rebates that the Company receives, see Footnote 28, and also includes payments for Medicare Part D claims that CMS reimburses the Company for through the Coverage Gap, Low Income and Reinsurance subsidies.

#### **NOTES TO THE FINANCIAL STATEMENTS**

Included in the payments to HPS are also costs incurred from Humana Pharmacy, Inc. Humana Pharmacy, Inc., provides covered members with prescription services through use of the mail order as well as brick and mortar locations. These services are limited to maintenance medication prescription drug and allied services and supplies normally provided to the general public in the ordinary course of pharmacy business. The Company had \$195,249,923 and \$143,451,130 of prescription costs in 2019 and 2018, respectively, with Humana Pharmacy, Inc.

No dividends were paid by the Company as of December 31, 2019.

The Company received a \$12,000,000 capital contribution from Humana, Inc. on December 30, 2019.

Humana, Inc. forgave \$228,084 of the Company's tax liability due to Humana, Inc. as part of the Company's tax sharing agreement during 2019. The portion of the tax balance being forgiven is associated with an issue that is currently subject to IRS Appeals. The forgiveness was accounted for as contributed surplus per SSAP No. 72 *Surplus and Quasi-Reorganizations* (SSAP No. 72).

At December 31, 2019, the Company reported \$14,668,479 due to Humana Inc. Amounts due to or from parent are generally settled within 90 days.

- G. All outstanding shares of the Company are owned by the Parent Company.
- H. Not Applicable.
- I. Not Applicable.
- J. Not Applicable.
- K. Not Applicable.
- L. Not Applicable.
- M. All SCA Investments

Not Applicable.

N. Investment in Insurance SCA

Not Applicable.

O. SCA Loss Tracking

Not Applicable.

#### 11. <u>Debt</u>

A. Debt Including Capital Notes

The Company has no debentures outstanding.

The Company has no capital notes outstanding.

The Company does not have any reverse repurchase agreements.

B. Federal Home Loan Bank (FHLB) Agreements

The Company does not have any FHLB agreements.

- 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans
  - A.-D. Defined Benefit Plans

Not Applicable.

E. Defined Contribution Plans

Not Applicable.

F. Multiemployer Plans

Not Applicable.

G. Consolidated/Holding Company Plans

The Company employees are eligible to participate in the Humana Retirement and Savings Plan ("the Plan"), a defined contribution plan, sponsored by Humana Inc. The Plan maintains two accounts, the Savings Account and the Retirement Account.

Humana, Inc.'s total contributions paid to the Savings and Retirement accounts of the Humana Retirement Savings Plan were \$219,268,247 and \$194,704,927 for the years ended December 31, 2019 and 2018, respectively. As of December

#### **NOTES TO THE FINANCIAL STATEMENTS**

31, 2019 and 2018, the fair market value of the Humana Retirement Savings Plan's assets was \$5,344,599,370 and \$4,284,204,823, respectively.

H. Postemployment Benefits and Compensated Absences

Not Applicable.

I. Impact of Medicare Modernization Act on Postretirement Benefits (INT 04-17)

Not Applicable.

#### 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

- (1) The Company has \$25 par value common stock with 100,000 shares authorized and 100,000 shares issued and 100,000 outstanding. All shares are common stock shares.
- (2) The Company has no preferred stock outstanding.
- (3-5) Dividends and returns of capital to shareholders are noncumulative and are paid as determined by the Board of Directors. In accordance with the Department statutes, the maximum amount which can be paid by the Company to shareholders without prior approval by the Department is the greater of 10% of unassigned funds or net income from the prior year. All ordinary dividends are limited to available and accumulated surplus funds. Based on these restrictions, the Company could have paid a maximum dividend or return of capital to shareholders of approximately \$40,200,000 in 2019 without prior regulatory approval.

Within the limitations above, there are no restrictions placed on the portion of Company profits that may be paid as ordinary dividends to stockholders.

No dividends or returns of capital were paid by the Company as of December 31, 2019.

- (6) There were no restrictions placed on the Company's surplus, including for whom the surplus is being held.
- (7) Not Applicable.
- (8) Not Applicable.
- (9) Changes in balances of special surplus funds from the prior year is due to the estimated health insurance industry fee that will be payable on September 30, 2020.
- (10) The portion of unassigned funds (surplus) represented or reduced by cumulative unrealized gains and losses is \$1,325,541.
- (11) Not Applicable.
- (12) Not Applicable.
- (13) Not Applicable.

#### 14. <u>Liabilities, Contingencies and Assessments</u>

A. Contingent Commitments

- B. Assessments
  - (1) Penn Treaty is a financially distressed unaffiliated long-term care insurance company. On March 1, 2017, the Pennsylvania Commonwealth Court approved the liquidation of Penn Treaty. Under state guaranty assessment laws, including those related to state cooperative failures in the industry, the Company may be assessed (up to prescribed limits) for certain obligations to the policyholders and claimants of insolvent insurance companies that write the same line or lines of business as the Company. This court ruling triggered a guarantee fund assessment for the Company in the first quarter of 2017. Based on current information, the assessment is estimated at approximately \$1,958,416 with a remaining unpaid balance as of December 31, 2019 of \$1,733. The Company has not recognized an asset for premium tax credits associated with the assessment as of December 31, 2019. While the ultimate payment timing and associated recovery is currently unknown, the Company anticipates that the majority of the assessments will be paid within the next 5 years.

#### **NOTES TO THE FINANCIAL STATEMENTS**

(2) There have been no material changes in assets recognized from paid and accrued premium tax offsets and policy surcharges since December 31, 2018.

a) Discount rate applied: 3.50%

b) The Undiscounted and Discounted Amount of the Guaranty Fund assessments and Related Assets by Insolvency:

|                        | <br>Guaranty Fund Assessment |    |            |    | Related Assets |    |            |  |  |  |
|------------------------|------------------------------|----|------------|----|----------------|----|------------|--|--|--|
| Name of the Insolvency | Undiscounted                 |    | Discounted |    | Undiscounted   |    | Discounted |  |  |  |
| Penn Treaty            | \$<br>2,780,951              | \$ | 1,958,416  | \$ | 16             | \$ | -          |  |  |  |

c) Number of Jurisdictions, Ranges of Years Used to Discount and Weighted Average Number of Years of the Discounting Time Period for Payables and Recoverables by Insolvency:

|                           |                            | Payables       |   | Recoverables            |                   |   |  |
|---------------------------|----------------------------|----------------|---|-------------------------|-------------------|---|--|
| Name of the<br>Insolvency | Number of<br>Jurisdictions | Range of Years | Weighted<br>Average<br>Number of<br>Years | Number of Jurisdictions | Range of<br>Years | Weighted<br>Average<br>Number of<br>Years |  |
|                           | Julisticuons               | Kange of Tears |   | Jurisdictions           | 1 cars            | 1 cars                                    |  |
| Penn Treaty               | 3 states                   | 1 to 70 years  | 12.76 years                               | 1 state                 | 1 to 5 years      | 5 years                                   |  |

C. Gain Contingencies

Not Applicable.

D. Claims related extra contractual obligation and bad faith losses stemming from lawsuits

Not Applicable.

E. Joint and Several Liabilities

Not Applicable.

F. All Other Contingencies

During the ordinary course of business, the Company is subject to pending and threatened legal actions. Management of the Company does not believe that any of these actions will have a material adverse effect on the Company's surplus, results of operations or cash flows. However, the likelihood or outcome of current or future legal proceedings cannot be accurately predicted, and they could adversely affect the Company's surplus, results of operations and cash flows.

The Company is not aware of any other material contingent liabilities as of December 31, 2019.

#### 15. Leases

- A. Lessee Operating Lease
  - (1) The Company entered into operating leases for medical and administrative office space and equipment. Operating lease rental payments charged to expenses for the years ended December 31, 2019 and 2018 was \$139,845 and \$140,762, respectively.
  - (2) Noncancelable Lease Terms:

Not Applicable.

- (3) The Company is not involved in any sales-leaseback transactions.
- B. Lessor Leases

Not Applicable.

16. <u>Information about Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk</u>

The Company has no investment in Financial Instruments with Off-Balance Sheet Risk or Concentrations of Credit Risk.

- 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities
  - A. Transfers of Receivables Reported as Sales

Not Applicable.

B. Transfer and Servicing of Financial Assets

Not Applicable.

C. Wash Sales

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### 18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

A. ASO Plans

Not Applicable.

B. ASC Plans

Not Applicable.

- C. Medicare or Other Similarly Structured Cost Based Reimbursement Contract
  - (1) The Company records no revenue explicitly attributable to the cost share and reinsurance components of its Medicare or other similarly structured cost based reimbursement contracts.
  - (2) As of December 31, 2019, the Company has recorded a receivable from CMS of \$14,595,149 related to the cost share and reinsurance components of administered Medicare products. The Company does not have any receivables greater than 10% of the Company's accounts receivable from uninsured accident and health plans or \$10,000.
  - (3) As no revenue is recorded in connection with the cost share and reinsurance components of the Company's Medicare or other similarly structured cost based reimbursement contracts, the Company has recorded no allowances and reserves for adjustment of recorded revenues and receivables.
  - (4) The Company has made no adjustment to revenue resulting from audit of receivables related to revenues recorded in the prior period.

#### 19. <u>Direct Premium Written/Produced by Managing General Agents/Third Party Administrators</u>

Not Applicable.

#### 20. Fair Value Measurements

A. (1) The fair value of financial assets at December 31, 2019 were as follows:

|                                 |       |   |                 |         | Net Asset   |                 |
|---------------------------------|-------|---|-----------------|---------|-------------|-----------------|
|                                 | Level | 1 | Level 2         | Level 3 | Value (NAV) | Total           |
| a. Assets at fair value         |       |   |                 |         |             |                 |
| Bonds                           |       |   |                 |         |             | \$<br>-         |
| U.S. governments                | \$    | - | \$<br>-         | \$<br>- | \$<br>-     |                 |
| Tax-exempt municipal            |       | - | -               | -       | -           | -               |
| Residential mortgage-backed     |       | - | -               | -       | -           | -               |
| Corporate debt securities       |       | - | 4,171,998       | -       | -           | 4,171,998       |
| Total bonds                     |       | - | 4,171,998       | -       | -           | 4,171,998       |
| Total assets at fair value/NAV  | \$    | - | \$<br>4,171,998 | \$<br>- | \$<br>-     | \$<br>4,171,998 |
| b. Liabilities at fair value    | \$    | - | \$<br>-         | \$<br>- | \$<br>-     | \$<br>-         |
| Total liabilities at fair value | \$    | - | \$<br>-         | \$<br>- | \$<br>-     | \$<br>-         |

The Company reports transfers between Level 1 and Level 2 of the fair value hierarchy levels at the end of the reporting period. There were no transfers between Level 1 and Level 2 of the fair value hierarchy between December 31, 2018 and December 31, 2019.

(2) Fair Value Measurements in (Level 3) of the Fair Value Hierarchy

Not Applicable.

- (3) The Company reports transfers into or out of Level 3 of the fair value hierarchy levels at the end of the reporting period. There were no transfers into or out of Level 3 of the fair value hierarchy levels between December 31, 2018 and December 31, 2019.
- (4) Fair value of actively traded debt securities are based on quoted market prices. Fair value of other debt securities are based on quoted market prices of identical or similar securities or based on observable inputs like interest rates generally using a market valuation approach, or, less frequently, an income valuation approach and are generally classified as Level 2. The Company generally obtains one quoted price for each security from a third party pricing service. These prices are generally derived from recently reported trades for identical or similar securities, including adjustments through the reporting date based upon observable market information. When quoted prices are not available, the third party pricing service may use quoted market prices of comparable securities or discounted cash flow analyses, incorporating inputs that are currently observable in the markets for similar securities. Inputs that are often used in the valuation methodologies include benchmark yields, reported trades, credit spreads, broker quotes, default rates and prepayment speeds. The Company is responsible for the determination of fair value and as such, the Company performs analysis on the prices received from the third party pricing service to determine whether the prices are reasonable estimates of fair value. The Company's analysis includes a review of monthly price fluctuations as well as a quarterly comparison of the prices received from the pricing service to prices reported by the Company's third party investment advisor. Based on the Company's internal price verification procedures and review of fair value methodology documentation provided by the third party pricing service, there were no material adjustments to the prices obtained from the third party pricing service during the year ended December 31, 2019.
- (5) Derivative Fair Values

#### **NOTES TO THE FINANCIAL STATEMENTS**

B. Other Fair Value Disclosures

Not Applicable.

C. Fair Values for All Financial Instruments by Levels 1, 2 and 3

| Type of Financial | Aggregate Fair |                 |                |                |         | Net Asset Value | Not Practicable  |
|-------------------|----------------|-----------------|----------------|----------------|---------|-----------------|------------------|
| Instrument        | Value          | Admitted Assets | Level 1        | Level 2        | Level 3 | (NAV)           | (Carrying Value) |
| Bonds and cash    |                |                 |                |                |         |                 |                  |
| equivalents       | \$ 664,919,478 | \$ 652,856,589  | \$ 113,026,225 | \$ 551,893,253 | \$ -    | \$ -            | \$ -             |

D. Financial Instruments for which Not Practicable to Estimate Fair Values

Not Applicable.

#### 21. Other Items

A. Extraordinary Items

Not Applicable.

B. Troubled Debt Restructuring: Debtors

Not Applicable.

C. Other Disclosures and Unusual Items

Not Applicable.

D. Business Interruption Insurance Recoveries

Not Applicable.

E. State Transferable and Non-transferable Tax Credits

Not Applicable.

- F. Subprime Mortgage Related Risk Exposure
  - (1) The Company consults with its external investment managers to assess its subprime mortgage related risk exposure. Certain characteristics are utilized to determine if a mortgage-backed security has subprime exposure. The main characteristics reviewed when determining this are the collateral and structure of the security, the loan purpose, loan documentation, occupancy, geographical location, loan size and type. Subprime mortgage borrowers typically have lower credit scores, lower loan balances and higher loan-to-values than other conforming loans. Management's practices include reviewing quantitative and qualitative credit models that analyze loan-level collateral composition, historical underwriter performance trends, the impact of macroeconomic factors, and issuer risks; as well as reviewing the estimation of security cash flows and monthly model calibrations.
  - (2) Direct exposure through investments in sub-prime mortgage loans.

The Company has no direct exposure through investment to sub-prime mortgage loans.

- (3) Direct exposure through other investments:
  - a. Residential mortgage backed securities No substantial exposure noted.
  - b. Commercial mortgage backed securities No substantial exposure noted.
  - c. Collateralized debt obligations No substantial exposure noted.
  - d. Structured securities No substantial exposure noted.
  - $e. \quad \ \ Equity \ investment \ in \ SCAs-No \ substantial \ exposure \ noted.$
  - f. Other assets No substantial exposure noted.
  - $g. \quad Total-No \ substantial \ exposure \ noted.$
- (4) Underwriting exposure to sub-prime mortgage risk through Mortgage Guaranty coverage, Financial Guaranty coverage, Directors and Officers liability coverage, or Errors and Omissions liability coverage.

Not Applicable.

Classification of mortgage related securities is primarily based on information from outside data services, including rating agency actions. When considering our exposure, the Company evaluated the percentage of full documentation loans, percent of owner occupied properties, FICO scores, average margin for ARM loans, percent of loans with prepayment penalties, the existence of non-traditional underwriting standards, among other factors.

G. Retained Assets

Not Applicable.

H. Insurance Linked Securities

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### 22. Events Subsequent

On January 1, 2020 the Company will be subject to the annual fee under Section 9010 of the Federal Affordable Care Act (ACA). The Consolidated Appropriations Act enacted on December 18, 2015, included a one-time one year suspension in 2017 of the health insurer fee. The Continuing Resolution bill, H.R. 195, enacted on January 22, 2018, included a one year suspension in 2019 of the health insurer fee, but the fee has resumed for calendar year 2020. No segregation was recorded within special surplus for the annual health insurance industry fee related to the 2018 data year due to the moratorium. The further consolidated Appropriations Act 2020, enacted on December 20, 2019, permanently repealed the health insurance industry fee for calendar years 2021 and thereafter. In 2018, the Company was subject to an annual fee under section 9010 of the ACA. This annual fee was allocated to individual health insurers based on the ratio of the amount of the entity's net premiums written during the preceding calendar year to the amount of health insurance for any U.S. health risk that was written during the preceding calendar year. The 2018 fee was paid September 30, 2018. The impact of the annual health insurance industry fee on the Company's operations as of December 31, 2019 and 2018 were as follows:

|    |   | <br>Current Year    | Prior Year        |
|----|---|---------------------|-------------------|
| A. | Did the reporting entity write accident and health insurance premium that is subject to Section 9010 of the federal Affordable Care Act (YES/NO)? | Yes                 |                   |
| B. | ACA fee assessment payable for the upcoming year  | \$<br>50,884,532    | \$<br>-           |
| C. | ACA fee assessment paid   | \$<br>-             | \$<br>36,561,959  |
| D. | Premiums written subject to ACA 9010 assessment   | \$<br>2,559,839,397 | \$<br>-           |
| E. | Total Adjusted Capital before surplus adjustment (Five-Year Historical Line 14)   | \$<br>416,047,094   | \$<br>328,463,353 |
| F. | Total Adjusted Capital after surplus adjustment (Five-Year Historical Line 14 minus 22B above)  | \$<br>365,162,562   | \$<br>328,463,353 |
| G. | Authorized Control Level<br>(Five-Year Historical Line 15)  | \$<br>73,049,290    | \$<br>51,962,116  |
| Н. | Would reporting the ACA assessment as of December 31, 2019, have triggered an RBC action level (YES/NO)   | No                  |                   |

The Company is not aware of any events or transactions occurring subsequent to the close of the books for this statement which may have a material effect on its financial condition. Subsequent events have been considered through February 21, 2020 for the Statutory Statement issued on February 21, 2020.

#### 23. Reinsurance

#### A. Ceded Reinsurance Report

Section 1 – General Interrogatories

(1) Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10.0 percent or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company?

(2) Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10.0 percent or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Section 2 - Ceded Reinsurance Report - Part A

(1) Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits?

(2) Does the reporting entity have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?

Section 3 – Ceded Reinsurance Report – Part B

(1) What is the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of ALL reinsurance agreements, by either party, as of the date of this statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$0

#### **NOTES TO THE FINANCIAL STATEMENTS**

(2) Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts that were in force or which had existing reserves established by the company as of the effective date of the agreement?

Yes() No(X)

B. Uncollectible Reinsurance

Not Applicable.

C. Commutation of Ceded Reinsurance

Not Applicable.

D. Certified Reinsurer Rating Downgraded or Status Subject to Revocation

Not Applicable.

#### 24. Retrospectively Rated Contracts and Contracts Subject to Redetermination

- A. The Company estimates accrued retrospective premium adjustments for its Medicare business through a mathematical approach using an algorithm based upon settlement procedures defined by contracts with CMS.
- B. The Company records accrued retrospective premium as an adjustment to earned premiums.
- C. The amount of net premiums written by the Company at December 31, 2019 that are subject to retrospective rating features was \$2,551,566,931, or 98.84% of the total net premiums written. No other net premiums written by the Company are subject to retrospective rating features.
- D. Medical loss ratio rebates required pursuant to the Public Health Service Act

Not Applicable.

E. Risk Sharing Provisions of the Affordable Care Act

Not Applicable.

#### 25. Change in Incurred Claims and Claim Adjustment Expenses

Reserves as of December 31, 2018 were \$171,102,585. As of December 31, 2019, \$156,520,359 has been paid for incurred claims and claim adjustment expenses attributable to insured events of prior years. Reserves remaining for prior years are now \$2,636,469 as a result of re-estimation of unpaid claims and claim adjustment expenses. Therefore, there has been a \$11,945,757 favorable prior-year development since December 31, 2018. The decrease is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased as additional information becomes known regarding individual claims. The amounts presented in this footnote exclude any impact related to Pharmacy Rebates and other Healthcare Receivable activity. Impact of such receivables can be seen in Footnote 28. The Company did not experience any material prior year claim development on retrospectively rated policies.

26. <u>Intercompany Pooling Arrangements</u>

Not Applicable.

#### 27. <u>Structured Settlements</u>

The Company has no structured settlements.

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### 28. Health Care Receivables

#### A. Pharmaceutical Rebate Receivables

|            | Estimate Pharmacy   | Pl | narmacy Rebates |                    | Actual Rebates     | Actual Rebates |
|------------|---------------------|----|-----------------|--------------------|--------------------|----------------|
|            | Rebates as Reported |    | as Billed or    | Actual Rebates     | Received Within 91 | Received More  |
|            | on Financial        |    | Otherwise       | Received Within    | to 180 Days of     | than 181 Days  |
| Quarter    | Statements          |    | Confirmed       | 90 Days of Billing | Billing            | after Billing  |
| 12/31/2019 | \$ 40,903,657       | \$ | 40,903,657      | \$ -               | \$ -               | \$ -           |
| 9/30/2019  | 44,629,620          |    | 44,629,620      | 44,318,024         | -                  | -              |
| 6/30/2019  | 65,180,732          |    | 65,180,732      | 64,356,895         | 208,121            | -              |
| 3/31/2019  | 40,354,773          |    | 40,354,773      | 39,953,871         | -                  | 212,227        |
|            |                     |    |                 |                    |                    |                |
| 12/31/2018 | 28,397,115          |    | 28,397,115      | 28,063,726         | 128,133            | 81,063         |
| 9/30/2018  | 34,290,070          |    | 34,290,070      | 34,177,124         | 112,946            | -              |
| 6/30/2018  | 42,547,742          |    | 42,547,742      | 42,376,455         | 171,287            | -              |
| 3/31/2018  | 27,380,640          |    | 27,380,640      | 27,380,640         | -                  | -              |
|            |                     |    |                 |                    |                    |                |
| 12/31/2017 | 14,326,617          |    | 14,326,617      | 13,532,177         | 742,922            | 51,518         |
| 9/30/2017  | 15,710,327          |    | 15,710,327      | 15,704,324         | -                  | 6,003          |
| 6/30/2017  | 15,205,890          |    | 15,205,890      | 15,195,597         | 10,288             | 5              |
| 3/31/2017  | 15,180,015          |    | 15,180,015      | 15,178,538         | -                  | 1,477          |

#### B. Risk Sharing Receivables

Not Applicable.

#### 29. Participating Policies

The Company has no participating policies.

#### 30. Premium Deficiency Reserves

1. Liability carried for premium deficiency reserves \$ 19,377,000

2. Date of the most recent evaluation of this liability December 31, 2019

3. Was anticipated investment income utilized in the calculation? Yes ( ) No ( X )

The Company did recognize the time value of money by discounting future losses at an annual interest rate of 1.75%.

#### 31. Anticipated Salvage and Subrogation

# **GENERAL INTERROGATORIES**

# PART 1 - COMMON INTERROGATORIES GENERAL

| 1              | 1 2 Nationality Type of Entity   |             |                |        |       |
|----------------|--|-------------|----------------|--------|-------|
| 7.21<br>7.22   | State the percentage of foreign control;   | _           | l              | 0.0    |       |
| Does<br>If yes | s any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?   |             | Yes [          | ] No   | [ X ] |
| revok          | ked by any governmental entity during the reporting period?  |             | Yes [          | ] No   | [ X ] |
| Has t          | the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspe  | nded or     |                |        |       |
|                | 1 2 3 Name of Entity NAIC Company Code State of Domicile   |             |                |        |       |
|                | s, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that sed to exist as a result of the merger or consolidation.   | nas         |                |        |       |
|                | the reporting entity been a party to a merger or consolidation during the period covered by this statement?s, complete and file the merger history data file with the NAIC.  |             | Yes [          | ] No   | [ X ] |
|                | 4.21 sales of new business?  |             | Yes [<br>Yes [ |        |       |
| receiv         | ng the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an a<br>ive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct<br>niums) of:  | iffiliate,  | -              |        |       |
| comb           | ng the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or an bination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or betantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.11 sales of new business?  4.12 renewals?   | control     | Yes [<br>Yes [ | -      | -     |
|                | e all of the recommendations within the latest financial examination report been complied with?  |             | ( ] No [       | ] N    | /A [  |
|                | e all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial ement filed with Departments?  | Yes [ )     | ( ] No [       | ] N,   | /A [  |
| •              | hat department or departments?<br>is Department of Insurance   |             |                |        |       |
| domi           | e as of what date the latest financial examination report became available to other states or the public from either the state of icile or the reporting entity. This is the release date or completion date of the examination report and not the date of the nination (balance sheet date).  | ·· <u>·</u> | 06/13          | /2017  |       |
|                | e the as of date that the latest financial examination report became available from either the state of domicile or the reporting y. This date should be the date of the examined balance sheet and not the date the report was completed or released.   |             | 12/31          | /2015  |       |
| State          | e as of what date the latest financial examination of the reporting entity was made or is being made.  |             | 12/31/         | /2015  |       |
|                | s, date of change:   |             |                |        |       |
|                | any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of rting entity?  |             | Yes [          | ] No   | [ X ] |
| If the         | e response to 1.4 is yes, provide the CIK (Central Index Key) code issued by the SEC for the entity/group.   |             | 000004         | 19071  |       |
| Is the         | e reporting entity publicly traded or a member of a publicly traded group?   |             | Yes [ )        | ( ] No | [ ]   |
| State          | e Regulating?  |             | IIIir          | nois   |       |
| such<br>provid | s, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with<br>i regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement<br>iding disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in<br>lodel Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity<br>ect to standards and disclosure requirements substantially similar to those required by such Act and regulations? | . Yes [ )   | ( ] No [       | ] N.   | /A [  |
| ,              | s, complete Schedule Y, Parts 1, 1A and 2  |             |                |        |       |
|                | e reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of<br>insurer?  |             | Yes [ )        | ON [   | [ ]   |

| 8.1<br>8.2   | 1, , , , , , , , , , , , , , , , , , ,  |          |            |  |  |  |  |
|--------------|---|----------|------------|--|--|--|--|
| 8.3<br>8.4   | Is the company affiliated with one or more banks, thrifts or securities firms?  |          | ] No [ X ] |  |  |  |  |
|              | regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC)] and identify the affiliate's primary federal regulator.   |          |            |  |  |  |  |
|              | 1         2         3         4         5           Affiliate Name         Location (City, State)         FRB         OCC         FDI   |          |            |  |  |  |  |
|              |   |          |            |  |  |  |  |
| 9.<br>10.1   | What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?  PricewaterhouseCoopers LLC, 500 West Main Street, Suite 1800, Louisville, Kentucky 40202-4264  Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant |          |            |  |  |  |  |
| 10.2         | requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation?  |          |            |  |  |  |  |
| 10.2         | If the response to 10.1 is yes, provide information related to this exemption:  |          |            |  |  |  |  |
| 10.3<br>10.4 | .3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as<br>allowed for in Section 18A of the Model Regulation, or substantially similar state law or regulation?   |          |            |  |  |  |  |
| 10.4         | If the response to 10.3 is yes, provide information related to this exemption:  |          |            |  |  |  |  |
| 10.5<br>10.6 | Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws?  | X ] No [ | ] N/A [ ]  |  |  |  |  |
| 11.          | What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?  Drew Besendorf, Appointed Actuary, 500 West Main Street, Louisville, KY 40202  |          |            |  |  |  |  |
| 12.1         | Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly?   | Yes [    | ] No [ X ] |  |  |  |  |
|              | 12.11 Name of real estate holding company   |          |            |  |  |  |  |
|              | 12.12 Number of parcels involved  |          |            |  |  |  |  |
| 12.2         | 12.13 Total book/adjusted carrying value  | \$       | 0          |  |  |  |  |
| 13.<br>13.1  | FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY: What changes have been made during the year in the United States manager or the United States trustees of the reporting entity? Not Applicable.  |          |            |  |  |  |  |
| 13.2         | Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?  |          | ] No [ ]   |  |  |  |  |
| 13.3         | Have there been any changes made to any of the trust indentures during the year?  |          | ] No [ ]   |  |  |  |  |
| 13.4         | If answer to (13.3) is yes, has the domiciliary or entry state approved the changes?  |          |            |  |  |  |  |
| 14.1         | Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards?  |          | ] No [ ]   |  |  |  |  |
|              | relationships; b. Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity; c. Compliance with applicable governmental laws, rules and regulations;  |          |            |  |  |  |  |
|              | <ul> <li>d. The prompt internal reporting of violations to an appropriate person or persons identified in the code; and</li> <li>e. Accountability for adherence to the code.</li> </ul>  |          |            |  |  |  |  |
| 14.11        | If the response to 14.1 is No, please explain:  |          |            |  |  |  |  |
| 14.2         | Has the code of ethics for senior managers been amended?  | Yes [ X  | ] No [ ]   |  |  |  |  |
| 14.21        | If the response to 14.2 is yes, provide information related to amendment(s).  | -        |            |  |  |  |  |
|              | Ethics Every Day was amended in July 2019 to update content based on operational and regulatory changes, clarify content where necessary  |          |            |  |  |  |  |
| 14.3         | and perform general document maintenance.  Have any provisions of the code of ethics been waived for any of the specified officers?   |          | ] No [ X ] |  |  |  |  |
|              | If the response to 14.3 is yes, provide the nature of any waiver(s).  |          | 2 2 3      |  |  |  |  |
|              |   |          |            |  |  |  |  |

| 15.1<br>15.2 | Is the reporting e<br>SVO Bank List?<br>If the response to<br>bank of the Letter | Yes [ ]  | ] No [ X   | ]         |          |     |
|--------------|--|--|--|-----------|----------|-----|
|              | 1<br>American<br>Bankers<br>Association  | 2  | 3  | 4         |          |     |
|              | (ABA) Routing<br>Number  | Issuing or Confirming Bank Name  | Circumstances That Can Trigger the Letter of Credit  | Amo       |          | _   |
|              |  | POADE  | O OF DIRECTORS   |           |          | _   |
| 16.          |  | or sale of all investments of the reporting entity passed u  | ipon either by the board of directors or a subordinate committee   |           |          | _   |
| 17.          |  |  | eedings of its board of directors and all subordinate committees   |           | ] No [   | ]   |
| 18.          | thereof? Has the reporting part of any of its                                    | Yes [ X ]  |  | ]         |          |     |
|              |  | F  | FINANCIAL  |           |          |     |
| 19.          | Has this stateme   | ent been prepared using a basis of accounting other than   | Statutory Accounting Principles (e.g., Generally Accepted  | V [ ]     | 1 Na F V | ,   |
| 20.1         |  | cipies)?<br>aned during the year (inclusive of Separate Accounts, exc  | clusive of policy loans): 20.11 To directors or other officers   |           |          |     |
|              |  |  | 20.12 To stockholders not officers   |           |          |     |
|              |  |  | 20.13 Trustees, supreme or grand (Fraternal Only)  | \$        |          | 0   |
| 20.2         | Total amount of policy loans):   | loans outstanding at the end of year (inclusive of Separa  | ate Accounts, exclusive of 20.21 To directors or other officers  | •         |          | 0   |
|              | policy loans).   |  | 20.22 To stockholders not officers   |           |          |     |
|              |  |  | 20.23 Trustees, supreme or grand   |           |          |     |
| 04.4         |  | and the state of t | (Fraternal Only)   | \$        |          | 0   |
| 21.1         | Were any assets obligation being   | s reported in this statement subject to a contractual obligation reported in the statement?  | ation to transfer to another party without the liability for such  | Yes [     | ] No [ X | 1   |
| 21.2         |  | amount thereof at December 31 of the current year:   | 21.21 Rented from others   | \$        |          | 0   |
|              |  |  | 21.22 Borrowed from others   | \$        |          | 0   |
|              |  |  | 21.23 Leased from others   |           |          |     |
|              |  |  | 21.24 Other  | \$        |          | 0   |
| 22.1         | Does this statem   | nent include payments for assessments as described in the discribed in the | the Annual Statement Instructions other than guaranty fund or  | Yes [     | ] No [ X | ]   |
| 22.2         | If answer is yes:  |  | 22.21 Amount paid as losses or risk adjustment   |           |          |     |
|              |  |  | 22.22 Amount paid as expenses  |           |          |     |
|              |  |  | 22.23 Other amounts paid   | .\$       |          | 0   |
|              |  |  | es or affiliates on Page 2 of this statement?  |           |          |     |
|              |  |  | IVESTMENT  |           |          |     |
| 24 01        | Were all the stor  |  | current year, over which the reporting entity has exclusive control, in  |           |          |     |
| -4.01        |  |  | curities lending programs addressed in 24.03)  | Yes [ X ] | ] No [   | ]   |
| 24.02        | , 0  | d complete information relating thereto  |  |           |          |     |
| 24.03        | whether collater   | al is carried on or off-balance sheet. (an alternative is to I   | uding value for collateral and amount of loaned securities, and reference Note 17 where this information is also provided) |           |          |     |
| 24.04        |  |  | r a conforming program as outlined in the Risk-Based Capital Yes [   | ] No [    | ] N/A [  | Х ] |
| 24.05        | If answer to 24.0  | 14 is yes, report amount of collateral for conforming progr  | rams.  | \$        |          | 0   |
| 24.06        | If answer to 24.0  | 14 is no, report amount of collateral for other programs   |  | \$        |          | 0   |
|              | outset of the cor  | ntract?  | ) and 105% (foreign securities) from the counterparty at the Yes [   |           |          |     |
| 24.08        | Does the reporti   | ng entity non-admit when the collateral received from the  | e counterparty falls below 100%? Yes [   | ] No [    | ] N/A [  | Х ] |
| 24.09        | Does the reporti   | ng entity or the reporting entity 's securities lending agen<br>es lending?  | nt utilize the Master Securities lending Agreement (MSLA) to Yes [   | ] No [    | ] N/A [  | Х ] |

| 24.10        | For the reporting entity's security lending program state the  | amount of the following as December 31 of the current year:   |         |     |      |        |  |  |
|--------------|--|---|---------|-----|------|--------|--|--|
|              | 24.101 Total fair value of reinvested collate  | ral assets reported on Schedule DL, Parts 1 and 2\$   |         |     |      | 0      |  |  |
|              |  | of reinvested collateral assets reported on Schedule DL, Parts 1 and 2\$  |         |     |      |        |  |  |
|              |  | reported on the liability page\$  |         |     |      |        |  |  |
| 25.1         | control of the reporting entity, or has the reporting entity sold  | ng entity owned at December 31 of the current year not exclusively under the dor transferred any assets subject to a put option contract that is currently in 24.03).   | Yes [ ] | Х]  | No [ | ]      |  |  |
| 25.2         | If yes, state the amount thereof at December 31 of the curre   | int voor:   |         |     |      | 0      |  |  |
| 25.2         | if yes, state the amount thereof at December 31 of the curre   | int year: 25.21 Subject to repurchase agreements\$ 25.22 Subject to reverse repurchase agreements\$   |         |     |      |        |  |  |
|              |  | 25.23 Subject to dollar repurchase agreements\$   |         |     |      |        |  |  |
|              |  | 25.24 Subject to reverse dollar repurchase agreements\$   |         |     |      |        |  |  |
|              |  | 25.25 Placed under option agreements\$  |         |     |      | 0      |  |  |
|              |  | 25.26 Letter stock or securities restricted as to sale -  |         |     |      | 0      |  |  |
|              |  | excluding FHLB Capital Stock \$\ \$\ 25.27 FHLB Capital Stock \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\ \$\   |         |     |      | ں      |  |  |
|              | 25.28 On deposit with states   |   |         |     |      | 76 334 |  |  |
|              |  | 25.29 On deposit with other regulatory bodies\$   |         |     |      | 0      |  |  |
|              |  | 25.30 Pledged as collateral - excluding collateral pledged to   |         |     |      |        |  |  |
|              |  | an FHLB\$ 25.31 Pledged as collateral to FHLB - including assets  |         |     |      | 0      |  |  |
|              |  | backing funding agreements\$  |         |     |      | 0      |  |  |
|              |  | 25.32 Other\$   |         |     |      | 0      |  |  |
|              |  |   |         |     |      |        |  |  |
| 25.3         | For category (25.26) provide the following:  | 2   |         | 3   |      | _      |  |  |
|              | Nature of Restriction  | Description   | Amount  |     |      |        |  |  |
|              |  |   |         |     |      |        |  |  |
| 26.1<br>26.2 | 5.1 Does the reporting entity have any hedging transactions reported on Schedule DB?  S.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state?  Yes [  |   |         |     |      |        |  |  |
|              | If no, attach a description with this statement.   |   |         |     |      |        |  |  |
| LINES 2      | 6.3 through 26.5: FOR LIFE/FRATERNAL REPORTING EN  | TITIES ONLY:  |         |     |      |        |  |  |
| 26.3         |  | ,   | Yes [   | ]   | No [ | ]      |  |  |
| 26.4         | If the response to 26.3 is YES, does the reporting entity utilize  |   | Yes [   | 1   | No [ | 1      |  |  |
|              |  |   | Yes [   | -   | No [ | i      |  |  |
|              |  |   | Yes [   | _   | No [ | j      |  |  |
| 26.5         |  | accounting provisions of SSAP No. 108, the reporting entity attests to the  | Yes [   | 1   | No [ | 1      |  |  |
|              | The reporting entity has obtained explicit approval f  |   |         | •   |      | •      |  |  |
|              |  | provisions is consistent with the requirements of VM-21.  |         |     |      |        |  |  |
|              | reserves and provides the impact of the hedging str • Financial Officer Certification has been obtained when the control of th | cates that the hedging strategy is incorporated within the establishment of VM-21 rategy within the Actuarial Guideline Conditional Tail Expectation Amount. nich indicates that the hedging strategy meets the definition of a Clearly Defined Defined Hedging Strategy is the hedging strategy being used by the company in |         |     |      |        |  |  |
| 27.1         | Were any preferred stocks or bonds owned as of December issuer, convertible into equity?   | 31 of the current year mandatorily convertible into equity, or, at the option of the  | Yes [   | ]   | No [ | Х ]    |  |  |
| 27.2         | If yes, state the amount thereof at December 31 of the curre   | nt year\$   |         |     |      | 0      |  |  |
| 28.          | offices, vaults or safety deposit boxes, were all stocks, bond custodial agreement with a qualified bank or trust company  | eal estate, mortgage loans and investments held physically in the reporting entity's is and other securities, owned throughout the current year held pursuant to a in accordance with Section 1, III - General Examination Considerations, F. Agreements of the NAIC Financial Condition Examiners Handbook?                  | Yes [ ] | Х]  | No [ | 1      |  |  |
| 28.01        | For agreements that comply with the requirements of the NA   | AIC Financial Condition Examiners Handbook, complete the following:   |         |     |      |        |  |  |
|              | 1  | 2   |         |     |      | 1      |  |  |
|              | Name of Custodian(s)   | Custodian's Address 4 Metro Tech Center, 6th Floor, Mail Code: NY1-C512, Brooklyn, NY 11245, Attn:  | Charl   | ino |      | 4      |  |  |
|              | JP Morgan Chase  | 4 Metro Tech Center, 6th Floor, Mail Code: NYT-G512, Brooklyn, NY 11245, Atth: Ottley   |         |     |      |        |  |  |
|              |  |   |         |     |      | J      |  |  |

# **GENERAL INTERROGATORIES**

| 1<br>Name  | e(s)   |                        | 2 3<br>Location(s) Complete Explanate                    |           |                                       |                          |  |  |
|--|--|------------------------|--|-----------|---------------------------------------|--------------------------|--|--|
| , ,  | es, including name changes, in the cu<br>information relating thereto:   | ustodian(s) identified | I in 28.01 during the curr                               | ent year? |                                       | Yes [ ] No               |  |  |
| 1<br>Old Custodi   |  | 2<br>w Custodian       | 3<br>Date of Cha   |           | 4<br>Reason                           |                          |  |  |
| make investment decisions  | dentify all investment advisors, invest<br>on behalf of the reporting entity. For a<br>to the investment accounts"; "hand  | assets that are mana   |  |           |                                       |                          |  |  |
|  | 1  |                        | 2  |           |                                       |                          |  |  |
|  | ame of Firm or Individual  |                        | iliation   |           |                                       |                          |  |  |
| W. Mark Preston  | MENT, INC  | I                      |  |           |                                       |                          |  |  |
| total assets under n For those firms or individuals the table below. | s unaffiliated with the reporting entity<br>nanagement aggregate to more than<br>s listed in the table for 28.05 with an a | 50% of the reporting   | g entity's invested assets ' (affiliated) or "U" (unaffi | ?         | e the information for                 | Yes [ X ] No             |  |  |
| 1  | 2  |                        | 3  |           | 4                                     | 5<br>Investme<br>Managen |  |  |
| Central Registration Depository Number                               | Name of Firm or Individ  | ual                    | Legal Entity Identifie                                   | er (LEI)  | Registered With                       | Agreeme<br>(IMA) Fil     |  |  |
| 107105 BLACK   | ROCK FINANCIAL MANAGEMENT, INC   |                        | 549300LVXY1VJKE13M84                                     | The       | SEC                                   | DS                       |  |  |
|  | ve any diversified mutual funds report<br>C) in the Investment Company Act of<br>g schedule:                               |                        |  |           |                                       | Yes [ ] No               |  |  |
| 1  |  | 2                      |  |           | D                                     | 3<br>ook/Adjusted        |  |  |
| CUSIP#   |  | Name of Mutu           | al Fund  |           |                                       | arrying Value            |  |  |
|  |  |                        |  |           |                                       | 0                        |  |  |
| 29.2999 - Total  |  |                        |  |           |                                       |                          |  |  |
|  | n the table above, complete the follow   | wing schedule:         |  |           |                                       |                          |  |  |
|  | n the table above, complete the follow   | wing schedule:         | 2  |           | 3<br>Amount of Mutual                 | 4                        |  |  |
|  | , , , , , , , , , , , , , , , , , , ,  | wing schedule:         | 2  |           |                                       |                          |  |  |
| For each mutual fund listed  | , , , , , , , , , , , , , , , , , , ,  |                        | 2<br>of Significant Holding of<br>Mutual Fund            | the       | Amount of Mutual Fund's Book/Adjusted |                          |  |  |

| 30. | Provide the following information for all short-term and long-term bonds and all preferred stocks. | Do not substitute amortized value or |
|-----|--|--------------------------------------|
|     | statement value for fair value.  |                                      |

|                       | 1                    | 2           | 3                       |
|-----------------------|----------------------|-------------|-------------------------|
|                       |                      |             | Excess of Statement     |
|                       |                      |             | over Fair Value (-), or |
|                       | Statement (Admitted) |             | Fair Value over         |
|                       | Value                | Fair Value  | Statement (+)           |
| 30.1 Bonds            | 618,075,844          | 630,138,733 | 12,062,889              |
| 30.2 Preferred stocks | 0                    | 0           | 0                       |
| 30.3 Totals           | 618,075,844          | 630,138,733 | 12,062,889              |

| 30.4         | Describe the sources or methods utilized in determining the fair values:  Fair value of actively traded debt and equity securities are based on quoted market prices. Fair value of inactively traded debt securities are based on quoted market prices of identical or similar securities or based on observable inputs like interest rates using either a market or income valuation.  |                  |
|--------------|--|------------------|
| 31.1         | Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?   | Yes [ ] No [ X ] |
| 31.2         | If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?   | Yes [ ] No [ ]   |
| 31.3         | If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:  |                  |
| 32.1<br>32.2 | Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Investment Analysis Office been followed?   | Yes [ X ] No [ ] |
| 33.          | By self-designating 5GI securities, the reporting entity is certifying the following elements of each self-designated 5GI security:  a. Documentation necessary to permit a full credit analysis of the security does not exist or an NAIC CRP credit rating for an FE or PL security is not available.  b. Issuer or obligor is current on all contracted interest and principal payments.  c. The insurer has an actual expectation of ultimate payment of all contracted interest and principal.  Has the reporting entity self-designated 5GI securities?  | Yes [ ] No [ X ] |
| 34.          | By self-designating PLGI securities, the reporting entity is certifying the following elements of each self-designated PLGI security:  a. The security was purchased prior to January 1, 2018.  b. The reporting entity is holding capital commensurate with the NAIC Designation reported for the security.  c. The NAIC Designation was derived from the credit rating assigned by an NAIC CRP in its legal capacity as a NRSRO which is shown on a current private letter rating held by the insurer and available for examination by state insurance regulators.  d. The reporting entity is not permitted to share this credit rating of the PL security with the SVO.  |                  |
|              | Has the reporting entity self-designated PLGI securities?  | Yes [ ] No [ X ] |
| 35.          | By assigning FE to a Schedule BA non-registered private fund, the reporting entity is certifying the following elements of each self-designated FE fund:  a. The shares were purchased prior to January 1, 2019.  b. The reporting entity is holding capital commensurate with the NAIC Designation reported for the security.  c. The security had a public credit rating(s) with annual surveillance assigned by an NAIC CRP in its legal capacity as an NRSRO prior to January 1, 2019.  d. The fund only or predominantly holds bonds in its portfolio.  e. The current reported NAIC Designation was derived from the public credit rating(s) with annual surveillance assigned by an NAIC CRP in its legal capacity as an NRSRO.  f. The public credit rating(s) with annual surveillance assigned by an NAIC CRP has not lapsed.  Has the reporting entity assigned FE to Schedule BA non-registered private funds that complied with the above criteria? | Yes [ ] No [ X ] |
|              | OTHER  |                  |
| 36.1         | Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any?   | \$               |
| 36.2         | List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade association service organizations and statistical or rating bureaus during the period covered by this statement.  | s,               |
|              | 1 2 Amount Paid  |                  |

| 37.1 | Amount of payments for legal expenses, if any?   |                           | \$     | 0 |
|------|--|---------------------------|--------|---|
| 37.2 | List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment the period covered by this statement.   | nents for legal expenses  | ;      |   |
|      | 1<br>Name  | 2<br>Amount Paid          |        |   |
|      | Nume   | 7tmount raid              |        |   |
| 38.1 | Amount of payments for expenditures in connection with matters before legislative bodies, officers or department   | nents of government, if a | ıny?\$ | 0 |
| 38.2 | List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment connection with matters before legislative bodies, officers or departments of government during the period co |                           |        |   |
|      | . 1  | 2                         |        |   |
|      | Name   | Amount Paid               |        |   |
|      |  |                           |        |   |

# **GENERAL INTERROGATORIES**

#### PART 2 - HEALTH INTERROGATORIES

| 1.1<br>1.2 |  | the reporting entity have any direct Medicare Supplement Insurance in force?indicate premium earned on U.S. business only   |   |           | No [ ]    |     |
|------------|--|---|---|-----------|-----------|-----|
| 1.3        | What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?  1.31 Reason for excluding |   |   |           |           | 0   |
| 1.4        | Indica   | te amount of earned premium attributable to Canadian and/or Other Alien not inclu   | ded in Item (1.2) above   | \$        |           | 0   |
| 1.5        | Indica   | te total incurred claims on all Medicare Supplement Insurance.  |   | \$        | 32,011,0  |     |
| 1.6        |  | dual policies:  | Most current three years:   |           |           |     |
|            |  |   | 1.61 Total premium earned   | .\$       | .29,903,4 | 425 |
|            |  |   | 1.62 Total incurred claims  | .\$       | 31,992,6  | 635 |
|            |  |   | 1.63 Number of covered lives  |           | 26,       | 765 |
|            |  |   | All years prior to most current three years:  |           |           |     |
|            |  |   | 1.64 Total premium earned   |           |           |     |
|            |  |   | 1.65 Total incurred claims  |           |           |     |
|            |  |   | 1.66 Number of covered lives  |           |           | 20  |
| 1.7        | Group  | policies:   | Most current three years:   |           |           |     |
|            |  |   | 1.71 Total premium earned   | .\$       |           | 0   |
|            |  |   | 1.72 Total incurred claims  | .\$       |           | 0   |
|            |  |   | 1.73 Number of covered lives  |           |           | 0   |
|            |  |   | All years prior to most current three years:  |           |           |     |
|            |  |   | 1.74 Total premium earned   |           |           |     |
|            |  |   | 1.75 Total incurred claims  | .\$       |           | 0   |
|            |  |   | 1.76 Number of covered lives  |           |           | 0   |
| 2.         | Health   | n Test:   |   |           |           |     |
|            |  |   | 1 2   |           |           |     |
|            | 0.4  | Premium Numerator   | Current Year Prior Year   |           |           |     |
|            |  |   |   |           |           |     |
|            |  | Premium Denominator   |   |           |           |     |
|            |  | Premium Ratio (2.1/2.2)   |   |           |           |     |
|            |  | Reserve Denominator   |   |           |           |     |
|            | 2.6  | Reserve Ratio (2.4/2.5)   | 1 000 1 000   |           |           |     |
|            | 2.0  | 11036176 11dilo (2.4/2.3)   |   |           |           |     |
| 3.1        |  | ne reporting entity received any endowment or gift from contracting hospitals, physic<br>ed when, as and if the earnings of the reporting entity permits?                           |   | Yes [ ]   | No [ X ]  | ]   |
| 3.2        | If yes,  | give particulars:   |   |           |           |     |
| 4.1        | Have denen   | copies of all agreements stating the period and nature of hospitals', physicians', and dents been filed with the appropriate regulatory agency?                                     | d dentists' care offered to subscribers and   | Yes [ X ] | No I      | 1   |
| 4.2        |  | previously filed, furnish herewith a copy(ies) of such agreement(s). Do these agreer  |   | Yes [ ]   |           |     |
| 7.2        | •  |   |   |           |           |     |
| 5.1        | Does   | the reporting entity have stop-loss reinsurance?  |   | Yes [ ]   | No [ X ]  | ]   |
| 5.2        |  | explain:<br>Loss Reinsurance is not required  |   |           |           |     |
| 5.3        | Maxim  | num retained risk (see instructions)  | 5.31 Comprehensive Medical  | \$        |           | 0   |
|            |  | ·   | 5.32 Medical Only   | .\$       |           | 0   |
|            |  |   | 5.33 Medicare Supplement  | \$        |           | 0   |
|            |  |   | 5.34 Dental & Vision  | .\$       |           | 0   |
|            |  |   | 5.35 Other Limited Benefit Plan   | .\$       |           | 0   |
|            |  |   | 5.36 Other  | .\$       |           | 0   |
| 6.         | hold h<br>agreei   | ibe arrangement which the reporting entity may have to protect subscribers and the<br>armless provisions, conversion privileges with other carriers, agreements with prov<br>ments: | iders to continue rendering services, and any other   |           |           |     |
|            |  | der contracts include hold harmless and continuation of benefits provisions. Insurer any.   |   |           |           |     |
| 7.1        | Does   | the reporting entity set up its claim liability for provider services on a service date ba  | asis?   | Yes [ X ] | No [ ]    | ]   |
| 7.2        | If no, g   | give details  |   |           |           |     |
| 8.         | Provid   | le the following information regarding participating providers:   | 8.1 Number of providers at start of reporting year 8.2 Number of providers at end of reporting year |           |           |     |
|            |  |   | ,   |           |           |     |
| 9.1        | Does   | the reporting entity have business subject to premium rate guarantees?  |   | Yes [ X ] | No [      | ]   |
| 9.2        | If yes,  |   | Business with rate guarantees between 15-36 months Business with rate guarantees over 36 months     |           |           |     |

# **GENERAL INTERROGATORIES**

| 10.1 | Does the reporting entity have Incentive Pool, Withhold or Bonus Arrangements in it  | ts provider contracts?                                | Yes [ | Х]         | No    | [ ]     |   |
|------|--|---|-------|------------|-------|---------|---|
| 10.2 | If yes:  | 10.21 Maximum amount payable bonuses                  | .\$   |            | 20 ,  | 198, 14 | ĺ |
|      |  | 10.22 Amount actually paid for year bonuses           | .\$   |            | 13    | 433,389 | ł |
|      |  | 10.23 Maximum amount payable withholds                |       |            |       |         |   |
|      |  | 10.24 Amount actually paid for year withholds         | .\$   |            |       | (       | ) |
| 11.1 | Is the reporting entity organized as:  |   |       |            |       |         |   |
|      |  | 11.12 A Medical Group/Staff Model,                    | Yes [ | <u>i</u> ] | No    | [ X ]   |   |
|      |  | 11.13 An Individual Practice Association (IPA), or, . | Yes [ | <u>i</u> ] | No    | [ X ]   |   |
|      |  | 11.14 A Mixed Model (combination of above)?           | Yes [ | [ ]        | No    | [ X ]   |   |
| 11.2 | Is the reporting entity subject to Statutory Minimum Capital and Surplus Requirement | nts?  | Yes [ | Χ]         | No    | [ ]     |   |
| 11.3 | If yes, show the name of the state requiring such minimum capital and surplus        |   |       | Wisc       | onsir | 623.1°  | i |
| 11.4 | If yes, show the amount required.  |   | \$    |            | 368   | 873,952 |   |
| 11.5 | Is this amount included as part of a contingency reserve in stockholder's equity?    |   | Yes [ | ]          | No    | [ X ]   |   |
| 11.6 | If the amount is calculated, show the calculation                                    |   |       |            |       |         |   |
|      | See RBC calculation or state regulation.   |   |       |            |       |         |   |
|      |  |   |       |            |       |         |   |

12. List service areas in which reporting entity is licensed to operate:

|                      | 1<br>Name of Service Area |
|----------------------|---------------------------|
| AL - Statewide       |                           |
|                      |                           |
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| MS - Statewide       |                           |
|                      |                           |
|                      |                           |
| NE - Statewide       |                           |
| W − Statewide        |                           |
| ⊩ – Statewide        |                           |
| <b>J</b> - Statewide |                           |
| M - Statewide        |                           |
| NC - Statewide       |                           |
|                      |                           |
|                      |                           |
| K - Statewide        |                           |
|                      |                           |
|                      |                           |
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|                      |                           |
|                      |                           |
|                      |                           |
| /T - Statewide       |                           |
|                      |                           |
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|                      |                           |
|                      | umhia                     |
| טו אוווטנ טו 100     | umbia                     |

| 13.1 | Do you act as a custodian for health savings accounts?                                   | Yes | [ ]  | , No | [ X ] |   |
|------|--|-----|------|------|-------|---|
| 13.2 | If yes, please provide the amount of custodial funds held as of the reporting date.      | \$  |      |      |       | 0 |
| 13.3 | Do you act as an administrator for health savings accounts?                              | Yes | [ ]  | l No | [ X ] |   |
| 13.4 | If yes, please provide the balance of funds administered as of the reporting date.       | \$  |      |      |       | 0 |
|      | Are any of the captive affiliates reported on Schedule S, Part 3, authorized reinsurers? | ] N | х] с | ]    | N/A [ | ] |

| 1 | 1            | 2       | 3            | 4       | Assets     | Assets Supporting Reserve Cre |       |  |
|---|--------------|---------|--------------|---------|------------|-------------------------------|-------|--|
|   |              | NAIC    |              |         | 5          | 6                             | 7     |  |
|   |              | Company | Domiciliary  | Reserve | Letters of | Trust                         |       |  |
|   | Company Name | Code    | Jurisdiction | Credit  | Credit     | Agreements                    | Other |  |
| i |              |         |              |         |            |                               |       |  |

|      | Company Name  | Code                | Jurisdiction                            | Credit               | Credit                | Agreements      | Othe      | r    |
|------|---|---------------------|---|----------------------|-----------------------|-----------------|-----------|------|
|      |   |                     |   |                      |                       |                 |           |      |
| 15.  | Provide the following for individual ordinary life insur ceded):                        | ance* policies (l   | J.S. business only)                     | for the current ye   | ar (prior to reinsura | ance assumed or |           |      |
|      |   |                     |   | 15.1 [               | Direct Premium Wr     | itten           | \$        |      |
|      |   |                     |   | 15.2 7               | otal Incurred Clair   | ns              | \$        |      |
|      |   |                     |   | 15.3 N               | lumber of Covered     | Lives           |           |      |
|      |   |                     |   |                      |                       |                 |           |      |
|      |   |                     | nary Life Insurance                     |                      |                       |                 |           |      |
|      | Term(whether full und   |                     |   |                      |                       |                 |           |      |
|      | Whole Life (whether f   |                     |   | g, jet issue, "snort | form app")            |                 |           |      |
|      | Universal Life (with or   |                     | , |                      |                       |                 |           |      |
|      | Variable Universal Life   |                     |   | ntee)                |                       |                 |           |      |
|      |   |                     |   |                      |                       |                 |           |      |
| 16.  | Is the reporting entity licensed or chartered, registered                               | ed, qualified, elig | ible or writing busir                   | ness in at least tw  | o states?             |                 | Yes [ X ] | No [ |
|      |   |                     |   |                      |                       |                 |           |      |
| 16.1 | If no, does the reporting entity assume reinsurance lidomicile of the reporting entity? |                     |   |                      | e other than the st   | ate of          | Yes [ ]   | No [ |
|      |   |                     |   |                      |                       |                 |           |      |
|      |   |                     |   |                      |                       |                 |           |      |

# **FIVE-YEAR HISTORICAL DATA**

|          |  | 1<br>2019                   | 2<br>2018     | 3<br>2017     | 4<br>2016      | 5<br>2015   |
|----------|--|-----------------------------|---------------|---------------|----------------|-------------|
|          | Balance Sheet (Pages 2 and 3)  | 2013                        | 2010          | 2017          | 2010           | 2013        |
| 1.       | Total admitted assets (Page 2, Line 28)  | 757 149 309                 | 551,034,591   | 367,032,666   | 248,641,098    | 197,585,103 |
| 2.       | Total liabilities (Page 3, Line 24)  |                             |               |               | 86,878,162     | 67,209,391  |
| 3.       | Statutory minimum capital and surplus requirement  |                             |               |               | 131,027,219    | 92,826,392  |
| 3.<br>4. | Total capital and surplus (Page 3, Line 33)  |                             |               |               | 161,762,936    | 130,375,712 |
| 4.       | Income Statement (Page 4)  | +10,047,034                 |               | 200,314,323   | 101,702,300    | 130,073,712 |
| -        | Total revenues (Line 8)  | 2 591 501 906               | 1 006 065 269 | 1 016 511 929 | 060 514 704    | 700 126 262 |
| 5.       | Total medical and hospital expenses (Line 18)  |                             |               |               |                |             |
| 6.<br>7  | Claims adjustment expenses (Line 20)   |                             |               |               | 32,736,928     | , ,         |
| 7.       | Total administrative expenses (Line 21)  |                             |               |               | 83,582,073     | 51,644,010  |
| 8.       | Net underwriting gain (loss) (Line 24)   |                             |               | , ,           | 51,940,774     | 31,044,010  |
| 9.       |  |                             |               |               |                | 2.709.925   |
| 10.      | Net investment gain (loss) (Line 27)   |                             |               |               |                | , ,,,       |
| 11.      | Total other income (Lines 28 plus 29)  |                             |               |               |                |             |
| 12.      | Net income or (loss) (Line 32)   | 53,220,746                  | 40,207,009    | 51,809,997    | 32,079,043     | (925,708    |
|          | Cash Flow (Page 6)   | 400,000,400                 | 100 110 011   | 00.070.074    | 04 044 075     | 0 004 054   |
| 13.      | Net cash from operations (Line 11)   | 168,006,103                 | 100,449,341   | 92,076,674    | 34,341,275     | 8,681,951   |
|          | Risk-Based Capital Analysis  | 440 047 004                 | 000 400 050   | 222 244 525   | 404 700 000    | 100 075 710 |
| 14.      | Total adjusted capital   |                             |               |               |                |             |
| 15.      | Authorized control level risk-based capital  | /3,049,316                  | 51,962,116    | 30,978,243    | 30 , 197 , 453 | 23,010,314  |
|          | Enrollment (Exhibit 1)   | 055 040                     | 477 700       | 00.054        | 07.040         | 00.070      |
| 16.      | Total members at end of period (Column 5, Line 7)  |                             |               |               |                |             |
| 17.      | Total members months (Column 6, Line 7)  | 2,857,306                   | 2,049,396     | 1,050,027     | 1,040,122      | 805,912     |
| 18.      | Premiums earned plus risk revenue (Line 2 plus Lines 3 and 5)                                      | 100.0                       | 100.0         | 100.0         | 100.0          | 100.0       |
| 19.      | Total hospital and medical plus other non-health (Lines 18 plus Line 19)                           | 85.6                        | 85.2          | 82.2          | 83.0           | 87.9        |
| 20.      | Cost containment expenses  | 2.7                         | 2.5           | 2.8           | 2.8            | 3.1         |
| 21.      | Other claims adjustment expenses   |                             |               |               |                |             |
| 22.      | Total underwriting deductions (Line 23)  |                             |               |               |                |             |
| 23.      | Total underwriting gain (loss) (Line 24)   | 2.6                         | 2.5           | 7.1           | 5.4            | 0.4         |
|          | Unpaid Claims Analysis<br>(U&I Exhibit, Part 2B)   |                             |               |               |                |             |
| 24.      | Total claims incurred for prior years (Line 13, Col. 5)  | 139,948,354                 | 65,807,061    | 60,532,986    | 41,999,447     | 20,283,476  |
| 25.      | Estimated liability of unpaid claims-[prior year (Line 13, Col. 6)]                                | 153,995,766                 | 71,432,732    | 63,231,337    | 52,535,407     | 22,550,384  |
|          | Investments In Parent, Subsidiaries and Affiliates   |                             |               |               |                |             |
| 26.      | Affiliated bonds (Sch. D Summary, Line 12, Col. 1)   | 0                           | 0             | 0             | 0              | 0           |
| 27.      | Affiliated preferred stocks (Sch. D Summary, Line 18, Col. 1)                                      |                             |               |               |                |             |
| 28.      | Affiliated common stocks (Sch. D Summary, Line 24, Col. 1)   | 0                           | 0             | 0             | 0              | 0           |
| 29.      | Affiliated short-term investments (subtotal included in Schedule DA Verification, Col. 5, Line 10) | 0                           | 0             | 0             | 0              | 0           |
| 30.      | Affiliated mortgage loans on real estate   |                             |               |               |                |             |
| 31.      | All other affiliated   |                             |               |               |                | 0           |
| 32.      | Total of above Lines 26 to 31  |                             |               |               |                |             |
| 33.      | Total investment in parent included in Lines 26 to 31 above.                                       | of this exhibit been restat | 0             | 0             | 0              | 0           |

# SCHEDULE T PREMIUMS AND OTHER CONSIDERATIONS

| Allocated b | y States and Territories |
|-------------|--------------------------|
|             |                          |

|            | Allocated by States and Territories          |          |                  |                       |                       |           |   |                                       |                       |                    |              |
|------------|--|----------|------------------|-----------------------|-----------------------|-----------|---|---------------------------------------|-----------------------|--------------------|--------------|
|            |  |          | 1                | 2                     | 3                     | 4         | Direct Bus<br>5<br>Federal<br>Employees | iness Only<br>6                       | 7                     | 8                  | 9            |
|            | 01-11-                                       |          | Active<br>Status | Accident & Health     | Medicare              | Medicaid  | Health<br>Benefits<br>Plan              | Life & Annuity<br>Premiums &<br>Other | Property/<br>Casualty | Total<br>Columns 2 | Deposit-Type |
| 1.         | States, etc. Alabama                         | AL       | (a)              | Premiums<br>1,960,644 | Title XVIII25,217,396 | Title XIX | Premiums<br>0                           | Considerations<br>0                   | Premiums 0            | Through 7          | Contracts    |
| 2.         | Alaska                                       |          | L                | 0                     | 23,217,390            | 0         | 0                                       | 0                                     | 0                     | 27, 170,041        | 0            |
| 3.         | Arizona                                      | AZ       | <br>             | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 4.         | Arkansas                                     |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 5.         | California                                   |          | <u>_</u>         | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 6.         | Colorado                                     | CO       | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 7.         | Connecticut                                  | CT       | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 8.         | Delaware                                     | DE       | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 9.         | District of Columbia .                       |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 10.        | Florida                                      |          | N                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 11.        | Georgia                                      | GA       | L                | 2,936,434             | 28,934,818            | 0         | 0                                       | 0                                     | 0                     | 31,871,252         | 0            |
| 12.        | Hawaii                                       | HI       | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 13.        | IdahoIllinois                                | ID<br>   | L                | 000.075               | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 14.<br>15. | Indiana                                      | IL<br>IN | L                | 1,127,635             | 1,343,261,080         | 0         | 0                                       | 0<br>0                                | 0<br>0                | 41,684,108         |              |
| 16.        | lowa   | IN<br>IA | L                | 1, 127,033            | 40,556,474            | 0         | 0                                       | 0                                     | 0                     | 41,004,100         |              |
| 17.        | Kansas                                       |          | L                |                       | 0                     | 0         | ں<br>۱                                  |                                       | 0<br>0                |                    |              |
| 18.        | Kentucky                                     | KY       | L                | 0                     | 308,025,072           | 0         | 0                                       | 0                                     | 0<br>0                | 308,025,072        | n            |
| 19.        | Louisiana                                    | LA       |                  | 0                     | 30,362,113            | n         | <br>n                                   | n                                     | 0                     |                    | n            |
| 20.        | Maine  | ME       | <br>             | n                     | 18,499                | 0         | <br>0                                   | n                                     | 0<br>0                | 18,499             | n            |
| 21.        | Maryland                                     | MD       | Ĺ                | 0                     | 0                     | 0         |   | 0                                     | 0                     | 0                  |              |
| 22.        | Massachusetts                                |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 23.        | Michigan                                     |          | L                | 2,458,688             | 0                     | 0         | 0                                       | 0                                     | 0                     | 2,458,688          | 0            |
| 24.        | Minnesota                                    |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 25.        | Mississippi                                  | MS       | L                | 1,148,098             | 0                     | 0         | 0                                       | 0                                     | 0                     | 1,148,098          | 0            |
| 26.        | Missouri                                     |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 27.        | Montana                                      | MT       | L                | 0                     | 34,395,064            | 0         | 0                                       | 0                                     | 0                     | 34,395,064         | 0            |
| 28.        | Nebraska                                     |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 29.        | Nevada                                       |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 30.        | New Hampshire                                |          | <u>-</u>         | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 31.        | New Jersey                                   |          | L                | 0                     | 7, 154, 327           | 0         | 0                                       | 0                                     | 0                     | 7, 154, 327        | 0            |
| 32.<br>33. | New Mexico                                   |          | L                |                       |                       | 0         |   | 0                                     | 0                     | 0                  |              |
| 33.<br>34. | New York                                     |          | N                | 0                     | U                     | 0         |   | 0                                     |                       | 070 701 711        | 0            |
| 34.<br>35. | North Carolina<br>North Dakota               |          | L                |                       | 270,781,711<br>0      |           |   |                                       | 0                     | 270,781,711        |              |
| 36.        | Ohio   | OH       | L                | 3.767.602             | 129,758,392           |           | ۷                                       |                                       | 0<br>0                | 133.525.994        |              |
| 37.        | Oklahoma                                     | OK       | L                | 3,707,002             | 129,730,392           | <br>N     | <br>۱                                   |                                       | 0<br>0                | 133,323,994        |              |
| 38.        | Oregon                                       | OR       |                  | 0                     | 0                     | 0         | ٥                                       | 0                                     | 0                     | 0                  | 0            |
| 39.        | Pennsylvania                                 |          |                  | 1,934,150             | 238,859,188           | 0         | 0                                       | 0                                     | 0                     | 240,793,339        | 0            |
| 40.        | Rhode Island                                 |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     |                    | 0            |
| 41.        | South Carolina                               |          | Ĺ                | 0                     | 9,835,225             | 0         | 0                                       | 0                                     | 0                     |                    | 0            |
| 42.        | South Dakota                                 | SD       | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 43.        | Tennessee                                    | TN       | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 44.        | Texas  | TX       | L                | 10,425,734            | 0                     | 0         | 0                                       | 0                                     | 0                     | 10,425,734         | 0            |
|            | Utah   |          | N                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 46.        | Vermont                                      |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 47.        | Virginia                                     |          | L                | 1,034,600             | 0                     | 0         | 0                                       | 0                                     | 0                     | 1,034,600          | 0            |
| 48.        | Washington                                   |          | L                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | ļ            |
| 49.        | West Virginia                                |          | ļĻ               | 0                     | 84,473,646            | 0         | 0                                       | 0                                     | 0                     | 84,473,646         | ļ0           |
| 50.        | Wisconsin                                    |          | LL               | 976,975               | 0                     | 0         | 0                                       | 0                                     | 0                     | 976,975            | łō           |
|            | Wyoming                                      |          | L                | 0                     | 0                     | 0<br>0    | 0                                       | 0                                     | 0<br>0                | 0                  | ļ            |
| 52.<br>53. | American Samoa Guam                          |          | N<br>N           |                       | 0                     | 0         | <br>0                                   | , , , , , , , , , , , , , , , , , , , | 0<br>0                | 0                  | 10           |
| 53.<br>54. | Puerto Rico                                  |          | NN.              |                       | 0                     | 0         | <br>0                                   | n                                     | 0<br>0                | 0                  |              |
|            | U.S. Virgin Islands                          |          | NN.              | 0                     | 0                     | 0<br>0    | ν<br>Λ                                  | 0                                     | 0<br>0                | U                  | ,            |
| 56.        | Northern Mariana                             | V I      |                  |                       |                       |           |   |                                       |                       |                    |              |
| 50.        | Islands                                      | MP       | N                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 57.        | Canada                                       |          | N                | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 58.        | Aggregate other                              |          |                  | _                     | _                     | _         | -                                       | _                                     | _                     | _                  | _            |
| 50         | alien  |          | XXX              | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     |                    | J0           |
| 59.        | Subtotal                                     |          | XXX              | 29,934,965            | 2,551,633,005         | 0         | 0                                       | 0                                     | 0                     | 2,581,567,970      | J0           |
| 60.        | Reporting entity<br>contributions for Em     | nlovec   |                  |                       |                       |           |   |                                       |                       |                    |              |
|            | Benefit Plans                                |          | XXX              | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 61.        | Total (Direct Busines                        |          | XXX              |                       | 2,551,633,005         | 0         | 0                                       | 0                                     |                       | 2,581,567,970      | 0            |
|            | DETAILS OF WRITE                             |          |                  |                       |                       |           |   |                                       |                       |                    |              |
| 58001.     |  |          | XXX              | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| 58002.     |  |          | XXX              |                       |                       |           |   |                                       |                       |                    | ļ            |
| 58003.     |  |          | XXX              |                       |                       |           |   |                                       |                       |                    | <b></b>      |
| 58998.     | Summary of remainir                          |          |                  |                       |                       |           |   |                                       |                       |                    |              |
|            | write-ins for Line 58 f                      |          | 1001             | 0                     | _                     | 0         | ^                                       |                                       | ^                     | •                  | _            |
| 58000      | overflow page                                |          | XXX              |                       | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| JU333.     | Totals (Lines 58001 t<br>58003 plus 58998)(L |          |                  |                       |                       |           |   |                                       |                       |                    |              |
|            | above)                                       | 10 00    | XXX              | 0                     | 0                     | 0         | 0                                       | 0                                     | 0                     | 0                  | 0            |
| - \ A - C  | e Status Counts:                             |          |                  |                       |                       |           |   |                                       |                       |                    |              |

<sup>(</sup>a) Active Status Counts:

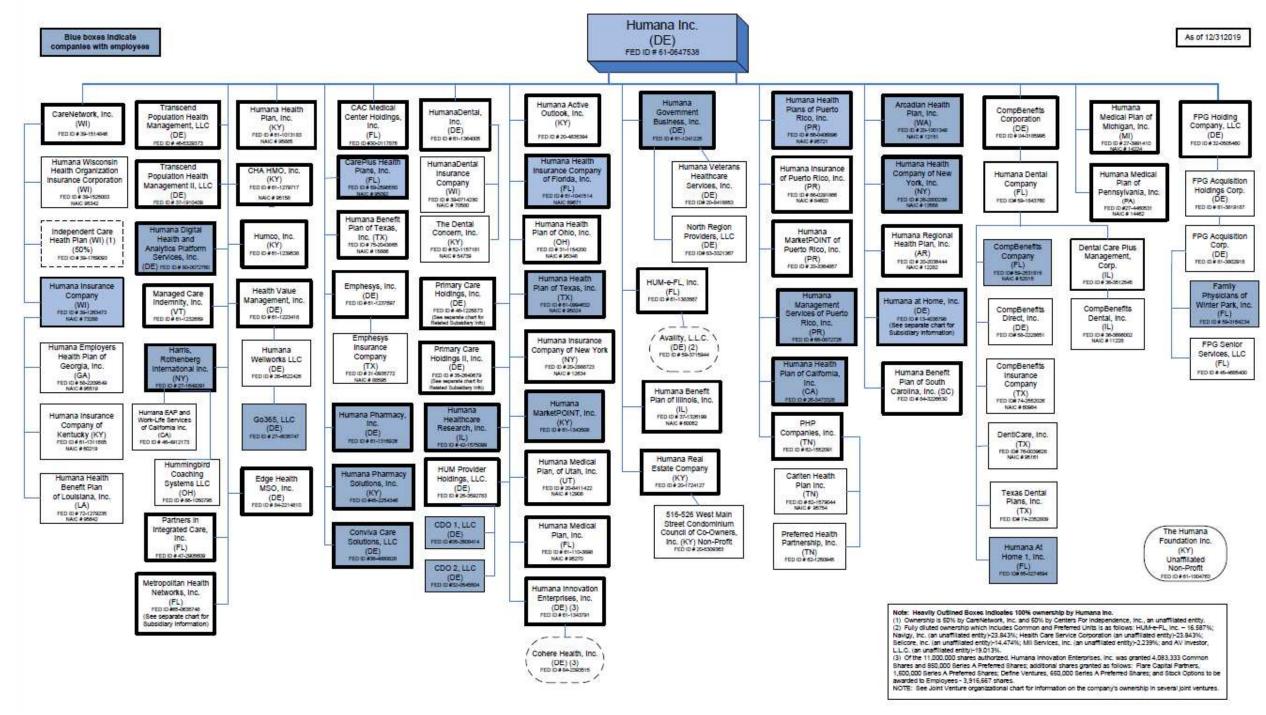
L - Licensed or Chartered - Licensed insurance carrier or domiciled RRG...

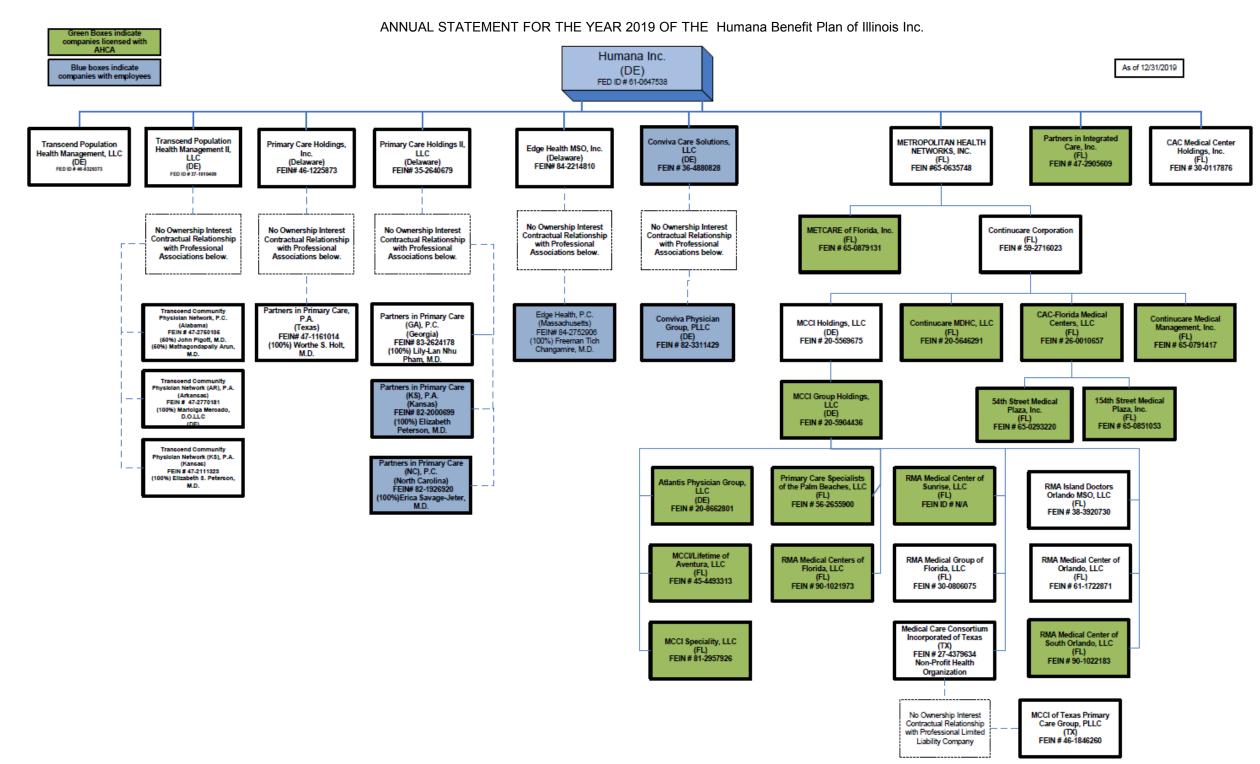
E - Eligible - Reporting entities eligible or approved to write surplus lines in the state...

N - None of the above - Not allowed to write business in the state... ..0

<sup>(</sup>b) Explanation of basis of allocation by states, premiums by state, etc. The Company reports premium based on the situs of the contract

R - Registered - Non-domiciled RRGs......0
Q - Qualified - Qualified or accredited reinsurer......0





# **OVERFLOW PAGE FOR WRITE-INS**

# NONE

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